

2024/5 Budget - Smokecraft		PERIOD 7		PERIOD 7		PERIOD 8	
Start Date: 05/27/2024		7/3/2023		7/1/2024		7/31/2023	
End Date: 05/25/2025		7/30/2023		7/28/2024		8/27/2023	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2023 Actual	% of Sales	2024 Budget	% of Sales	2023 Actual	% of Sales
Gross Sales							
5100	Food Sales	\$ 133,631.03	86.52%	\$ 128,350.89	84.98%	\$ 117,627.35	85.87%
5180	NA Beverage	\$ 1,596.50	1.03%	\$ 1,533.42	1.02%	\$ 1,471.75	1.07%
	Total Food Sales	\$ 135,227.53	87.55%	\$ 129,884.31	86.00%	\$ 119,099.10	86.94%
5210	Liquor Sales	\$ 9,621.00	6.23%	\$ 12,278.39	8.13%	\$ 9,437.00	6.89%
5220	Wine Sales	\$ 2,170.00	1.40%	\$ 2,769.37	1.83%	\$ 1,876.99	1.37%
5230	Bottled Beer Sales	\$ 1,262.50	0.82%	\$ 1,611.21	1.07%	\$ 1,334.50	0.97%
5240	Draft Beer Sales	\$ 6,177.00	4.00%	\$ 7,883.13	5.22%	\$ 5,238.50	3.82%
	Total Beverage Sales	\$ 19,230.50	12.45%	\$ 24,542.09	16.25%	\$ 17,886.99	13.06%
Gross F&B Sales		\$ 154,458.03	102.27%	\$ 154,426.41	102.25%	\$ 136,986.09	104.11%
Deductions							
5110	Goodwill Comps	\$ 834.70	0.55%	\$ 830.66	0.55%	\$ 1,200.73	0.91%
5120	Guest Recovery Comps	\$ 548.35	0.36%	\$ 453.08	0.30%	\$ 546.70	0.42%
5131	50% Employee Discounts	\$ 587.77	0.39%	\$ 679.63	0.45%	\$ 694.39	0.53%
5132	Manager Meal Discounts	\$ 494.75	0.33%	\$ 528.60	0.35%	\$ 678.55	0.52%
5150	Discounts Marketing	\$ 142.80	0.09%	\$ 528.60	0.35%	\$ 1,138.70	0.87%
5250	Goodwill Bar Comps	\$ 1,115.50	0.74%	\$ 377.57	0.25%	\$ 1,378.50	1.05%
	Total Deductions	\$ 3,723.87	2.47%	\$ 3,398.14	2.25%	\$ 5,637.57	4.28%
Other Income and Expense							
5300	Sundry Sales	\$ 150.76		\$ -	0.00%	\$ 137.51	0.10%
5910	Service Charge Revenue - Catering	\$ 143.35		\$ -	0.00%	\$ 97.43	0.07%

2024/5 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

PERIOD 7

7/3/2023

7/30/2023

PERIOD 7

7/1/2024

7/28/2024

PERIOD 8

7/31/2023

8/27/2023

Total Other Income and Expense

\$ 294.11

\$ -

0.00%

\$ 234.94

0.18%

Net Sales

\$ 151,028.27

100.00%

\$ 151,028.27

100.00%

\$ 131,583.46

100.00%

Food Costs**6110** Meat Cost

\$ 19,930.49

14.74%

\$ 18,963.11

14.60%

\$ 17,744.61

14.90%

6120 Poultry Cost

\$ 2,801.27

2.07%

\$ 3,376.99

2.60%

\$ 2,594.84

2.18%

6130 Seafood Cost

\$ 700.96

0.52%

\$ 649.42

0.50%

\$ 445.40

0.37%

6140 Dairy Cost

\$ 5,271.05

3.90%

\$ 5,195.37

4.00%

\$ 4,290.56

3.60%

6150 Produce Cost

\$ 4,467.30

3.30%

\$ 4,156.30

3.20%

\$ 3,669.27

3.08%

6160 Bakery Cost

\$ 1,895.79

1.40%

\$ 1,818.38

1.40%

\$ 1,671.05

1.40%

6170 Grocery Cost

\$ 9,517.20

7.04%

\$ 8,052.83

6.20%

\$ 8,507.18

7.14%

6180 NA Beverage

\$ 472.48

0.35%

\$ 649.42

0.50%

\$ 691.32

0.58%

Total Food Cost

\$ 45,056.54

33.32%

\$ 42,861.82

33.00%

\$ 39,614.23

33.26%

Beverage Costs**6210** Liquor Cost

\$ 1,702.56

9.40%

\$ 2,472.81

10.08%

\$ 1,850.61

11.21%

6220 Wine Cost

\$ 474.09

2.62%

\$ 688.57

2.81%

\$ 391.07

2.37%

6230 Bottled Beer Cost

\$ 302.36

1.67%

\$ 439.15

1.79%

\$ 299.44

1.81%

6240 Draft Beer Cost

\$ 900.50

4.97%

\$ 1,307.89

5.33%

\$ 1,129.10

6.84%

Total Bev Cost

\$ 3,379.51

18.66%

\$ 4,908.42

20.00%

\$ 3,670.22

22.23%

Total F&B Costs

\$ 48,436.05

32.07%

\$ 47,770.24

31.63%

\$ 43,284.45

32.90%

Gross Profit

\$ 102,592.22

67.93%

\$ 103,258.03

68.37%

\$ 88,299.01

67.10%

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Start Date: 05/27/2024		7/3/2023		7/1/2024		7/31/2023	
End Date: 05/25/2025		7/30/2023		7/28/2024		8/27/2023	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2024/5 Budget - Smokecraft		PERIOD 7		PERIOD 7		PERIOD 8	
Start Date: 05/27/2024		7/3/2023		7/1/2024		7/31/2023	
End Date: 05/25/2025		7/30/2023		7/28/2024		8/27/2023	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 300.00	0.20%	\$ 300.00	0.20%	\$ 300.00	0.23%
7010	Register Over/Short	\$ 149.35	0.10%	\$ -	0.00%	\$ 73.56	0.06%
7010	China/Glassware/Silverware	\$ 1,033.09	0.68%	\$ 604.11	0.40%	\$ -	0.00%
7040	Cleaning Supplies	\$ 316.72	0.21%	\$ 302.06	0.20%	\$ 267.10	0.20%
7045	Dish Chemicals	\$ 620.80	0.41%	\$ 453.08	0.30%	\$ 606.20	0.46%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,651.19	1.09%	\$ 1,132.71	0.75%	\$ 445.35	0.34%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ 2.99	0.00%
7105	To Go Supplies	\$ 3,153.85	2.09%	\$ 2,567.48	1.70%	\$ 2,291.20	1.74%
7106	Catering Supplies	\$ 179.78	0.12%	\$ 604.11	0.40%	\$ 45.18	0.03%
7110	Operating Supplies F&B	\$ 1,967.63	1.30%	\$ 2,114.40	1.40%	\$ 3,113.89	2.37%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 15,974.25	10.58%	\$ 13,158.80	8.71%	\$ 11,492.10	8.73%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,864.82	1.23%	\$ 1,500.00	0.99%	\$ 2,015.40	1.53%
7195	Accounting Services	\$ 2,500.00	1.66%	\$ 2,500.00	1.66%	\$ 2,500.00	1.90%
7220	Bank Charges & Fees	\$ 610.00	0.40%	\$ 100.00	0.07%	\$ 135.39	0.10%
7230	Licenses & Permits	\$ 547.95	0.36%	\$ 600.00	0.40%	\$ 712.95	0.54%
7250	Credit Card Commissions	\$ 3,422.36	2.27%	\$ 3,398.14	2.25%	\$ 3,286.38	2.50%
7256	Employment Ads	\$ -	0.00%	\$ 90.00	0.06%	\$ -	0.00%
7270	Dues & Subscriptions	\$ 62.24	0.04%	\$ 50.00	0.03%	\$ 36.95	0.03%
7285	Key Man/General Liability Insurance	\$ (79.50)	-0.05%	\$ 1,275.00	0.84%	\$ 3,817.80	2.90%
7290	Legal & Professional Services	\$ 14,160.25	9.38%	\$ -	0.00%	\$ 1,400.00	1.06%
7320	Office Supplies & Postage	\$ 127.82	0.08%	\$ 151.03	0.10%	\$ 47.78	0.04%

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Start Date: 05/27/2024		7/3/2023		7/1/2024		7/31/2023	
End Date: 05/25/2025		7/30/2023		7/28/2024		8/27/2023	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 594.66	0.39%	\$ 650.00	0.43%	\$ 594.66	0.45%
7360	Travel	\$ -	0.00%	\$ 125.00	0.08%	\$ -	0.00%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 23,810.60	15.77%	\$ 10,439.16	6.91%	\$ 14,547.31	11.06%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ 1,800.00	1.19%	\$ -	0.00%	\$ 1,800.00	1.37%
7435	Advertising & Marketing	\$ 407.84		\$ 500.00	0.33%	\$ 1,120.64	0.85%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 2,207.84	1.46%	\$ 500.00	0.33%	\$ 2,920.64	2.22%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 90.17	0.06%	\$ 1,510.28	1.00%	\$ 591.80	0.45%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ 1,090.00	0.83%
7630	R&M - Plumbing	\$ 601.38	0.40%	\$ -	0.00%	\$ 42.39	0.03%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ 186.86	0.14%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,375.00	2.90%	\$ 3,680.00	2.44%	\$ 4,232.86	3.22%
7710	MC-HVAC & Refrigeration	\$ 1,771.50	1.17%	\$ 2,396.50	1.59%	\$ -	0.00%
7720	MC-Other Equipment	\$ 255.00	0.17%	\$ 255.00	0.17%	\$ 255.00	0.19%
7750	Pest Control	\$ 85.00	0.06%	\$ 85.00	0.06%	\$ -	0.00%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 7,178.05	4.75%	\$ 7,926.78	5.25%	\$ 6,398.91	4.86%
Utilities							

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Start Date: 05/27/2024		7/3/2023		7/1/2024		7/31/2023	
End Date: 05/25/2025		7/30/2023		7/28/2024		8/27/2023	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,006.46	1.33%	\$ 2,265.42	1.50%	\$ 1,853.10	1.41%
7820	Natural Gas	\$ 674.07	0.45%	\$ 906.17	0.60%	\$ 996.03	0.76%
7830	Water & Sewer	\$ 492.00	0.33%	\$ 453.08	0.30%	\$ 411.00	0.31%
7840	Firewood	\$ 1,000.00	0.66%	\$ 750.00	0.50%	\$ 500.00	0.38%
Total Utilities		\$ 4,172.53	2.76%	\$ 4,374.68	2.90%	\$ 3,760.13	2.86%
Total Operating Expenses		\$ 53,343.27	35.32%	\$ 36,399.43	24.10%	\$ 39,119.09	29.73%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ (9,810.12)	-6.50%	\$ 11,011.62	7.29%	\$ (7,958.56)	-6.05%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ (9,810.12)	-6.50%	\$ 11,011.62	7.29%	\$ (7,958.56)	-6.05%
Facility Expenses							
8010	Rents	\$ 12,420.14	8.22%	\$ 12,730.64	8.43%	\$ 12,420.14	9.44%
8015	Common Area Maintenance	\$ 2,368.00	1.57%	\$ 2,315.00	1.53%	\$ 2,368.00	1.80%
8020	Property Insurance	\$ 94.00	0.06%	\$ 132.00	0.09%	\$ 94.00	0.07%
8030	Property Taxes	\$ 3,794.52	2.51%	\$ 3,671.46	2.43%	\$ 2,714.00	2.06%
Total Facility Expenses		\$ 18,676.66	12.37%	\$ 18,849.10	12.48%	\$ 17,596.14	13.37%
Restaurant EBDIT		\$ (28,486.78)	-18.86%	\$ (7,837.48)	-5.19%	\$ (25,554.70)	-19.42%

2024/5 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

PERIOD 7

7/3/2023
7/30/2023

PERIOD 7

7/1/2024
7/28/2024

PERIOD 8

7/31/2023
8/27/2023

2024/5 Budget - Smokecraft		PERIOD 8		PERIOD 9		PERIOD 9	
Start Date: 05/27/2024		7/29/2024		8/28/2023		8/26/2024	
End Date: 05/25/2025		8/25/2024		10/1/2023		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2024 Budget	% of Sales	2023 Actual	% of Sales	2024 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 152,516.83	88.89%	\$ 148,196.33	85.14%	\$ 156,431.93	84.50%
5180	NA Beverage	\$ 1,908.29	1.11%	\$ 2,629.25	1.51%	\$ 2,775.36	1.50%
	Total Food Sales	\$ 154,425.11	90.00%	\$ 150,825.58	86.65%	\$ 159,207.30	86.00%
5210	Liquor Sales	\$ 11,315.72	6.59%	\$ 10,959.00	6.30%	\$ 14,185.15	7.66%
5220	Wine Sales	\$ 2,250.66	1.31%	\$ 2,631.00	1.51%	\$ 3,405.52	1.84%
5230	Bottled Beer Sales	\$ 1,600.17	0.93%	\$ 2,020.00	1.16%	\$ 2,614.66	1.41%
5240	Draft Beer Sales	\$ 6,281.38	3.66%	\$ 7,631.00	4.38%	\$ 9,877.44	5.34%
	Total Beverage Sales	\$ 21,447.93	12.50%	\$ 23,241.00	13.35%	\$ 30,082.77	16.25%
	Gross F&B Sales	\$ 175,873.05	102.50%	\$ 174,066.58	103.43%	\$ 189,290.07	102.25%
Deductions							
5110	Goodwill Comps	\$ 943.71	0.55%	\$ 978.75	0.58%	\$ 1,018.19	0.55%
5120	Guest Recovery Comps	\$ 514.75	0.30%	\$ 542.05	0.32%	\$ 555.37	0.30%
5131	50% Employee Discounts	\$ 772.13	0.45%	\$ 1,014.65	0.60%	\$ 833.06	0.45%
5132	Manager Meal Discounts	\$ 600.54	0.35%	\$ 758.15	0.45%	\$ 647.94	0.35%
5150	Discounts Marketing	\$ 600.54	0.35%	\$ 2,178.40	1.29%	\$ 647.94	0.35%
5250	Goodwill Bar Comps	\$ 428.96	0.25%	\$ 1,219.15	0.72%	\$ 462.81	0.25%
	Total Deductions	\$ 3,860.63	2.25%	\$ 6,691.15	3.98%	\$ 4,165.31	2.25%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ 802.50	0.48%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ 117.31	0.07%	\$ -	0.00%

2024/5 Budget - Smokecraft			PERIOD 8		PERIOD 9		PERIOD 9	
Start Date: 05/27/2024			7/29/2024		8/28/2023		8/26/2024	
End Date: 05/25/2025			8/25/2024		10/1/2023		9/29/2024	
LY Start: 05/29/2023								
LY End: 05/26/2024								

2024/5 Budget - Smokecraft		PERIOD 8		PERIOD 9		PERIOD 9	
Start Date: 05/27/2024		7/29/2024		8/28/2023		8/26/2024	
End Date: 05/25/2025		8/25/2024		10/1/2023		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2024/5 Budget - Smokecraft		PERIOD 8		PERIOD 9		PERIOD 9	
Start Date: 05/27/2024		7/29/2024		8/28/2023		8/26/2024	
End Date: 05/25/2025		8/25/2024		10/1/2023		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 300.00	0.17%	\$ 300.00	0.18%	\$ 300.00	0.16%
7010	Register Over/Short	\$ -	0.00%	\$ 129.76	0.08%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 343.17	0.20%	\$ 574.74	0.34%	\$ 370.25	0.20%
7040	Cleaning Supplies	\$ 343.17	0.20%	\$ 296.17	0.18%	\$ 555.37	0.30%
7045	Dish Chemicals	\$ 514.75	0.30%	\$ 556.24	0.33%	\$ 462.81	0.25%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 943.71	0.55%	\$ 1,305.49	0.78%	\$ 1,295.87	0.70%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,059.00	1.20%	\$ 2,362.90	1.40%	\$ 2,591.75	1.40%
7106	Catering Supplies	\$ 2,916.92	1.70%	\$ 1,157.91	0.69%	\$ 925.62	0.50%
7110	Operating Supplies F&B	\$ 2,402.17	1.40%	\$ 1,739.05	1.03%	\$ 1,851.25	1.00%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ 400.00	0.24%	\$ -	0.00%
Total Controllable Expenses		\$ 15,520.39	9.05%	\$ 12,112.72	7.20%	\$ 14,364.11	7.76%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,500.00	0.87%	\$ 2,308.18	1.37%	\$ 1,500.00	0.81%
7195	Accounting Services	\$ 2,500.00	1.46%	\$ 2,500.00	1.49%	\$ 2,500.00	1.35%
7220	Bank Charges & Fees	\$ 100.00	0.06%	\$ 20.00	0.01%	\$ 100.00	0.05%
7230	Licenses & Permits	\$ 600.00	0.35%	\$ 547.95	0.33%	\$ 600.00	0.32%
7250	Credit Card Commissions	\$ 3,860.63	2.25%	\$ 3,935.95	2.34%	\$ 4,165.31	2.25%
7256	Employment Ads	\$ 90.00	0.05%	\$ 45.00	0.03%	\$ 90.00	0.05%
7270	Dues & Subscriptions	\$ 50.00	0.03%	\$ 623.58	0.37%	\$ 50.00	0.03%
7285	Key Man/General Liability Insurance	\$ 1,275.00	0.74%	\$ 2,825.87	1.68%	\$ 1,275.00	0.69%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 171.58	0.10%	\$ 270.59	0.16%	\$ 185.12	0.10%

2024/5 Budget - Smokecraft		PERIOD 8		PERIOD 9		PERIOD 9	
		7/29/2024		8/28/2023		8/26/2024	
		8/25/2024		10/1/2023		9/29/2024	
7350	Telephone/Internet/Cable	\$ 650.00	0.38%	\$ 594.66	0.35%	\$ 650.00	0.35%
7360	Travel	\$ 125.00	0.07%	\$ 249.82	0.15%	\$ 125.00	0.07%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 10,922.21	6.37%	\$ 13,921.60	8.27%	\$ 11,240.43	6.07%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ 3,075.00	1.83%	\$ -	0.00%
7435	Advertising & Marketing	\$ 500.00	0.29%	\$ 4,669.14		\$ 500.00	0.27%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 500.00	0.29%	\$ 7,744.14	4.60%	\$ 500.00	0.27%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,715.83	1.00%	\$ 2,109.22	1.25%	\$ 1,851.25	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ 340.92	0.20%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ 205.19	0.12%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 3,680.00	2.14%	\$ 4,772.00	2.84%	\$ 3,680.00	1.99%
7710	MC-HVAC & Refrigeration	\$ 625.00	0.36%	\$ 625.00	0.37%	\$ 1,050.00	0.57%
7720	MC-Other Equipment	\$ 255.00	0.15%	\$ -	0.00%	\$ 255.00	0.14%
7750	Pest Control	\$ 85.00	0.05%	\$ 170.00	0.10%	\$ 85.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 6,360.83	3.71%	\$ 8,222.33	4.89%	\$ 6,921.25	3.74%
Utilities							

2024/5 Budget - Smokecraft		PERIOD 8		PERIOD 9		PERIOD 9	
Start Date: 05/27/2024		7/29/2024		8/28/2023		8/26/2024	
End Date: 05/25/2025		8/25/2024		10/1/2023		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,059.00	1.20%	\$ 1,819.15	1.08%	\$ 2,036.37	1.10%
7820	Natural Gas	\$ 1,029.50	0.60%	\$ 920.47	0.55%	\$ 1,110.75	0.60%
7830	Water & Sewer	\$ 514.75	0.30%	\$ 692.00	0.41%	\$ 647.94	0.35%
7840	Firewood	\$ 750.00	0.44%	\$ 500.00	0.30%	\$ 750.00	0.41%
Total Utilities		\$ 4,353.25	2.54%	\$ 3,931.62	2.34%	\$ 4,545.06	2.46%
Total Operating Expenses		\$ 37,656.68	21.95%	\$ 45,932.41	27.29%	\$ 37,570.85	20.29%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 24,115.67	14.05%	\$ 166.69	0.10%	\$ 24,604.41	13.29%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 24,115.67	14.05%	\$ 166.69	0.10%	\$ 24,604.41	13.29%
Facility Expenses							
8010	Rents	\$ 12,730.64	7.42%	\$ 12,420.14	7.38%	\$ 12,730.64	6.88%
8015	Common Area Maintenance	\$ 2,315.00	1.35%	\$ 2,368.00	1.41%	\$ 2,315.00	1.25%
8020	Property Insurance	\$ 132.00	0.08%	\$ 94.00	0.06%	\$ 132.00	0.07%
8030	Property Taxes	\$ 3,671.46	2.14%	\$ 3,665.46	2.18%	\$ 3,671.46	1.98%
Total Facility Expenses		\$ 18,849.10	10.99%	\$ 18,547.60	11.02%	\$ 18,849.10	10.18%
Restaurant EBDIT		\$ 5,266.57	3.07%	\$ (18,380.91)	-10.92%	\$ 5,755.31	3.11%

2024/5 Budget - Smokecraft		PERIOD 8	PERIOD 9	PERIOD 9
Start Date: 05/27/2024		7/29/2024	8/28/2023	8/26/2024
End Date: 05/25/2025		8/25/2024	10/1/2023	9/29/2024
LY Start: 05/29/2023				
LY End: 05/26/2024				

2024/5 Budget - Smokecraft		PERIOD 10		PERIOD 10		PERIOD 11	
Start Date: 05/27/2024		10/2/2023		9/30/2024		10/30/2023	
End Date: 05/25/2025		10/29/2023		10/27/2024		11/26/2023	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2023 Actual	% of Sales	2024 Budget	% of Sales	2023 Actual	% of Sales
Gross Sales							
5100	Food Sales	\$ 110,620.30	85.49%	\$ 123,849.38	84.89%	\$ 157,355.17	88.89%
5180	NA Beverage	\$ 1,443.50	1.12%	\$ 1,616.13	1.11%	\$ 1,271.75	0.72%
	Total Food Sales	\$ 112,063.80	86.60%	\$ 125,465.51	86.00%	\$ 158,626.92	89.61%
5210	Liquor Sales	\$ 8,629.00	6.67%	\$ 11,798.03	8.09%	\$ 9,626.01	5.44%
5220	Wine Sales	\$ 1,776.00	1.37%	\$ 2,428.24	1.66%	\$ 2,074.50	1.17%
5230	Bottled Beer Sales	\$ 1,025.75	0.79%	\$ 1,402.46	0.96%	\$ 1,278.50	0.72%
5240	Draft Beer Sales	\$ 5,908.50	4.57%	\$ 8,078.42	5.54%	\$ 5,420.51	3.06%
	Total Beverage Sales	\$ 17,339.25	13.40%	\$ 23,707.15	16.25%	\$ 18,399.52	10.39%
Gross F&B Sales		\$ 129,403.05	102.00%	\$ 149,172.65	102.25%	\$ 177,026.44	102.47%
Deductions							
5110	Goodwill Comps	\$ 429.13	0.34%	\$ 802.40	0.55%	\$ 651.53	0.38%
5120	Guest Recovery Comps	\$ 356.40	0.28%	\$ 437.67	0.30%	\$ 328.30	0.19%
5131	50% Employee Discounts	\$ 787.90	0.62%	\$ 656.51	0.45%	\$ 877.46	0.51%
5132	Manager Meal Discounts	\$ 795.20	0.63%	\$ 510.62	0.35%	\$ 632.75	0.37%
5150	Discounts Marketing	\$ 665.35	0.52%	\$ 510.62	0.35%	\$ 3,522.65	2.04%
5250	Goodwill Bar Comps	\$ 297.00	0.23%	\$ 364.73	0.25%	\$ 332.30	0.19%
	Total Deductions	\$ 3,330.98	2.63%	\$ 3,282.53	2.25%	\$ 6,344.99	3.67%
Other Income and Expense							
5300	Sundry Sales	\$ 559.22	0.44%	\$ -	0.00%	\$ 375.00	0.22%
5910	Service Charge Revenue - Catering	\$ 229.69	0.18%	\$ -	0.00%	\$ 1,708.87	0.99%

2024/5 Budget - Smokecraft		PERIOD 10			PERIOD 10			PERIOD 11		
Start Date: 05/27/2024		10/2/2023			9/30/2024			10/30/2023		
End Date: 05/25/2025		10/29/2023			10/27/2024			11/26/2023		
LY Start: 05/29/2023										
LY End: 05/26/2024										

2024/5 Budget - Smokecraft		PERIOD 10		PERIOD 10		PERIOD 11	
Start Date: 05/27/2024		10/2/2023		9/30/2024		10/30/2023	
End Date: 05/25/2025		10/29/2023		10/27/2024		11/26/2023	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2024/5 Budget - Smokecraft		PERIOD 10		PERIOD 10		PERIOD 11	
Start Date: 05/27/2024		10/2/2023		9/30/2024		10/30/2023	
End Date: 05/25/2025		10/29/2023		10/27/2024		11/26/2023	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 300.00	0.24%	\$ 300.00	0.21%	\$ 300.00	0.17%
7010	Register Over/Short	\$ (171.48)	-0.14%	\$ -	0.00%	\$ (171.83)	-0.10%
7010	China/Glassware/Silverware	\$ 322.99	0.25%	\$ 583.56	0.40%	\$ 101.54	0.06%
7040	Cleaning Supplies	\$ 246.79	0.19%	\$ 291.78	0.20%	\$ 210.04	0.12%
7045	Dish Chemicals	\$ 461.10	0.36%	\$ 364.73	0.25%	\$ 303.47	0.18%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 956.98	0.75%	\$ 1,021.23	0.70%	\$ 1,024.59	0.59%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 1,772.81	1.40%	\$ 2,042.46	1.40%	\$ 2,603.33	1.51%
7106	Catering Supplies	\$ 58.84	0.05%	\$ 729.45	0.50%	\$ 4,040.93	2.34%
7110	Operating Supplies F&B	\$ 2,259.97	1.78%	\$ 1,823.63	1.25%	\$ 2,693.40	1.56%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ 1,200.00	0.69%
Total Controllable Expenses		\$ 9,266.39	7.30%	\$ 12,010.59	8.23%	\$ 15,884.24	9.19%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,803.12	1.42%	\$ 1,500.00	1.03%	\$ 1,221.50	0.71%
7195	Accounting Services	\$ 2,500.00	1.97%	\$ 2,500.00	1.71%	\$ 2,500.00	1.45%
7220	Bank Charges & Fees	\$ 208.77	0.16%	\$ 100.00	0.07%	\$ 292.94	0.17%
7230	Licenses & Permits	\$ 547.95	0.43%	\$ 600.00	0.41%	\$ 432.19	0.25%
7250	Credit Card Commissions	\$ 3,484.56	2.75%	\$ 3,282.53	2.25%	\$ 5,229.36	3.03%
7256	Employment Ads	\$ -	0.00%	\$ 90.00	0.06%	\$ -	0.00%
7270	Dues & Subscriptions	\$ 46.95	0.04%	\$ 50.00	0.03%	\$ 46.95	0.03%
7285	Key Man/General Liability Insurance	\$ 1,237.10	0.98%	\$ 1,275.00	0.87%	\$ 1,119.59	0.65%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ 680.00	0.39%
7320	Office Supplies & Postage	\$ 6.60	0.01%	\$ 145.89	0.10%	\$ 236.39	0.14%

2024/5 Budget - Smokecraft		PERIOD 10		PERIOD 10		PERIOD 11	
Start Date: 05/27/2024		10/2/2023		9/30/2024		10/30/2023	
End Date: 05/25/2025		10/29/2023		10/27/2024		11/26/2023	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 595.56	0.47%	\$ 650.00	0.45%	\$ 595.56	0.34%
7360	Travel	\$ 169.98	0.13%	\$ 125.00	0.09%	\$ 914.46	0.53%
7370	Meals & Entertainment	\$ 3.22	0.00%	\$ -	0.00%	\$ 37.40	0.02%
Total General & Administrative		\$ 10,603.81	8.36%	\$ 10,318.42	7.07%	\$ 13,306.34	7.70%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ 1,800.00	1.42%	\$ -	0.00%	\$ 1,800.00	1.04%
7435	Advertising & Marketing	\$ 4,259.58	3.36%	\$ 500.00	0.34%	\$ 4,680.94	
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 6,059.58	4.78%	\$ 500.00	0.34%	\$ 6,480.94	3.75%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 712.47	0.56%	\$ 1,458.90	1.00%	\$ 152.00	0.09%
7620	R&M HVAC & Refrigeration	\$ 346.68	0.27%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ 612.50	0.35%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,182.00	3.30%	\$ 3,680.00	2.52%	\$ 4,436.00	2.57%
7710	MC-HVAC & Refrigeration	\$ 1,737.50	1.37%	\$ 625.00	0.43%	\$ 2,396.50	1.39%
7720	MC-Other Equipment	\$ 765.00	0.60%	\$ 255.00	0.17%	\$ -	0.00%
7750	Pest Control	\$ 85.00	0.07%	\$ 85.00	0.06%	\$ 85.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 7,828.65	6.17%	\$ 6,103.90	4.18%	\$ 7,682.00	4.45%
Utilities							

2024/5 Budget - Smokecraft		PERIOD 10		PERIOD 10		PERIOD 11	
Start Date: 05/27/2024		10/2/2023		9/30/2024		10/30/2023	
End Date: 05/25/2025		10/29/2023		10/27/2024		11/26/2023	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 1,795.80	1.42%	\$ 1,896.57	1.30%	\$ 2,678.10	1.55%
7820	Natural Gas	\$ 1,000.00	0.79%	\$ 1,021.23	0.70%	\$ 968.69	0.56%
7830	Water & Sewer	\$ 530.00	0.42%	\$ 583.56	0.40%	\$ 354.00	0.20%
7840	Firewood	\$ 103.30	0.08%	\$ 750.00	0.51%	\$ 1,000.00	0.58%
Total Utilities		\$ 3,429.10	2.70%	\$ 4,251.36	2.91%	\$ 5,000.79	2.89%
Total Operating Expenses		\$ 37,187.53	29.31%	\$ 33,184.28	22.75%	\$ 48,354.31	27.99%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ (11,693.30)	-9.22%	\$ 15,256.80	10.46%	\$ 10,389.70	6.01%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ 163.34	0.09%
Restaurant Operating Income		\$ (11,693.30)	-9.22%	\$ 15,256.80	10.46%	\$ 10,226.36	5.92%
Facility Expenses							
8010	Rents	\$ 12,420.14	9.79%	\$ 12,730.64	8.73%	\$ 12,420.14	7.19%
8015	Common Area Maintenance	\$ 2,368.00	1.87%	\$ 2,315.00	1.59%	\$ 3,473.00	2.01%
8020	Property Insurance	\$ 94.00	0.07%	\$ 132.00	0.09%	\$ 94.00	0.05%
8030	Property Taxes	\$ 3,665.46	2.89%	\$ 3,671.46	2.52%	\$ 3,665.46	2.12%
Total Facility Expenses		\$ 18,547.60	14.62%	\$ 18,849.10	12.92%	\$ 19,652.60	11.38%
Restaurant EBDIT		\$ (30,240.90)	-23.84%	\$ (3,592.30)	-2.46%	\$ (9,426.24)	-5.46%

2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERIOD 10		PERIOD 10		PERIOD 11	
	10/2/2023		9/30/2024		10/30/2023	
	10/29/2023		10/27/2024		11/26/2023	

2024/5 Budget - Smokecraft		PERIOD 11		PERIOD 12		PERIOD 12	
Start Date: 05/27/2024		10/28/2024		11/27/2023		11/25/2024	
End Date: 05/25/2025		11/24/2024		12/31/2023		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2024 Budget	% of Sales	2023 Actual	% of Sales	2024 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 103,170.89	85.31%	\$ 141,774.10	83.52%	\$ 180,481.61	85.11%
5180	NA Beverage	\$ 833.83	0.69%	\$ 1,482.25	0.87%	\$ 1,886.94	0.89%
	Total Food Sales	\$ 104,004.72	86.00%	\$ 143,256.35	84.39%	\$ 182,368.55	86.00%
5210	Liquor Sales	\$ 10,281.29	8.50%	\$ 14,848.82	8.75%	\$ 19,306.95	9.10%
5220	Wine Sales	\$ 2,215.72	1.83%	\$ 2,329.00	1.37%	\$ 3,028.25	1.43%
5230	Bottled Beer Sales	\$ 1,365.53	1.13%	\$ 1,693.00	1.00%	\$ 2,201.30	1.04%
5240	Draft Beer Sales	\$ 5,789.51	4.79%	\$ 7,631.45	4.50%	\$ 9,922.68	4.68%
	Total Beverage Sales	\$ 19,652.06	16.25%	\$ 26,502.27	15.61%	\$ 34,459.17	16.25%
	Gross F&B Sales	\$ 123,656.78	102.25%	\$ 169,758.62	100.07%	\$ 216,827.72	102.25%
Deductions							
5110	Goodwill Comps	\$ 665.15	0.55%	\$ 816.32	0.48%	\$ 1,166.31	0.55%
5120	Guest Recovery Comps	\$ 362.81	0.30%	\$ 460.65	0.27%	\$ 636.17	0.30%
5131	50% Employee Discounts	\$ 544.21	0.45%	\$ 651.21	0.38%	\$ 954.25	0.45%
5132	Manager Meal Discounts	\$ 423.28	0.35%	\$ 576.65	0.34%	\$ 742.20	0.35%
5150	Discounts Marketing	\$ 423.28	0.35%	\$ 1,039.10	0.61%	\$ 742.20	0.35%
5250	Goodwill Bar Comps	\$ 302.34	0.25%	\$ 276.45	0.16%	\$ 530.14	0.25%
				\$ -	0		
	Total Deductions	\$ 2,721.05	2.25%	\$ 3,820.38	2.25%	\$ 4,771.27	2.25%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ 177.50	0.10%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ 3,529.42	2.08%	\$ -	0.00%

2024/5 Budget - Smokecraft			PERIOD 11		PERIOD 12		PERIOD 12	
Start Date: 05/27/2024			10/28/2024		11/27/2023		11/25/2024	
End Date: 05/25/2025			11/24/2024		12/31/2023		12/29/2024	
LY Start: 05/29/2023								
LY End: 05/26/2024								

2024/5 Budget - Smokecraft			PERIOD 11		PERIOD 12		PERIOD 12	
Start Date: 05/27/2024			10/28/2024		11/27/2023		11/25/2024	
End Date: 05/25/2025			11/24/2024		12/31/2023		12/29/2024	
LY Start: 05/29/2023								
LY End: 05/26/2024								

2024/5 Budget - Smokecraft		PERIOD 11		PERIOD 12		PERIOD 12	
Start Date: 05/27/2024		10/28/2024		11/27/2023		11/25/2024	
End Date: 05/25/2025		11/24/2024		12/31/2023		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 300.00	0.25%	\$ 300.00	0.18%	\$ 300.00	0.14%
7010	Register Over/Short	\$ -	0.00%	\$ 25.62	0.02%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 241.87	0.20%	\$ (212.45)	-0.13%	\$ 424.11	0.20%
7040	Cleaning Supplies	\$ 241.87	0.20%	\$ 477.09	0.28%	\$ 424.11	0.20%
7045	Dish Chemicals	\$ 362.81	0.30%	\$ 608.68	0.36%	\$ 636.17	0.30%
7050	Decorations	\$ -	0.00%	\$ 492.40	0.29%	\$ -	0.00%
7060	Linens	\$ 907.02	0.75%	\$ 1,244.05	0.73%	\$ 1,590.42	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ 42.60	0.03%	\$ -	0.00%
7105	To Go Supplies	\$ 1,693.10	1.40%	\$ 2,237.31	1.32%	\$ 3,392.90	1.60%
7106	Catering Supplies	\$ 483.74	0.40%	\$ (243.81)	-0.14%	\$ 4,241.13	2.00%
7110	Operating Supplies F&B	\$ 1,693.10	1.40%	\$ 2,043.29	1.20%	\$ 2,650.71	1.25%
7120	Uniforms	\$ -	0.00%	\$ 1,252.30	0.74%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ 3,200.00	1.89%	\$ -	0.00%
Total Controllable Expenses		\$ 10,101.58	8.35%	\$ 15,397.21	9.08%	\$ 18,450.69	8.70%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,500.00	1.24%	\$ 1,292.87	0.76%	\$ 1,500.00	0.71%
7195	Accounting Services	\$ 2,500.00	2.07%	\$ 2,500.00	1.47%	\$ 2,500.00	1.18%
7220	Bank Charges & Fees	\$ 100.00	0.08%	\$ 259.81	0.15%	\$ 100.00	0.05%
7230	Licenses & Permits	\$ 600.00	0.50%	\$ 701.48	0.41%	\$ 600.00	0.28%
7250	Credit Card Commissions	\$ 2,721.05	2.25%	\$ 4,596.71	2.71%	\$ 4,771.27	2.25%
7256	Employment Ads	\$ 90.00	0.07%	\$ -	0.00%	\$ 90.00	0.04%
7270	Dues & Subscriptions	\$ 50.00	0.04%	\$ 89.33	0.05%	\$ 50.00	0.02%
7285	Key Man/General Liability Insurance	\$ 1,275.00	1.05%	\$ 1,119.59	0.66%	\$ 1,275.00	0.60%
7290	Legal & Professional Services	\$ -	0.00%	\$ 3,184.84	1.88%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 120.94	0.10%	\$ 50.20	0.03%	\$ 212.06	0.10%

2024/5 Budget - Smokecraft		PERIOD 11		PERIOD 12		PERIOD 12	
Start Date: 05/27/2024		10/28/2024		11/27/2023		11/25/2024	
End Date: 05/25/2025		11/24/2024		12/31/2023		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 650.00	0.54%	\$ 595.56	0.35%	\$ 650.00	0.31%
7360	Travel	\$ 125.00	0.10%	\$ 42.42	0.03%	\$ 125.00	0.06%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 9,731.99	8.05%	\$ 14,432.81	8.51%	\$ 11,873.33	5.60%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 1,500.00	1.24%	\$ 7,754.65		\$ 1,500.00	0.71%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 1,500.00	1.24%	\$ 7,754.65	4.57%	\$ 1,500.00	0.71%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,209.36	1.00%	\$ 475.93	0.28%	\$ 2,120.56	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ 759.50	0.45%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 3,680.00	3.04%	\$ 4,628.00	2.73%	\$ 3,680.00	1.74%
7710	MC-HVAC & Refrigeration	\$ 2,396.50	1.98%	\$ 3,130.00	1.85%	\$ 2,250.00	1.06%
7720	MC-Other Equipment	\$ 255.00	0.21%	\$ 255.00	0.15%	\$ 255.00	0.12%
7750	Pest Control	\$ 85.00	0.07%	\$ 85.00	0.05%	\$ 85.00	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 7,625.86	6.31%	\$ 9,333.43	5.50%	\$ 8,390.56	3.96%
Utilities							

2024/5 Budget - Smokecraft		PERIOD 11		PERIOD 12		PERIOD 12	
Start Date: 05/27/2024		10/28/2024		11/27/2023		11/25/2024	
End Date: 05/25/2025		11/24/2024		12/31/2023		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,418.71	2.00%	\$ 2,732.69	1.61%	\$ 2,968.79	1.40%
7820	Natural Gas	\$ 1,088.42	0.90%	\$ 1,070.59	0.63%	\$ 1,060.28	0.50%
7830	Water & Sewer	\$ 483.74	0.40%	\$ 453.00	0.27%	\$ 530.14	0.25%
7840	Firewood	\$ 750.00	0.62%	\$ -	0.00%	\$ 750.00	0.35%
Total Utilities		\$ 4,740.88	3.92%	\$ 4,256.28	2.51%	\$ 5,309.21	2.50%
Total Operating Expenses		\$ 33,700.31	27.87%	\$ 51,174.38	30.17%	\$ 45,523.79	21.47%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 1,589.55	1.31%	\$ (7,808.84)	-4.60%	\$ 33,862.06	15.97%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 1,589.55	1.31%	\$ (7,808.84)	-4.60%	\$ 33,862.06	15.97%
Facility Expenses							
8010	Rents	\$ 12,730.64	10.53%	\$ 12,420.14	7.32%	\$ 12,730.64	6.00%
8015	Common Area Maintenance	\$ 2,315.00	1.91%	\$ 2,315.00	1.36%	\$ 2,315.00	1.09%
8020	Property Insurance	\$ 132.00	0.11%	\$ 132.00	0.08%	\$ 132.00	0.06%
8030	Property Taxes	\$ 3,671.46	3.04%	\$ 3,671.46	2.16%	\$ 3,671.46	1.73%
Total Facility Expenses		\$ 18,849.10	15.59%	\$ 18,538.60	10.93%	\$ 18,849.10	8.89%
Restaurant EBDIT		\$ (17,259.55)	-14.27%	\$ (26,347.44)	-15.53%	\$ 15,012.96	7.08%

2024/5 Budget - Smokecraft		PERIOD 11	PERIOD 12	PERIOD 12
Start Date: 05/27/2024		10/28/2024	11/27/2023	11/25/2024
End Date: 05/25/2025		11/24/2024	12/31/2023	12/29/2024
LY Start: 05/29/2023				
LY End: 05/26/2024				

2024/5 Budget - Smokecraft		PERIOD 1		PERIOD 1		PERIOD 2	
Start Date: 05/27/2024		1/1/2024		12/30/2024		1/29/2024	
End Date: 05/25/2025		1/28/2024		1/26/2025		2/25/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales
Gross Sales							
5100	Food Sales	\$ 106,734.93	82.91%	\$ 127,447.36	84.74%	\$ 118,153.34	84.23%
5180	NA Beverage	\$ 1,584.75	1.23%	\$ 1,892.28	1.26%	\$ 1,841.25	1.31%
	Total Food Sales	\$ 108,319.68	84.14%	\$ 129,339.64	86.00%	\$ 119,994.59	85.54%
5210	Liquor Sales	\$ 11,004.00	8.55%	\$ 13,173.10	8.76%	\$ 11,370.00	8.11%
5220	Wine Sales	\$ 2,590.99	2.01%	\$ 3,101.72	2.06%	\$ 2,527.00	1.80%
5230	Bottled Beer Sales	\$ 1,223.00	0.95%	\$ 1,464.08	0.97%	\$ 1,430.00	1.02%
5240	Draft Beer Sales	\$ 5,597.00	4.35%	\$ 6,700.28	4.46%	\$ 4,953.00	3.53%
	Total Beverage Sales	\$ 20,414.99	15.86%	\$ 24,439.18	16.25%	\$ 20,280.00	14.46%
Gross F&B Sales		\$ 128,734.67	102.72%	\$ 153,778.82	102.25%	\$ 140,274.59	101.72%
Deductions							
5110	Goodwill Comps	\$ 642.83	0.51%	\$ 827.17	0.55%	\$ 560.36	0.41%
5120	Guest Recovery Comps	\$ 347.15	0.28%	\$ 451.18	0.30%	\$ 331.25	0.24%
5131	50% Employee Discounts	\$ 610.02	0.49%	\$ 676.78	0.45%	\$ 625.80	0.45%
5132	Manager Meal Discounts	\$ 758.66	0.61%	\$ 526.38	0.35%	\$ 766.80	0.56%
5150	Discounts Marketing	\$ 610.11	0.49%	\$ 526.38	0.35%	\$ 349.01	0.25%
5250	Goodwill Bar Comps	\$ 552.25	0.44%	\$ 375.99	0.25%	\$ 405.70	0.29%
	Total Deductions	\$ 3,521.02	2.81%	\$ 3,383.89	2.25%	\$ 3,038.92	2.20%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ 60.00	0.04%
5910	Service Charge Revenue - Catering	\$ 115.46	0.09%	\$ -	0.00%	\$ 604.63	0.44%

2024/5 Budget - Smokecraft		PERIOD 1		PERIOD 1		PERIOD 2	
Start Date: 05/27/2024		1/1/2024		12/30/2024		1/29/2024	
End Date: 05/25/2025		1/28/2024		1/26/2025		2/25/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2024/5 Budget - Smokecraft		PERIOD 1		PERIOD 1		PERIOD 2	
Start Date: 05/27/2024		1/1/2024		12/30/2024		1/29/2024	
End Date: 05/25/2025		1/28/2024		1/26/2025		2/25/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2024/5 Budget - Smokecraft		PERIOD 1		PERIOD 1		PERIOD 2	
Start Date: 05/27/2024		1/1/2024		12/30/2024		1/29/2024	
End Date: 05/25/2025		1/28/2024		1/26/2025		2/25/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 300.00	0.24%	\$ 300.00	0.20%	\$ 300.00	0.22%
7010	Register Over/Short	\$ 21.30	0.02%	\$ -	0.00%	\$ 9.70	0.01%
7010	China/Glassware/Silverware	\$ 291.94	0.23%	\$ 300.79	0.20%	\$ 477.97	0.35%
7040	Cleaning Supplies	\$ 297.16	0.24%	\$ 300.79	0.20%	\$ 265.30	0.19%
7045	Dish Chemicals	\$ 544.08	0.43%	\$ 451.18	0.30%	\$ 388.34	0.28%
7050	Decorations	\$ 37.08	0.03%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 986.08	0.79%	\$ 1,127.96	0.75%	\$ 862.65	0.63%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ 78.61	0.06%
7105	To Go Supplies	\$ 1,903.43	1.52%	\$ 2,105.53	1.40%	\$ 2,677.82	1.94%
7106	Catering Supplies	\$ -	0.00%	\$ 601.58	0.40%	\$ 351.35	0.25%
7110	Operating Supplies F&B	\$ 1,643.66	1.31%	\$ 1,654.34	1.10%	\$ 1,149.19	0.83%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ 2,100.00	1.68%	\$ 1,000.00	0.66%	\$ 1,500.00	1.09%
Total Controllable Expenses		\$ 12,270.11	9.79%	\$ 13,504.03	8.98%	\$ 13,127.59	9.52%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,378.35	1.10%	\$ 1,500.00	1.00%	\$ 1,154.61	0.84%
7195	Accounting Services	\$ 2,500.00	1.99%	\$ 2,500.00	1.66%	\$ 2,500.00	1.81%
7220	Bank Charges & Fees	\$ 304.21	0.24%	\$ 100.00	0.07%	\$ 326.57	0.24%
7230	Licenses & Permits	\$ 547.95	0.44%	\$ 600.00	0.40%	\$ 969.23	0.70%
7250	Credit Card Commissions	\$ 2,796.40	2.23%	\$ 3,383.89	2.25%	\$ 2,608.26	1.89%
7256	Employment Ads	\$ 90.00	0.07%	\$ 90.00	0.06%	\$ 90.00	0.07%
7270	Dues & Subscriptions	\$ 46.95	0.04%	\$ 50.00	0.03%	\$ (3.37)	0.00%
7285	Key Man/General Liability Insurance	\$ 3,546.59	2.83%	\$ 1,275.00	0.85%	\$ 937.25	0.68%
7290	Legal & Professional Services	\$ 1,360.00	1.09%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 50.50	0.04%	\$ 150.39	0.10%	\$ 27.25	0.02%

2024/5 Budget - Smokecraft		PERIOD 1		PERIOD 1		PERIOD 2	
Start Date: 05/27/2024		1/1/2024		12/30/2024		1/29/2024	
End Date: 05/25/2025		1/28/2024		1/26/2025		2/25/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 650.49	0.52%	\$ 650.00	0.43%	\$ 650.49	0.47%
7360	Travel	\$ 163.90	0.13%	\$ 125.00	0.08%	\$ -	0.00%
7370	Meals & Entertainment	\$ 134.30	0.11%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 13,569.64	10.83%	\$ 10,424.28	6.93%	\$ 9,260.29	6.72%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ 1,512.92	1.21%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ -		\$ 500.00	0.33%	\$ 1,023.15	
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 1,512.92	1.21%	\$ 500.00	0.33%	\$ 1,023.15	0.74%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ (392.20)	-0.31%	\$ 1,503.95	1.00%	\$ -	0.00%
7620	R&M HVAC & Refrigeration	\$ 3,030.50	2.42%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ 41.24	0.03%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ 1,331.95	1.06%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 3,980.00	3.18%	\$ 3,680.00	2.45%	\$ 4,375.00	3.17%
7710	MC-HVAC & Refrigeration	\$ -	0.00%	\$ 625.00	0.42%	\$ 880.00	0.64%
7720	MC-Other Equipment	\$ -	0.00%	\$ 255.00	0.17%	\$ -	0.00%
7750	Pest Control	\$ 85.00	0.07%	\$ 85.00	0.06%	\$ 85.00	0.06%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 8,076.49	6.44%	\$ 6,148.95	4.09%	\$ 5,340.00	3.87%
Utilities							

2024/5 Budget - Smokecraft		PERIOD 1		PERIOD 1		PERIOD 2	
Start Date: 05/27/2024		1/1/2024		12/30/2024		1/29/2024	
End Date: 05/25/2025		1/28/2024		1/26/2025		2/25/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 3,376.10	2.69%	\$ 3,383.89	2.25%	\$ 2,876.77	2.09%
7820	Natural Gas	\$ 1,062.49	0.85%	\$ 1,052.76	0.70%	\$ 1,190.30	0.86%
7830	Water & Sewer	\$ 427.00	0.34%	\$ 451.18	0.30%	\$ 583.00	0.42%
7840	Firewood	\$ 500.00	0.40%	\$ 750.00	0.50%	\$ 750.00	0.54%
Total Utilities		\$ 5,365.59	4.28%	\$ 5,637.84	3.75%	\$ 5,400.07	3.92%
Total Operating Expenses		\$ 40,794.75	32.55%	\$ 36,215.09	24.08%	\$ 34,151.10	24.77%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ (2,119.93)	-1.69%	\$ 14,443.60	9.60%	\$ 9,889.84	7.17%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ (2,119.93)	-1.69%	\$ 14,443.60	9.60%	\$ 9,889.84	7.17%
Facility Expenses							
8010	Rents	\$ 12,420.14	9.91%	\$ 12,730.64	8.46%	\$ 12,420.14	9.01%
8015	Common Area Maintenance	\$ 2,315.00	1.85%	\$ 2,315.00	1.54%	\$ 2,315.00	1.68%
8020	Property Insurance	\$ 132.00	0.11%	\$ 132.00	0.09%	\$ 132.00	0.10%
8030	Property Taxes	\$ 3,671.46	2.93%	\$ 3,671.46	2.44%	\$ 3,671.46	2.66%
Total Facility Expenses		\$ 18,538.60	14.79%	\$ 18,849.10	12.53%	\$ 18,538.60	13.44%
Restaurant EBDIT		\$ (20,658.53)	-16.48%	\$ (4,405.50)	-2.93%	\$ (8,648.76)	-6.27%

2024/5 Budget - Smokecraft		PERIOD 1	PERIOD 1	PERIOD 2
Start Date: 05/27/2024		1/1/2024	12/30/2024	1/29/2024
End Date: 05/25/2025		1/28/2024	1/26/2025	2/25/2024
LY Start: 05/29/2023				
LY End: 05/26/2024				

2024/5 Budget - Smokecraft		PERIOD 2		PERIOD 3		PERIOD 3	
Start Date: 05/27/2024		1/27/2025		2/26/2024		2/24/2025	
End Date: 05/25/2025		2/23/2025		3/31/2024		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 128,451.94	84.68%	\$ 140,844.75	84.16%	\$ 160,480.45	84.62%
5180	NA Beverage	\$ 2,001.74	1.32%	\$ 2,298.75	1.37%	\$ 2,619.23	1.38%
	Total Food Sales	\$ 130,453.68	86.00%	\$ 143,143.50	85.54%	\$ 163,099.68	86.00%
5210	Liquor Sales	\$ 13,819.86	9.11%	\$ 12,876.00	7.69%	\$ 16,395.99	8.65%
5220	Wine Sales	\$ 3,071.49	2.02%	\$ 2,296.00	1.37%	\$ 2,923.67	1.54%
5230	Bottled Beer Sales	\$ 1,738.12	1.15%	\$ 1,016.00	0.61%	\$ 1,293.75	0.68%
5240	Draft Beer Sales	\$ 6,020.21	3.97%	\$ 8,014.00	4.79%	\$ 10,204.84	5.38%
	Total Beverage Sales	\$ 24,649.68	16.25%	\$ 24,202.00	14.46%	\$ 30,818.25	16.25%
Gross F&B Sales		\$ 155,103.36	102.25%	\$ 167,345.50	101.47%	\$ 193,917.93	102.25%
Deductions							
5110	Goodwill Comps	\$ 834.30	0.55%	\$ 724.55	0.44%	\$ 1,043.08	0.55%
5120	Guest Recovery Comps	\$ 455.07	0.30%	\$ 172.55	0.10%	\$ 568.95	0.30%
5131	50% Employee Discounts	\$ 682.61	0.45%	\$ 641.96	0.39%	\$ 853.43	0.45%
5132	Manager Meal Discounts	\$ 530.92	0.35%	\$ 941.75	0.57%	\$ 663.78	0.35%
5150	Discounts Marketing	\$ 530.92	0.35%	\$ 463.35	0.28%	\$ 663.78	0.35%
5250	Goodwill Bar Comps	\$ 379.23	0.25%	\$ 340.90	0.21%	\$ 474.13	0.25%
	Total Deductions	\$ 3,413.03	2.25%	\$ 3,285.06	1.99%	\$ 4,267.14	2.25%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ 453.27	0.27%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ 400.02	0.24%	\$ -	0.00%

2024/5 Budget - Smokecraft		PERIOD 2		PERIOD 3		PERIOD 3	
Start Date: 05/27/2024		1/27/2025		2/26/2024		2/24/2025	
End Date: 05/25/2025		2/23/2025		3/31/2024		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2024/5 Budget - Smokecraft		PERIOD 2		PERIOD 3		PERIOD 3	
Start Date: 05/27/2024		1/27/2025		2/26/2024		2/24/2025	
End Date: 05/25/2025		2/23/2025		3/31/2024		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2024/5 Budget - Smokecraft		PERIOD 2		PERIOD 3		PERIOD 3	
Start Date: 05/27/2024		1/27/2025		2/26/2024		2/24/2025	
End Date: 05/25/2025		2/23/2025		3/31/2024		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 300.00	0.20%	\$ 358.24	0.22%	\$ 300.00	0.16%
7010	Register Over/Short	\$ -	0.00%	\$ 77.58	0.05%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 606.76	0.40%	\$ 3,534.52	2.14%	\$ 758.60	0.40%
7040	Cleaning Supplies	\$ 303.38	0.20%	\$ 309.60	0.19%	\$ 379.30	0.20%
7045	Dish Chemicals	\$ 455.07	0.30%	\$ 416.12	0.25%	\$ 568.95	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,137.68	0.75%	\$ 827.36	0.50%	\$ 1,422.38	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,578.74	1.70%	\$ 3,158.64	1.92%	\$ 3,224.06	1.70%
7106	Catering Supplies	\$ 606.76	0.40%	\$ 527.47	0.32%	\$ 758.60	0.40%
7110	Operating Supplies F&B	\$ 1,516.90	1.00%	\$ 2,347.25	1.42%	\$ 2,465.46	1.30%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ 1,500.00	0.91%	\$ -	0.00%
Total Controllable Expenses		\$ 12,606.00	8.31%	\$ 18,431.51	11.18%	\$ 16,116.89	8.50%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,500.00	0.99%	\$ 583.51	0.35%	\$ 1,500.00	0.79%
7195	Accounting Services	\$ 2,500.00	1.65%	\$ 2,507.98	1.52%	\$ 2,500.00	1.32%
7220	Bank Charges & Fees	\$ 15.00	0.01%	\$ 311.23	0.19%	\$ 15.00	0.01%
7230	Licenses & Permits	\$ 600.00	0.40%	\$ 716.28	0.43%	\$ 600.00	0.32%
7250	Credit Card Commissions	\$ 3,413.03	2.25%	\$ 2,972.25	1.80%	\$ 4,267.14	2.25%
7256	Employment Ads	\$ 90.00	0.06%	\$ 135.00	0.08%	\$ 90.00	0.05%
7270	Dues & Subscriptions	\$ 50.00	0.03%	\$ 46.95	0.03%	\$ 50.00	0.03%
7285	Key Man/General Liability Insurance	\$ 1,275.00	0.84%	\$ 1,301.93	0.79%	\$ 1,275.00	0.67%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 151.69	0.10%	\$ 87.71	0.05%	\$ 189.65	0.10%

2024/5 Budget - Smokecraft		PERIOD 2		PERIOD 3		PERIOD 3	
Start Date: 05/27/2024		1/27/2025		2/26/2024		2/24/2025	
End Date: 05/25/2025		2/23/2025		3/31/2024		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 650.00	0.43%	\$ 650.49	0.39%	\$ 650.00	0.34%
7360	Travel	\$ 125.00	0.08%	\$ 126.45	0.08%	\$ 125.00	0.07%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 10,369.72	6.84%	\$ 9,439.78	5.72%	\$ 11,261.79	5.94%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ 449.98	0.27%	\$ -	0.00%
7435	Advertising & Marketing	\$ 500.00	0.33%			\$ 500.00	0.26%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 500.00	0.33%	\$ 449.98	0.27%	\$ 500.00	0.26%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,516.90	1.00%	\$ 1,673.40	1.01%	\$ 1,896.51	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ 2,597.50	1.58%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ 1,471.68	0.89%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 3,680.00	2.43%	\$ 5,765.00	3.50%	\$ 3,680.00	1.94%
7710	MC-HVAC & Refrigeration	\$ 625.00	0.41%	\$ 1,675.00	1.02%	\$ 2,821.50	1.49%
7720	MC-Other Equipment	\$ 255.00	0.17%	\$ 255.00	0.15%	\$ 255.00	0.13%
7750	Pest Control	\$ 85.00	0.06%	\$ 85.00	0.05%	\$ 85.00	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 6,161.90	4.06%	\$ 13,522.58	8.20%	\$ 8,738.01	4.61%
Utilities							

2024/5 Budget - Smokecraft		PERIOD 2		PERIOD 3		PERIOD 3	
Start Date: 05/27/2024		1/27/2025		2/26/2024		2/24/2025	
End Date: 05/25/2025		2/23/2025		3/31/2024		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 3,033.81	2.00%	\$ 2,791.12	1.69%	\$ 2,844.76	1.50%
7820	Natural Gas	\$ 1,061.83	0.70%	\$ 1,032.23	0.63%	\$ 1,137.90	0.60%
7830	Water & Sewer	\$ 606.76	0.40%	\$ 690.00	0.42%	\$ 568.95	0.30%
7840	Firewood	\$ 750.00	0.49%	\$ 946.92	0.57%	\$ 750.00	0.40%
Total Utilities		\$ 5,452.40	3.59%	\$ 5,460.27	3.31%	\$ 5,301.62	2.80%
Total Operating Expenses		\$ 35,090.03	23.13%	\$ 47,304.12	28.68%	\$ 41,918.31	22.10%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 15,915.90	10.49%	\$ 324.36	0.20%	\$ 21,909.79	11.55%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 15,915.90	10.49%	\$ 324.36	0.20%	\$ 21,909.79	11.55%
Facility Expenses							
8010	Rents	\$ 12,730.64	8.39%	\$ 12,420.14	7.53%	\$ 12,730.64	6.71%
8015	Common Area Maintenance	\$ 2,315.00	1.53%	\$ 2,315.00	1.40%	\$ 2,315.00	1.22%
8020	Property Insurance	\$ 132.00	0.09%	\$ 132.00	0.08%	\$ 132.00	0.07%
8030	Property Taxes	\$ 3,671.46	2.42%	\$ 3,671.46	2.23%	\$ 3,671.46	1.94%
Total Facility Expenses		\$ 18,849.10	12.43%	\$ 18,538.60	11.24%	\$ 18,849.10	9.94%
Restaurant EBDIT		\$ (2,933.20)	-1.93%	\$ (18,214.24)	-11.04%	\$ 3,060.69	1.61%

2024/5 Budget - Smokecraft		PERIOD 2	PERIOD 3	PERIOD 3
Start Date: 05/27/2024		1/27/2025	2/26/2024	2/24/2025
End Date: 05/25/2025		2/23/2025	3/31/2024	3/30/2025
LY Start: 05/29/2023				
LY End: 05/26/2024				

2024/5 Budget - Smokecraft		PERIOD 4		PERIOD 4		PERIOD 5	
Start Date: 05/27/2024		4/1/2024		3/31/2025		4/29/2024	
End Date: 05/25/2025		4/28/2024		4/27/2025		5/26/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales
Gross Sales							
5100	Food Sales	\$ 115,655.59	84.57%	\$ 131,174.26	84.46%	\$ 139,888.93	86.42%
5180	NA Beverage	\$ 2,111.25	1.54%	\$ 2,394.54	1.54%	\$ 2,014.24	1.24%
	Total Food Sales	\$ 117,766.84	86.11%	\$ 133,568.80	86.00%	\$ 141,903.17	87.66%
5210	Liquor Sales	\$ 10,211.00	7.47%	\$ 13,569.50	8.74%	\$ 10,911.00	6.74%
5220	Wine Sales	\$ 1,775.98	1.30%	\$ 2,360.12	1.52%	\$ 2,382.01	1.47%
5230	Bottled Beer Sales	\$ 769.75	0.56%	\$ 1,022.93	0.66%	\$ 557.25	0.34%
5240	Draft Beer Sales	\$ 6,235.00	4.56%	\$ 8,285.75	5.33%	\$ 6,118.00	3.78%
	Total Beverage Sales	\$ 18,991.73	13.89%	\$ 25,238.29	16.25%	\$ 19,968.26	12.34%
Gross F&B Sales		\$ 136,758.57	101.26%	\$ 158,807.09	102.25%	\$ 161,871.43	99.09%
Deductions							
5110	Goodwill Comps	\$ 1,474.03	1.09%	\$ 854.22	0.55%	\$ 424.83	0.26%
5120	Guest Recovery Comps	\$ 215.60	0.16%	\$ 465.94	0.30%	\$ 471.25	0.29%
5131	50% Employee Discounts	\$ 503.20	0.37%	\$ 698.91	0.45%	\$ 606.56	0.37%
5132	Manager Meal Discounts	\$ 500.90	0.37%	\$ 543.59	0.35%	\$ 507.75	0.31%
5150	Discounts Marketing	\$ 102.75	0.08%	\$ 543.59	0.35%	\$ 536.80	0.33%
5250	Goodwill Bar Comps	\$ 193.00	0.14%	\$ 388.28	0.25%	\$ 188.00	0.12%
	Total Deductions	\$ 2,989.48	2.21%	\$ 3,494.53	2.25%	\$ 2,735.19	1.67%
Other Income and Expense							
5300	Sundry Sales	\$ 125.00	0.09%	\$ -	0.00%	\$ 1,121.00	0.69%
5910	Service Charge Revenue - Catering	\$ 1,160.31	0.86%	\$ -	0.00%	\$ 3,106.03	1.90%

2024/5 Budget - Smokecraft		PERIOD 4		PERIOD 4		PERIOD 5	
Start Date: 05/27/2024		4/1/2024		3/31/2025		4/29/2024	
End Date: 05/25/2025		4/28/2024		4/27/2025		5/26/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2024/5 Budget - Smokecraft		PERIOD 4		PERIOD 4		PERIOD 5	
Start Date: 05/27/2024		4/1/2024		3/31/2025		4/29/2024	
End Date: 05/25/2025		4/28/2024		4/27/2025		5/26/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2024/5 Budget - Smokecraft		PERIOD 4		PERIOD 4		PERIOD 5	
Start Date: 05/27/2024		4/1/2024		3/31/2025		4/29/2024	
End Date: 05/25/2025		4/28/2024		4/27/2025		5/26/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 300.00	0.22%	\$ 300.00	0.19%	\$ 300.00	0.18%
7010	Register Over/Short	\$ 2,523.58	1.87%	\$ -	0.00%	\$ 45.41	0.03%
7010	China/Glassware/Silverware	\$ 668.10	0.49%	\$ 621.25	0.40%	\$ 64.31	0.04%
7040	Cleaning Supplies	\$ 317.49	0.24%	\$ 310.63	0.20%	\$ 1,402.72	0.86%
7045	Dish Chemicals	\$ 146.08	0.11%	\$ 465.94	0.30%	\$ 59.81	0.04%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,217.28	0.90%	\$ 1,164.84	0.75%	\$ 914.28	0.56%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,438.30	1.81%	\$ 2,640.31	1.70%	\$ 3,313.48	2.03%
7106	Catering Supplies	\$ 526.56	0.39%	\$ 621.25	0.40%	\$ 1,737.03	1.06%
7110	Operating Supplies F&B	\$ 1,121.94	0.83%	\$ 1,553.13	1.00%	\$ 853.57	0.52%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 14,840.91	10.99%	\$ 12,886.72	8.30%	\$ 14,704.55	9.00%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,046.79	0.78%	\$ 1,500.00	0.97%	\$ 1,087.18	0.67%
7195	Accounting Services	\$ 7,750.00	5.74%	\$ 8,000.00	5.15%	\$ 2,500.00	1.53%
7220	Bank Charges & Fees	\$ 273.02	0.20%	\$ 15.00	0.01%	\$ 285.20	0.17%
7230	Licenses & Permits	\$ 1,260.65	0.93%	\$ 600.00	0.39%	\$ 2,335.81	1.43%
7250	Credit Card Commissions	\$ 3,805.36	2.82%	\$ 3,494.53	2.25%	\$ 4,023.90	2.46%
7256	Employment Ads	\$ 45.00	0.03%	\$ 90.00	0.06%	\$ 45.00	0.03%
7270	Dues & Subscriptions	\$ 46.95	0.03%	\$ 50.00	0.03%	\$ 46.95	0.03%
7285	Key Man/General Liability Insurance	\$ 1,119.59	0.83%	\$ 1,275.00	0.82%	\$ 937.25	0.57%
7290	Legal & Professional Services	\$ 15,000.00	11.11%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 67.18	0.05%	\$ 155.31	0.10%	\$ 155.37	0.10%

2024/5 Budget - Smokecraft		PERIOD 4		PERIOD 4		PERIOD 5	
Start Date: 05/27/2024		4/1/2024		3/31/2025		4/29/2024	
End Date: 05/25/2025		4/28/2024		4/27/2025		5/26/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 650.05	0.48%	\$ 650.00	0.42%	\$ 617.73	0.38%
7360	Travel	\$ 137.75	0.10%	\$ 125.00	0.08%	\$ 153.26	0.09%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 31,202.34	23.10%	\$ 15,954.85	10.27%	\$ 12,187.65	7.46%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ 578.89	0.35%
7435	Advertising & Marketing	\$ 214.20		\$ 500.00	0.32%	\$ -	0.00%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 214.20	0.16%	\$ 500.00	0.32%	\$ 578.89	0.35%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 29.65	0.02%	\$ 1,553.13	1.00%	\$ 220.00	0.13%
7620	R&M HVAC & Refrigeration	\$ 1,012.74	0.75%	\$ -	0.00%	\$ 1,580.07	0.97%
7630	R&M - Plumbing	\$ 41.27	0.03%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ 65.69	0.05%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,375.00	3.24%	\$ 3,680.00	2.37%	\$ -	0.00%
7710	MC-HVAC & Refrigeration	\$ -	0.00%	\$ 625.00	0.40%	\$ 1,250.00	0.77%
7720	MC-Other Equipment	\$ 2,026.50	1.50%	\$ 255.00	0.16%	\$ 255.00	0.16%
7750	Pest Control	\$ 107.39	0.08%	\$ 85.00	0.05%	\$ 85.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 7,658.24	5.67%	\$ 6,198.13	3.99%	\$ 3,390.07	2.08%
Utilities							

2024/5 Budget - Smokecraft		PERIOD 4		PERIOD 4		PERIOD 5	
Start Date: 05/27/2024		4/1/2024		3/31/2025		4/29/2024	
End Date: 05/25/2025		4/28/2024		4/27/2025		5/26/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,438.67	1.81%	\$ 2,329.69	1.50%	\$ 2,234.62	1.37%
7820	Natural Gas	\$ 799.62	0.59%	\$ 931.88	0.60%	\$ 841.68	0.52%
7830	Water & Sewer	\$ 473.00	0.35%	\$ 465.94	0.30%	\$ 364.00	0.22%
7840	Firewood	\$ -	0.00%	\$ 750.00	0.48%	\$ -	0.00%
Total Utilities		\$ 3,711.29	2.75%	\$ 4,477.50	2.88%	\$ 3,440.30	2.11%
Total Operating Expenses		\$ 57,626.98	42.67%	\$ 40,017.20	25.77%	\$ 34,301.46	21.00%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ (14,409.62)	-10.67%	\$ 13,476.48	8.68%	\$ 25,964.61	15.89%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ (14,409.62)	-10.67%	\$ 13,476.48	8.68%	\$ 25,964.61	15.89%
Facility Expenses							
8010	Rents	\$ 28,412.47	21.04%	\$ 12,730.64	8.20%	\$ 12,420.14	7.60%
8015	Common Area Maintenance	\$ 2,203.99	1.63%	\$ 2,315.00	1.49%	\$ 2,315.00	1.42%
8020	Property Insurance	\$ 132.65	0.10%	\$ 132.00	0.08%	\$ 132.00	0.08%
8030	Property Taxes	\$ 2,535.83	1.88%	\$ 3,671.46	2.36%	\$ 3,671.46	2.25%
Total Facility Expenses		\$ 33,284.94	24.65%	\$ 18,849.10	12.14%	\$ 18,538.60	11.35%
Restaurant EBDIT		\$ (47,694.56)	-35.32%	\$ (5,372.62)	-3.46%	\$ 7,426.01	4.55%

2024/5 Budget - Smokecraft		PERIOD 4	PERIOD 4	PERIOD 5
Start Date: 05/27/2024		4/1/2024	3/31/2025	4/29/2024
End Date: 05/25/2025		4/28/2024	4/27/2025	5/26/2024
LY Start: 05/29/2023				
LY End: 05/26/2024				

2024/5 Budget - Smokecraft		PERIOD 5		PERIOD 6		PERIOD 6	
Start Date: 05/27/2024		4/28/2025		5/27/2024		5/26/2025	
End Date: 05/25/2025		5/25/2025		6/30/2024		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 152,348.02	84.78%	\$ 170,724.17	87.08%	\$ 180,838.39	84.37%
5180	NA Beverage	\$ 2,193.64	1.22%	\$ 3,297.88	1.68%	\$ 3,493.26	1.63%
	Total Food Sales	\$ 154,541.65	86.00%	\$ 174,022.05	88.76%	\$ 184,331.65	86.00%
5210	Liquor Sales	\$ 15,956.03	8.88%	\$ 11,162.00	5.69%	\$ 17,649.07	8.23%
5220	Wine Sales	\$ 3,483.40	1.94%	\$ 2,301.00	1.17%	\$ 3,638.28	1.70%
5230	Bottled Beer Sales	\$ 814.91	0.45%	\$ 741.00	0.38%	\$ 1,171.65	0.55%
5240	Draft Beer Sales	\$ 8,946.84	4.98%	\$ 7,824.00	3.99%	\$ 12,371.11	5.77%
	Total Beverage Sales	\$ 29,201.18	16.25%	\$ 22,028.00	11.24%	\$ 34,830.11	16.25%
Gross F&B Sales		\$ 183,742.84	102.25%	\$ 196,050.05	100.61%	\$ 219,161.76	102.25%
Deductions							
5110	Goodwill Comps	\$ 988.35	0.55%	\$ 709.60	0.36%	\$ 1,178.87	0.55%
5120	Guest Recovery Comps	\$ 539.10	0.30%	\$ 385.35	0.20%	\$ 643.02	0.30%
5131	50% Employee Discounts	\$ 808.65	0.45%	\$ 605.75	0.31%	\$ 964.53	0.45%
5132	Manager Meal Discounts	\$ 628.95	0.35%	\$ 671.85	0.34%	\$ 750.19	0.35%
5150	Discounts Marketing	\$ 628.95	0.35%	\$ 259.90	0.13%	\$ 750.19	0.35%
5250	Goodwill Bar Comps	\$ 449.25	0.25%	\$ 174.00	0.09%	\$ 535.85	0.25%
	Total Deductions	\$ 4,043.24	2.50%	\$ 2,806.45	1.44%	\$ 4,822.63	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ 585.00	0.30%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ 1,025.15	0.53%	\$ -	0.00%

2024/5 Budget - Smokecraft			PERIOD 5		PERIOD 6		PERIOD 6	
Start Date: 05/27/2024			4/28/2025		5/27/2024		5/26/2025	
End Date: 05/25/2025			5/25/2025		6/30/2024		6/29/2025	
LY Start: 05/29/2023								
LY End: 05/26/2024								

2024/5 Budget - Smokecraft		PERIOD 5		PERIOD 6		PERIOD 6	
Start Date: 05/27/2024		4/28/2025		5/27/2024		5/26/2025	
End Date: 05/25/2025		5/25/2025		6/30/2024		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2024/5 Budget - Smokecraft		PERIOD 5		PERIOD 6		PERIOD 6	
Start Date: 05/27/2024		4/28/2025		5/27/2024		5/26/2025	
End Date: 05/25/2025		5/25/2025		6/30/2024		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 300.00	0.17%	\$ 300.00	0.15%	\$ 300.00	0.14%
7010	Register Over/Short	\$ -	0.00%	\$ (63.47)	-0.03%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 179.70	0.10%	\$ 420.23	0.22%	\$ 428.68	0.20%
7040	Cleaning Supplies	\$ 359.40	0.20%	\$ 1,026.40	0.53%	\$ 428.68	0.20%
7045	Dish Chemicals	\$ 539.10	0.30%	\$ 95.66	0.05%	\$ 643.02	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,347.75	0.75%	\$ 1,353.02	0.69%	\$ 1,607.54	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 3,054.89	1.70%	\$ 2,996.59	1.54%	\$ 3,000.75	1.40%
7106	Catering Supplies	\$ 718.80	0.40%	\$ 1,044.83	0.54%	\$ 857.36	0.40%
7110	Operating Supplies F&B	\$ 1,797.00	1.00%	\$ 1,853.66	0.95%	\$ 2,143.39	1.00%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 14,237.62	7.92%	\$ 18,204.46	9.34%	\$ 16,389.59	7.65%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,500.00	0.83%	\$ 1,353.99	0.69%	\$ 1,500.00	0.70%
7195	Accounting Services	\$ 2,500.00	1.39%	\$ 2,500.00	1.28%	\$ 2,500.00	1.17%
7220	Bank Charges & Fees	\$ 15.00	0.01%	\$ -	0.00%	\$ 15.00	0.01%
7230	Licenses & Permits	\$ 600.00	0.33%	\$ 995.65	0.51%	\$ 600.00	0.28%
7250	Credit Card Commissions	\$ 4,043.24	2.25%	\$ 3,893.56	2.00%	\$ 4,822.63	2.25%
7256	Employment Ads	\$ 90.00	0.05%	\$ 45.00	0.02%	\$ 90.00	0.04%
7270	Dues & Subscriptions	\$ 50.00	0.03%	\$ 48.00	0.02%	\$ 50.00	0.02%
7285	Key Man/General Liability Insurance	\$ 1,275.00	0.71%	\$ 702.96	0.36%	\$ 1,275.00	0.59%
7290	Legal & Professional Services	\$ -	0.00%	\$ 49.00	0.03%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 179.70	0.10%	\$ 1,222.71	0.63%	\$ 214.34	0.10%

2024/5 Budget - Smokecraft		PERIOD 5		PERIOD 6		PERIOD 6	
Start Date: 05/27/2024		4/28/2025		5/27/2024		5/26/2025	
End Date: 05/25/2025		5/25/2025		6/30/2024		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 650.00	0.36%	\$ 697.47	0.36%	\$ 650.00	0.30%
7360	Travel	\$ 125.00	0.07%	\$ 137.13	0.07%	\$ 125.00	0.06%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 11,027.94	6.14%	\$ 11,645.47	5.98%	\$ 11,841.97	5.52%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 500.00	0.28%	\$ 372.99	0.19%	\$ 500.00	0.23%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 500.00	0.28%	\$ 372.99	0.19%	\$ 500.00	0.23%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,797.00	1.00%	\$ -	0.00%	\$ 2,143.39	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ 1,134.55	0.58%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ 2,221.19	1.14%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ 988.53	0.51%	\$ -	0.00%
7695	Cleaning Service	\$ 3,680.00	2.05%	\$ 3,680.00	1.89%	\$ 3,680.00	1.72%
7710	MC-HVAC & Refrigeration	\$ 625.00	0.35%	\$ 2,286.00	1.17%	\$ 625.00	0.29%
7720	MC-Other Equipment	\$ 255.00	0.14%	\$ -	0.00%	\$ 255.00	0.12%
7750	Pest Control	\$ 85.00	0.05%	\$ (85.00)	-0.04%	\$ 85.00	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 6,442.00	3.58%	\$ 10,225.27	5.25%	\$ 6,788.39	3.17%
Utilities							

2024/5 Budget - Smokecraft		PERIOD 5		PERIOD 6		PERIOD 6	
Start Date: 05/27/2024		4/28/2025		5/27/2024		5/26/2025	
End Date: 05/25/2025		5/25/2025		6/30/2024		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,336.09	1.30%	\$ 1,907.01	0.98%	\$ 2,143.39	1.00%
7820	Natural Gas	\$ 1,078.20	0.60%	\$ 753.41	0.39%	\$ 1,071.70	0.50%
7830	Water & Sewer	\$ 539.10	0.30%	\$ 524.00	0.27%	\$ 643.02	0.30%
7840	Firewood	\$ 750.00	0.42%	\$ 1,500.00	0.77%	\$ 750.00	0.35%
Total Utilities		\$ 4,703.39	2.62%	\$ 4,684.42	2.40%	\$ 4,608.10	2.15%
Total Operating Expenses		\$ 36,910.95	20.54%	\$ 45,132.61	23.16%	\$ 40,128.05	18.72%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 27,943.32	15.55%	\$ 22,982.25	11.79%	\$ 38,312.70	17.87%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 27,943.32	15.55%	\$ 22,982.25	11.79%	\$ 38,312.70	17.87%
Facility Expenses							
8010	Rents	\$ 12,730.64	7.08%	\$ 12,420.14	6.37%	\$ 12,730.64	5.94%
8015	Common Area Maintenance	\$ 2,315.00	1.29%	\$ 2,315.00	1.19%	\$ 2,315.00	1.08%
8020	Property Insurance	\$ 132.00	0.07%	\$ 132.00	0.07%	\$ 132.00	0.06%
8030	Property Taxes	\$ 3,671.46	2.04%	\$ 3,671.46	1.88%	\$ 3,671.46	1.71%
Total Facility Expenses		\$ 18,849.10	10.49%	\$ 18,538.60	9.51%	\$ 18,849.10	8.79%
Restaurant EBDIT		\$ 9,094.22	5.06%	\$ 4,443.65	2.28%	\$ 19,463.60	9.08%

2024/5 Budget - Smokecraft		PERIOD 5	PERIOD 6	PERIOD 6
Start Date: 05/27/2024		4/28/2025	5/27/2024	5/26/2025
End Date: 05/25/2025		5/25/2025	6/30/2024	6/29/2025
LY Start: 05/29/2023				
LY End: 05/26/2024				

2024/5 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

		2024 Actual	% of Sales	2025 Budget	% of Sales
Gross Sales					
5100	Food Sales	\$ 1,601,205.99	86.95%	\$ 1,725,541.97	85.10%
5180	NA Beverage	\$ 23,043.12	1.25%	\$ 25,148.64	1.24%
	Total Food Sales	\$ 1,624,249.11	88.20%	\$ 1,750,690.61	86.34%
5210	Liquor Sales	\$ 130,654.83	7.09%	\$ 169,729.08	8.37%
5220	Wine Sales	\$ 26,730.47	1.45%	\$ 34,676.45	1.71%
5230	Bottled Beer Sales	\$ 14,351.25	0.78%	\$ 18,300.76	0.90%
5240	Draft Beer Sales	\$ 76,747.96	4.17%	\$ 100,361.58	4.95%
	Total Beverage Sales	\$ 248,484.51	13.49%	\$ 323,067.87	15.93%
Gross F&B Sales		\$ 1,872,733.62	101.69%	\$ 2,073,758.48	102.27%
Deductions					
5110	Goodwill Comps	\$ 9,447.36	0.51%	\$ 11,152.38	0.55%
5120	Guest Recovery Comps	\$ 4,705.60	0.26%	\$ 6,083.12	0.30%
5131	50% Employee Discounts	\$ 8,206.67	0.45%	\$ 9,124.68	0.45%
5132	Manager Meal Discounts	\$ 8,083.76	0.44%	\$ 7,096.97	0.35%
5150	Discounts Marketing	\$ 11,008.92	0.60%	\$ 7,096.97	0.35%
5250	Goodwill Bar Comps	\$ 6,472.75	0.35%	\$ 5,069.27	0.25%
	Total Deductions	\$ 51,155.42	2.78%	\$ 45,256.93	2.23%
Other Income and Expense					
5300	Sundry Sales	\$ 4,546.76	0.25%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ 12,237.67	0.66%	\$ -	0.00%

2024/5 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL**Total Other Income and Expense**

\$ 16,784.43	0.91%	\$ -	0.00%
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Net Sales

\$ 1,841,592.99	100.00%	\$ 2,027,706.13	100.00%
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Food Costs

6110	Meat Cost	\$ 236,238.60	14.54%	\$ 255,600.83	14.60%
6120	Poultry Cost	\$ 42,343.70	2.61%	\$ 45,517.96	2.60%
6130	Seafood Cost	\$ 8,044.13	0.50%	\$ 8,753.45	0.50%
6140	Dairy Cost	\$ 65,361.06	4.02%	\$ 70,027.62	4.00%
6150	Produce Cost	\$ 51,084.24	3.15%	\$ 56,022.10	3.20%
6160	Bakery Cost	\$ 24,429.90	1.50%	\$ 24,509.67	1.40%
6170	Grocery Cost	\$ 106,259.01	6.54%	\$ 108,542.82	6.20%
6180	NA Beverage	\$ 8,111.57	0.50%	\$ 8,753.45	0.50%
Total Food Cost		\$ 541,872.21	33.36%	\$ 577,727.90	33.00%

Beverage Costs

6210	Liquor Cost	\$ 24,928.29	1.35%	\$ 33,292.23	1.64%
6220	Wine Cost	\$ 5,747.81	0.31%	\$ 7,667.56	0.38%
6230	Bottled Beer Cost	\$ 3,230.74	0.18%	\$ 4,276.20	0.21%
6240	Draft Beer Cost	\$ 14,238.61	0.77%	\$ 19,488.56	0.96%
Total Bev Cost		\$ 48,145.45	19.38%	\$ 64,724.54	20.03%

Total F&B Costs

\$ 590,017.66	32.04%	\$ 642,452.45	31.68%
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Gross Profit

\$ 1,251,575.33	67.96%	\$ 1,385,253.68	68.32%
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2024/5 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL**Payroll Costs**

6310	Management Salaries	\$ 196,248.98	10.66%	\$ 189,254.80	9.33%
6311	Direct Labor - FOH	\$ 56,507.63	3.07%	\$ 54,840.62	2.70%
6312	Overtime Labor - FOH	\$ 296.43	0.02%	\$ -	0.00%
6313	Training Labor	\$ 5,228.46	0.28%	\$ 3,570.16	0.18%
6314	Direct Labor - BOH	\$ 344,302.98	18.70%	\$ 345,286.76	17.03%
6315	Overtime Labor - BOH	\$ 5,755.11	0.31%	\$ -	0.00%
Total Labor		\$ 608,339.59	33.03%	\$ 592,952.33	29.24%

6510	Payroll Taxes	\$ 68,783.91	3.74%	\$ 76,114.49	3.75%
6530	Vacation Pay	\$ 6,000.32	0.33%	\$ -	0.00%
6540	Parking	\$ 3,500.00	0.19%	\$ 2,400.00	0.12%
6550	Uniform Allowance	\$ (285.00)	-0.02%	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%	\$ -	0.00%
6570	Group Insurance	\$ 5,462.72	0.30%	\$ 7,200.00	0.36%
6580	Workers Compensation	\$ 5,726.70	0.31%	\$ 6,120.00	0.30%
6610	Other Benefits	\$ -	0.00%	\$ 110.00	0.01%
6615	Payroll Processing Fees	\$ 3,708.00	0.20%	\$ 3,600.00	0.18%
Total Payroll Expenses		\$ 92,896.65	5.04%	\$ 95,544.49	4.71%

Total Payroll Costs

\$ 701,236.24	38.08%	\$ 688,496.82	33.95%
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Controllable Expenses

6500	3rd Party Delivery Expense	\$ 54,366.14	2.95%	\$ 58,545.11	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 6,366.54	0.35%	\$ 6,600.00	0.33%
6740	Security	\$ (300.00)	-0.02%	\$ 600.00	0.03%
6750	Trash Removal	\$ (266.63)	-0.01%	\$ -	0.00%

2024/5 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

		TOTAL			
6790	Other Contracted Services	\$ 3,658.24	0.20%	\$ 3,600.00	0.18%
7010	Register Over/Short	\$ 2,649.08	0.14%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 7,276.98	0.40%	\$ 5,462.86	0.27%
7040	Cleaning Supplies	\$ 5,432.58	0.29%	\$ 4,240.54	0.21%
7045	Dish Chemicals	\$ 4,806.58	0.26%	\$ 5,917.61	0.29%
7050	Decorations	\$ 529.48	0.03%	\$ -	0.00%
7060	Linens	\$ 12,788.32	0.69%	\$ 14,699.12	0.72%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ 124.20	0.01%	\$ -	0.00%
7105	To Go Supplies	\$ 30,909.66	1.68%	\$ 30,950.98	1.53%
7106	Catering Supplies	\$ 9,426.07	0.51%	\$ 14,065.33	0.69%
7110	Operating Supplies F&B	\$ 22,786.50	1.24%	\$ 23,665.46	1.17%
7120	Uniforms	\$ 1,252.30	0.07%	\$ -	0.00%
7470	Live Entertainment	\$ 9,900.00	0.54%	\$ 1,000.00	0.05%
Total Controllable Expenses		\$ 171,706.04	9.32%	\$ 169,347.01	8.35%
General & Administrative					
7190	Other Contracted Services-Admin	\$ 17,110.32	0.93%	\$ 18,000.00	0.89%
7195	Accounting Services	\$ 35,257.98	1.91%	\$ 35,500.00	1.75%
7220	Bank Charges & Fees	\$ 3,027.14	0.16%	\$ 775.00	0.04%
7230	Licenses & Permits	\$ 10,316.04	0.56%	\$ 7,200.00	0.36%
7250	Credit Card Commissions	\$ 44,055.05	2.39%	\$ 45,623.39	2.25%
7256	Employment Ads	\$ 495.00	0.03%	\$ 1,080.00	0.05%
7270	Dues & Subscriptions	\$ 1,138.43	0.06%	\$ 600.00	0.03%
7285	Key Man/General Liability Insurance	\$ 18,586.02	1.01%	\$ 15,300.00	0.75%
7290	Legal & Professional Services	\$ 35,834.09	1.95%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 2,350.10	0.13%	\$ 2,027.71	0.10%

2024/5 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

7350	Telephone/Internet/Cable	\$	7,487.38	0.41%	\$	7,800.00	0.38%
7360	Travel	\$	2,095.17	0.11%	\$	1,500.00	0.07%
7370	Meals & Entertainment	\$	174.92	0.01%	\$	-	0.00%
Total General & Administrative		\$	177,927.64	9.66%	\$	135,406.09	6.68%
Advertising & Promotion							
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	12,816.79	0.70%	\$	-	0.00%
7435	Advertising & Marketing	\$	24,503.13	1.33%	\$	8,000.00	0.39%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%
Total Advertising & Promotion		\$	37,319.92	2.03%	\$	8,000.00	0.39%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$	5,662.44	0.31%	\$	20,277.06	1.00%
7620	R&M HVAC & Refrigeration	\$	11,132.96	0.60%	\$	-	0.00%
7630	R&M - Plumbing	\$	5,996.34	0.33%	\$	-	0.00%
7640	R&M - Electric	\$	1,518.81	0.08%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	65.69	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	988.53	0.05%	\$	-	0.00%
7695	Cleaning Service	\$	48,800.86	2.65%	\$	44,160.00	2.18%
7710	MC-HVAC & Refrigeration	\$	15,751.50	0.86%	\$	15,289.50	0.75%
7720	MC-Other Equipment	\$	4,066.50	0.22%	\$	3,060.00	0.15%
7750	Pest Control	\$	872.39	0.05%	\$	1,020.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%
Total Repairs & Maintenance		\$	94,856.02	5.15%	\$	83,806.56	4.13%

Utilities

2024/5 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

		TOTAL			
7810	Electricity	\$ 28,509.59	1.55%	\$ 29,716.50	1.47%
7820	Natural Gas	\$ 11,309.58	0.61%	\$ 12,550.62	0.62%
7830	Water & Sewer	\$ 5,993.00	0.33%	\$ 6,488.17	0.32%
7840	Firewood	\$ 6,800.22	0.37%	\$ 9,000.00	0.44%
	Total Utilities	\$ 52,612.39	2.86%	\$ 57,755.30	2.85%
	Total Operating Expenses	\$ 534,422.01	29.02%	\$ 454,314.96	22.41%
	Other Income (Expenses)				
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%
	Total Other Income	\$ -	0.00%	\$ -	0.00%
	Operating Income Before Bonus	\$ 15,917.08	0.86%	\$ 242,441.90	11.96%
6455	Management Bonuses	\$ 163.34	0.01%	\$ -	0.00%
	Restaurant Operating Income	\$ 15,753.74	0.86%	\$ 242,441.90	11.96%
	Facility Expenses				
8010	Rents	\$ 165,034.01	8.96%	\$ 152,767.68	7.53%
8015	Common Area Maintenance	\$ 29,038.99	1.58%	\$ 27,780.00	1.37%
8020	Property Insurance	\$ 1,394.65	0.08%	\$ 1,584.00	0.08%
8030	Property Taxes	\$ 42,069.49	2.28%	\$ 44,057.52	2.17%
	Total Facility Expenses	\$ 237,537.14	12.90%	\$ 226,189.20	11.15%
	Restaurant EBDIT	\$ (221,783.40)	-12.04%	\$ 16,252.70	0.80%

2024/5 Budget - Smokecraft	
Start Date: 05/27/2024	
End Date: 05/25/2025	
LY Start: 05/29/2023	
LY End: 05/26/2024	
	TOTAL

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 134,764.23	84.98%	\$ 160,124.71	88.89%	\$ 164,239.80	84.50%
5180	NA Beverage	\$ 1,610.04	1.02%	\$ 2,003.48	1.11%	\$ 2,913.89	1.50%
	Total Food Sales	\$ 136,374.27	86.00%	\$ 162,128.18	90.00%	\$ 167,153.69	86.00%
5210	Liquor Sales	\$ 12,891.90	8.13%	\$ 11,880.17	6.59%	\$ 15,122.29	7.78%
5220	Wine Sales	\$ 2,907.75	1.83%	\$ 2,362.93	1.31%	\$ 3,630.51	1.87%
5230	Bottled Beer Sales	\$ 1,691.72	1.07%	\$ 1,679.99	0.93%	\$ 2,787.39	1.43%
5240	Draft Beer Sales	\$ 8,277.03	5.22%	\$ 6,594.71	3.66%	\$ 10,529.99	5.42%
	Total Beverage Sales	\$ 25,768.39	16.25%	\$ 22,517.80	12.50%	\$ 32,070.18	16.50%
	Gross F&B Sales	\$ 162,142.66	102.25%	\$ 184,645.99	102.50%	\$ 199,223.88	102.50%
Deductions							
5110	Goodwill Comps	\$ 872.16	0.55%	\$ 990.78	0.55%	\$ 1,360.55	0.70%
5120	Guest Recovery Comps	\$ 475.72	0.30%	\$ 540.43	0.30%	\$ 777.46	0.40%
5131	50% Employee Discounts	\$ 713.59	0.45%	\$ 810.64	0.45%	\$ 777.46	0.40%
5132	Manager Meal Discounts	\$ 555.01	0.35%	\$ 630.50	0.35%	\$ 777.46	0.40%
5150	Discounts Marketing	\$ 555.01	0.35%	\$ 630.50	0.35%	\$ 680.28	0.35%
5250	Goodwill Bar Comps	\$ 396.44	0.25%	\$ 450.36	0.25%	\$ 485.91	0.25%
	Total Deductions	\$ 3,567.93	2.25%	\$ 4,053.20	2.25%	\$ 4,859.12	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 309.00	0.19%	\$ 309.00	0.17%	\$ 309.00	0.16%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 634.30	0.40%	\$ 360.28	0.20%	\$ 388.73	0.20%
7040	Cleaning Supplies	\$ 317.15	0.20%	\$ 360.28	0.20%	\$ 583.09	0.30%
7045	Dish Chemicals	\$ 475.72	0.30%	\$ 540.43	0.30%	\$ 485.91	0.25%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,189.31	0.75%	\$ 990.78	0.55%	\$ 1,360.55	0.70%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,695.77	1.70%	\$ 2,161.71	1.20%	\$ 2,721.11	1.40%
7106	Catering Supplies	\$ 634.30	0.40%	\$ 3,062.42	1.70%	\$ 971.82	0.50%
7110	Operating Supplies F&B	\$ 2,220.05	1.40%	\$ 2,521.99	1.40%	\$ 1,943.65	1.00%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 13,799.34	8.70%	\$ 16,277.68	9.04%	\$ 15,064.13	7.75%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,545.00	0.97%	\$ 1,545.00	0.86%	\$ 1,545.00	0.79%
7195	Accounting Services	\$ 2,575.00	1.62%	\$ 2,575.00	1.43%	\$ 2,575.00	1.32%
7220	Bank Charges & Fees	\$ 103.00	0.06%	\$ 103.00	0.06%	\$ 103.00	0.05%
7230	Licenses & Permits	\$ 618.00	0.39%	\$ 618.00	0.34%	\$ 618.00	0.32%
7250	Credit Card Commissions	\$ 3,567.93	2.25%	\$ 4,053.20	2.25%	\$ 4,373.21	2.25%
7256	Employment Ads	\$ 92.70	0.06%	\$ 92.70	0.05%	\$ 92.70	0.05%
7270	Dues & Subscriptions	\$ 51.50	0.03%	\$ 51.50	0.03%	\$ 51.50	0.03%
7285	Key Man/General Liability Insurance	\$ 1,313.25	0.83%	\$ 1,313.25	0.73%	\$ 1,313.25	0.68%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 158.57	0.10%	\$ 180.14	0.10%	\$ 194.36	0.10%

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 669.50	0.42%	\$ 669.50	0.37%	\$ 669.50	0.34%
7360	Travel	\$ 128.75	0.08%	\$ 128.75	0.07%	\$ 128.75	0.07%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 10,823.21	6.83%	\$ 11,330.05	6.29%	\$ 11,664.27	6.00%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 515.00	0.32%	\$ 515.00	0.29%	\$ 515.00	0.26%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 515.00	0.32%	\$ 515.00	0.29%	\$ 515.00	0.26%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,585.75	1.00%	\$ 1,801.42	1.00%	\$ 1,943.65	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 3,790.40	2.39%	\$ 3,790.40	2.10%	\$ 3,790.40	1.95%
7710	MC-HVAC & Refrigeration	\$ 2,468.40	1.56%	\$ 643.75	0.36%	\$ 1,081.50	0.56%
7720	MC-Other Equipment	\$ 262.65	0.17%	\$ 262.65	0.15%	\$ 262.65	0.14%
7750	Pest Control	\$ 87.55	0.06%	\$ 87.55	0.05%	\$ 87.55	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 8,194.74	5.17%	\$ 6,585.77	3.66%	\$ 7,165.75	3.69%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,378.62	1.50%	\$ 2,161.71	1.20%	\$ 2,138.01	1.10%
7820	Natural Gas	\$ 951.45	0.60%	\$ 1,080.85	0.60%	\$ 1,166.19	0.60%
7830	Water & Sewer	\$ 475.72	0.30%	\$ 540.43	0.30%	\$ 680.28	0.35%
7840	Firewood	\$ 772.50	0.49%	\$ 772.50	0.43%	\$ 772.50	0.40%
Total Utilities		\$ 4,578.29	2.89%	\$ 4,555.49	2.53%	\$ 4,756.98	2.45%
Total Operating Expenses		\$ 37,910.58	23.91%	\$ 39,263.99	21.80%	\$ 39,166.12	20.15%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 11,902.24	7.51%	\$ 25,531.03	14.17%	\$ 25,948.54	13.35%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 11,902.24	7.51%	\$ 25,531.03	14.17%	\$ 25,948.54	13.35%
Facility Expenses							
8010	Rents	\$ 13,112.56	8.27%	\$ 13,112.56	7.28%	\$ 13,112.56	6.75%
8015	Common Area Maintenance	\$ 2,384.45	1.50%	\$ 2,384.45	1.32%	\$ 2,384.45	1.23%
8020	Property Insurance	\$ 135.96	0.09%	\$ 135.96	0.08%	\$ 135.96	0.07%
8030	Property Taxes	\$ 3,781.60	2.38%	\$ 3,781.60	2.10%	\$ 3,781.60	1.95%
Total Facility Expenses		\$ 19,414.57	12.24%	\$ 19,414.57	10.78%	\$ 19,414.57	9.99%
Restaurant EBDIT		\$ (7,512.33)	-4.74%	\$ 6,116.46	3.40%	\$ 6,533.97	3.36%

2025/6 Budget - Smokecraft			
PERIOD 7		PERIOD 8	PERIOD 9
Start Date: 05/27/2024		7/29/2024	8/26/2024
End Date: 05/25/2025		8/25/2024	9/29/2024
LY Start: 05/29/2023			
LY End: 05/26/2024			

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 130,026.74	84.89%	\$ 108,326.45	85.31%	\$ 189,488.51	85.11%
5180	NA Beverage	\$ 1,696.74	1.11%	\$ 875.50	0.69%	\$ 1,981.10	0.89%
	Total Food Sales	\$ 131,723.48	86.00%	\$ 109,201.95	86.00%	\$ 191,469.62	86.00%
5210	Liquor Sales	\$ 12,577.05	8.21%	\$ 10,961.14	8.63%	\$ 20,582.32	9.24%
5220	Wine Sales	\$ 2,588.58	1.69%	\$ 2,362.23	1.86%	\$ 3,228.28	1.45%
5230	Bottled Beer Sales	\$ 1,495.06	0.98%	\$ 1,455.83	1.15%	\$ 2,346.71	1.05%
5240	Draft Beer Sales	\$ 8,611.83	5.62%	\$ 6,172.34	4.86%	\$ 10,578.14	4.75%
	Total Beverage Sales	\$ 25,272.53	16.50%	\$ 20,951.54	16.50%	\$ 36,735.45	16.50%
Gross F&B Sales		\$ 156,996.01	102.50%	\$ 130,153.49	102.50%	\$ 228,205.07	102.50%
Deductions							
5110	Goodwill Comps	\$ 1,072.17	0.70%	\$ 888.85	0.70%	\$ 1,558.47	0.70%
5120	Guest Recovery Comps	\$ 612.67	0.40%	\$ 507.92	0.40%	\$ 890.56	0.40%
5131	50% Employee Discounts	\$ 612.67	0.40%	\$ 507.92	0.40%	\$ 890.56	0.40%
5132	Manager Meal Discounts	\$ 612.67	0.40%	\$ 507.92	0.40%	\$ 890.56	0.40%
5150	Discounts Marketing	\$ 536.08	0.35%	\$ 444.43	0.35%	\$ 779.24	0.35%
5250	Goodwill Bar Comps	\$ 382.92	0.25%	\$ 317.45	0.25%	\$ 556.60	0.25%
	Total Deductions	\$ 3,829.17	2.50%	\$ 3,174.48	2.50%	\$ 5,565.98	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft			PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024			9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025			10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023								
LY End: 05/26/2024								

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
						</	

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 309.00	0.20%	\$ 309.00	0.24%	\$ 309.00	0.14%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 612.67	0.40%	\$ 253.96	0.20%	\$ 445.28	0.20%
7040	Cleaning Supplies	\$ 306.33	0.20%	\$ 253.96	0.20%	\$ 445.28	0.20%
7045	Dish Chemicals	\$ 382.92	0.25%	\$ 380.94	0.30%	\$ 667.92	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,072.17	0.70%	\$ 952.34	0.75%	\$ 1,669.79	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,144.34	1.40%	\$ 1,777.71	1.40%	\$ 3,562.23	1.60%
7106	Catering Supplies	\$ 765.83	0.50%	\$ 507.92	0.40%	\$ 4,452.78	2.00%
7110	Operating Supplies F&B	\$ 1,914.59	1.25%	\$ 1,777.71	1.40%	\$ 2,782.99	1.25%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 12,592.76	8.22%	\$ 10,589.39	8.34%	\$ 19,354.54	8.69%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,545.00	1.01%	\$ 1,545.00	1.22%	\$ 1,545.00	0.69%
7195	Accounting Services	\$ 2,575.00	1.68%	\$ 2,575.00	2.03%	\$ 2,575.00	1.16%
7220	Bank Charges & Fees	\$ 103.00	0.07%	\$ 103.00	0.08%	\$ 103.00	0.05%
7230	Licenses & Permits	\$ 618.00	0.40%	\$ 618.00	0.49%	\$ 618.00	0.28%
7250	Credit Card Commissions	\$ 3,446.25	2.25%	\$ 2,857.03	2.25%	\$ 5,009.38	2.25%
7256	Employment Ads	\$ 92.70	0.06%	\$ 92.70	0.07%	\$ 92.70	0.04%
7270	Dues & Subscriptions	\$ 51.50	0.03%	\$ 51.50	0.04%	\$ 51.50	0.02%
7285	Key Man/General Liability Insurance	\$ 1,313.25	0.86%	\$ 1,313.25	1.03%	\$ 1,313.25	0.59%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 153.17	0.10%	\$ 126.98	0.10%	\$ 222.64	0.10%

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 669.50	0.44%	\$ 669.50	0.53%	\$ 669.50	0.30%
7360	Travel	\$ 128.75	0.08%	\$ 128.75	0.10%	\$ 128.75	0.06%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 10,696.12	6.98%	\$ 10,080.71	7.94%	\$ 12,328.72	5.54%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 515.00	0.34%	\$ 1,545.00	1.22%	\$ 1,545.00	0.69%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 515.00	0.34%	\$ 1,545.00	1.22%	\$ 1,545.00	0.69%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,531.67	1.00%	\$ 1,269.79	1.00%	\$ 1,558.47	0.70%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 3,790.40	2.47%	\$ 3,790.40	2.99%	\$ 3,790.40	1.70%
7710	MC-HVAC & Refrigeration	\$ 643.75	0.42%	\$ 2,468.40	1.94%	\$ 2,317.50	1.04%
7720	MC-Other Equipment	\$ 262.65	0.17%	\$ 262.65	0.21%	\$ 262.65	0.12%
7750	Pest Control	\$ 87.55	0.06%	\$ 87.55	0.07%	\$ 87.55	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 6,316.02	4.12%	\$ 7,878.79	6.20%	\$ 8,016.57	3.60%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 1,991.17	1.30%	\$ 2,539.58	2.00%	\$ 3,116.95	1.40%
7820	Natural Gas	\$ 1,072.17	0.70%	\$ 1,142.81	0.90%	\$ 1,113.20	0.50%
7830	Water & Sewer	\$ 612.67	0.40%	\$ 507.92	0.40%	\$ 556.60	0.25%
7840	Firewood	\$ 772.50	0.50%	\$ 772.50	0.61%	\$ 772.50	0.35%
Total Utilities		\$ 4,448.50	2.90%	\$ 4,962.81	3.91%	\$ 5,559.24	2.50%
Total Operating Expenses		\$ 34,568.41	22.57%	\$ 35,056.69	27.61%	\$ 46,804.08	21.02%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 16,165.89	10.55%	\$ 1,901.40	1.50%	\$ 36,351.20	16.33%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 16,165.89	10.55%	\$ 1,901.40	1.50%	\$ 36,351.20	16.33%
Facility Expenses							
8010	Rents	\$ 13,112.56	8.56%	\$ 13,112.56	10.33%	\$ 13,112.56	5.89%
8015	Common Area Maintenance	\$ 2,384.45	1.56%	\$ 2,384.45	1.88%	\$ 2,384.45	1.07%
8020	Property Insurance	\$ 135.96	0.09%	\$ 135.96	0.11%	\$ 135.96	0.06%
8030	Property Taxes	\$ 3,781.60	2.47%	\$ 3,781.60	2.98%	\$ 3,781.60	1.70%
Total Facility Expenses		\$ 19,414.57	12.68%	\$ 19,414.57	15.29%	\$ 19,414.57	8.72%
Restaurant EBDIT		\$ (3,248.69)	-2.12%	\$ (17,513.18)	-13.79%	\$ 16,936.63	7.61%

2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERIOD 10	PERIOD 11	PERIOD 12
	9/30/2024	10/28/2024	11/25/2024
	10/27/2024	11/24/2024	12/29/2024

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 133,801.72	84.74%	\$ 134,858.62	84.68%	\$ 168,486.96	84.62%
5180	NA Beverage	\$ 1,986.62	1.26%	\$ 2,101.58	1.32%	\$ 2,749.90	1.38%
	Total Food Sales	\$ 135,788.34	86.00%	\$ 136,960.19	86.00%	\$ 171,236.86	86.00%
5210	Liquor Sales	\$ 14,042.66	8.89%	\$ 14,732.36	9.25%	\$ 17,478.83	8.78%
5220	Wine Sales	\$ 3,306.47	2.09%	\$ 3,274.29	2.06%	\$ 3,116.76	1.57%
5230	Bottled Beer Sales	\$ 1,560.72	0.99%	\$ 1,852.88	1.16%	\$ 1,379.19	0.69%
5240	Draft Beer Sales	\$ 7,142.56	4.52%	\$ 6,417.71	4.03%	\$ 10,878.80	5.46%
	Total Beverage Sales	\$ 26,052.41	16.50%	\$ 26,277.25	16.50%	\$ 32,853.58	16.50%
Gross F&B Sales		\$ 161,840.76	102.50%	\$ 163,237.44	102.50%	\$ 204,090.45	102.50%
Deductions							
5110	Goodwill Comps	\$ 1,105.25	0.70%	\$ 1,114.79	0.70%	\$ 1,393.79	0.70%
5120	Guest Recovery Comps	\$ 631.57	0.40%	\$ 637.02	0.40%	\$ 796.45	0.40%
5131	50% Employee Discounts	\$ 631.57	0.40%	\$ 637.02	0.40%	\$ 796.45	0.40%
5132	Manager Meal Discounts	\$ 631.57	0.40%	\$ 637.02	0.40%	\$ 796.45	0.40%
5150	Discounts Marketing	\$ 552.63	0.35%	\$ 557.40	0.35%	\$ 696.89	0.35%
5250	Goodwill Bar Comps	\$ 394.73	0.25%	\$ 398.14	0.25%	\$ 497.78	0.25%
	Total Deductions	\$ 3,947.34	2.50%	\$ 3,981.40	2.50%	\$ 4,977.82	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 309.00	0.20%	\$ 309.00	0.19%	\$ 309.00	0.16%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 315.79	0.20%	\$ 637.02	0.40%	\$ 796.45	0.40%
7040	Cleaning Supplies	\$ 315.79	0.20%	\$ 318.51	0.20%	\$ 398.23	0.20%
7045	Dish Chemicals	\$ 473.68	0.30%	\$ 477.77	0.30%	\$ 597.34	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,184.20	0.75%	\$ 1,194.42	0.75%	\$ 1,493.34	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,210.51	1.40%	\$ 2,707.35	1.70%	\$ 3,384.91	1.70%
7106	Catering Supplies	\$ 631.57	0.40%	\$ 637.02	0.40%	\$ 796.45	0.40%
7110	Operating Supplies F&B	\$ 1,736.83	1.10%	\$ 1,592.56	1.00%	\$ 2,588.46	1.30%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 13,098.67	8.30%	\$ 13,217.84	8.30%	\$ 16,904.07	8.49%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,545.00	0.98%	\$ 1,545.00	0.97%	\$ 1,545.00	0.78%
7195	Accounting Services	\$ 2,575.00	1.63%	\$ 2,575.00	1.62%	\$ 2,575.00	1.29%
7220	Bank Charges & Fees	\$ 103.00	0.07%	\$ 15.45	0.01%	\$ 15.45	0.01%
7230	Licenses & Permits	\$ 618.00	0.39%	\$ 618.00	0.39%	\$ 618.00	0.31%
7250	Credit Card Commissions	\$ 3,552.60	2.25%	\$ 3,583.26	2.25%	\$ 4,480.03	2.25%
7256	Employment Ads	\$ 92.70	0.06%	\$ 92.70	0.06%	\$ 92.70	0.05%
7270	Dues & Subscriptions	\$ 51.50	0.03%	\$ 51.50	0.03%	\$ 51.50	0.03%
7285	Key Man/General Liability Insurance	\$ 1,313.25	0.83%	\$ 1,313.25	0.82%	\$ 1,313.25	0.66%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 157.89	0.10%	\$ 159.26	0.10%	\$ 199.11	0.10%

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 669.50	0.42%	\$ 669.50	0.42%	\$ 669.50	0.34%
7360	Travel	\$ 128.75	0.08%	\$ 128.75	0.08%	\$ 128.75	0.06%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 10,807.20	6.84%	\$ 10,751.67	6.75%	\$ 11,688.30	5.87%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 515.00	0.33%	\$ 515.00	0.32%	\$ 515.00	0.26%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 515.00	0.33%	\$ 515.00	0.32%	\$ 515.00	0.26%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,578.93	1.00%	\$ 1,592.56	1.00%	\$ 1,991.13	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 3,790.40	2.40%	\$ 3,790.40	2.38%	\$ 3,790.40	1.90%
7710	MC-HVAC & Refrigeration	\$ 643.75	0.41%	\$ 643.75	0.40%	\$ 2,906.15	1.46%
7720	MC-Other Equipment	\$ 262.65	0.17%	\$ 262.65	0.16%	\$ 262.65	0.13%
7750	Pest Control	\$ 87.55	0.06%	\$ 87.55	0.05%	\$ 87.55	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 6,363.28	4.03%	\$ 6,376.91	4.00%	\$ 9,037.87	4.54%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 3,552.60	2.25%	\$ 3,185.12	2.00%	\$ 2,986.69	1.50%
7820	Natural Gas	\$ 1,105.25	0.70%	\$ 1,114.79	0.70%	\$ 1,194.68	0.60%
7830	Water & Sewer	\$ 473.68	0.30%	\$ 637.02	0.40%	\$ 597.34	0.30%
7840	Firewood	\$ 772.50	0.49%	\$ 772.50	0.49%	\$ 772.50	0.39%
Total Utilities		\$ 5,904.04	3.74%	\$ 5,709.44	3.59%	\$ 5,551.20	2.79%
Total Operating Expenses		\$ 36,688.18	23.24%	\$ 36,570.86	22.96%	\$ 43,696.44	21.95%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 16,368.32	10.37%	\$ 16,849.99	10.58%	\$ 23,147.00	11.63%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 16,368.32	10.37%	\$ 16,849.99	10.58%	\$ 23,147.00	11.63%
Facility Expenses							
8010	Rents	\$ 13,112.56	8.30%	\$ 13,112.56	8.23%	\$ 13,112.56	6.59%
8015	Common Area Maintenance	\$ 2,384.45	1.51%	\$ 2,384.45	1.50%	\$ 2,384.45	1.20%
8020	Property Insurance	\$ 135.96	0.09%	\$ 135.96	0.09%	\$ 135.96	0.07%
8030	Property Taxes	\$ 3,781.60	2.40%	\$ 3,781.60	2.37%	\$ 3,781.60	1.90%
Total Facility Expenses		\$ 19,414.57	12.30%	\$ 19,414.57	12.19%	\$ 19,414.57	9.75%
Restaurant EBDIT		\$ (3,046.25)	-1.93%	\$ (2,564.58)	-1.61%	\$ 3,732.43	1.87%

2025/6 Budget - Smokecraft	PERIOD 1	PERIOD 2	PERIOD 3
Start Date: 05/27/2024	12/30/2024	1/27/2025	2/24/2025
End Date: 05/25/2025	1/26/2025	2/23/2025	3/30/2025
LY Start: 05/29/2023			
LY End: 05/26/2024			

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 137,723.62	84.46%	\$ 159,961.61	84.78%	\$ 189,870.93	84.37%
5180	NA Beverage	\$ 2,514.09	1.54%	\$ 2,303.26	1.22%	\$ 3,667.74	1.63%
	Total Food Sales	\$ 140,237.72	86.00%	\$ 162,264.87	86.00%	\$ 193,538.67	86.00%
5210	Liquor Sales	\$ 14,466.19	8.87%	\$ 17,011.18	9.02%	\$ 18,815.69	8.36%
5220	Wine Sales	\$ 2,516.08	1.54%	\$ 3,713.76	1.97%	\$ 3,878.78	1.72%
5230	Bottled Beer Sales	\$ 1,090.52	0.67%	\$ 868.80	0.46%	\$ 1,249.10	0.56%
5240	Draft Beer Sales	\$ 8,833.29	5.42%	\$ 9,538.48	5.06%	\$ 13,188.85	5.86%
	Total Beverage Sales	\$ 26,906.07	16.50%	\$ 31,132.21	16.50%	\$ 37,132.42	16.50%
	Gross F&B Sales	\$ 167,143.79	102.50%	\$ 193,397.09	102.50%	\$ 230,671.09	102.50%
Deductions							
5110	Goodwill Comps	\$ 1,141.47	0.70%	\$ 1,320.76	0.70%	\$ 1,575.31	0.70%
5120	Guest Recovery Comps	\$ 652.27	0.40%	\$ 754.72	0.40%	\$ 900.18	0.40%
5131	50% Employee Discounts	\$ 652.27	0.40%	\$ 754.72	0.40%	\$ 900.18	0.40%
5132	Manager Meal Discounts	\$ 652.27	0.40%	\$ 754.72	0.40%	\$ 900.18	0.40%
5150	Discounts Marketing	\$ 570.73	0.35%	\$ 660.38	0.35%	\$ 787.66	0.35%
5250	Goodwill Bar Comps	\$ 407.67	0.25%	\$ 471.70	0.25%	\$ 562.61	0.25%
	Total Deductions	\$ 4,076.68	2.50%	\$ 4,717.00	2.50%	\$ 5,626.12	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 309.00	0.19%	\$ 309.00	0.16%	\$ 309.00	0.14%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 652.27	0.40%	\$ 188.68	0.10%	\$ 450.09	0.20%
7040	Cleaning Supplies	\$ 326.13	0.20%	\$ 377.36	0.20%	\$ 450.09	0.20%
7045	Dish Chemicals	\$ 489.20	0.30%	\$ 566.04	0.30%	\$ 675.13	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,223.00	0.75%	\$ 1,415.10	0.75%	\$ 1,687.84	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,772.14	1.70%	\$ 3,207.56	1.70%	\$ 3,150.63	1.40%
7106	Catering Supplies	\$ 652.27	0.40%	\$ 754.72	0.40%	\$ 900.18	0.40%
7110	Operating Supplies F&B	\$ 1,630.67	1.00%	\$ 1,886.80	1.00%	\$ 2,250.45	1.00%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 13,513.20	8.29%	\$ 14,932.17	7.91%	\$ 17,191.26	7.64%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,545.00	0.95%	\$ 1,545.00	0.82%	\$ 1,545.00	0.69%
7195	Accounting Services	\$ 8,240.00	5.05%	\$ 2,575.00	1.36%	\$ 2,575.00	1.14%
7220	Bank Charges & Fees	\$ 15.45	0.01%	\$ 15.45	0.01%	\$ 15.45	0.01%
7230	Licenses & Permits	\$ 618.00	0.38%	\$ 618.00	0.33%	\$ 618.00	0.27%
7250	Credit Card Commissions	\$ 3,669.01	2.25%	\$ 4,245.30	2.25%	\$ 5,063.51	2.25%
7256	Employment Ads	\$ 92.70	0.06%	\$ 92.70	0.05%	\$ 92.70	0.04%
7270	Dues & Subscriptions	\$ 51.50	0.03%	\$ 51.50	0.03%	\$ 51.50	0.02%
7285	Key Man/General Liability Insurance	\$ 1,313.25	0.81%	\$ 1,313.25	0.70%	\$ 1,313.25	0.58%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 163.07	0.10%	\$ 188.68	0.10%	\$ 225.04	0.10%

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 669.50	0.41%	\$ 669.50	0.35%	\$ 669.50	0.30%
7360	Travel	\$ 128.75	0.08%	\$ 128.75	0.07%	\$ 128.75	0.06%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 16,506.23	10.12%	\$ 11,443.13	6.06%	\$ 12,297.71	5.46%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 515.00	0.32%	\$ 515.00	0.27%	\$ 515.00	0.23%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 515.00	0.32%	\$ 515.00	0.27%	\$ 515.00	0.23%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,630.67	1.00%	\$ 1,886.80	1.00%	\$ 2,250.45	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 3,790.40	2.32%	\$ 3,790.40	2.01%	\$ 3,790.40	1.68%
7710	MC-HVAC & Refrigeration	\$ 643.75	0.39%	\$ 643.75	0.34%	\$ 643.75	0.29%
7720	MC-Other Equipment	\$ 262.65	0.16%	\$ 262.65	0.14%	\$ 262.65	0.12%
7750	Pest Control	\$ 87.55	0.05%	\$ 87.55	0.05%	\$ 87.55	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 6,415.02	3.93%	\$ 6,671.15	3.54%	\$ 6,992.04	3.11%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,446.01	1.50%	\$ 2,452.84	1.30%	\$ 2,250.45	1.00%
7820	Natural Gas	\$ 978.40	0.60%	\$ 1,132.08	0.60%	\$ 1,125.22	0.50%
7830	Water & Sewer	\$ 489.20	0.30%	\$ 566.04	0.30%	\$ 675.13	0.30%
7840	Firewood	\$ 772.50	0.47%	\$ 772.50	0.41%	\$ 772.50	0.34%
Total Utilities		\$ 4,686.11	2.87%	\$ 4,923.46	2.61%	\$ 4,823.31	2.14%
Total Operating Expenses		\$ 41,635.56	25.53%	\$ 38,484.91	20.40%	\$ 41,819.32	18.58%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 14,396.95	8.83%	\$ 29,452.66	15.61%	\$ 40,344.62	17.93%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 14,396.95	8.83%	\$ 29,452.66	15.61%	\$ 40,344.62	17.93%
Facility Expenses							
8010	Rents	\$ 13,112.56	8.04%	\$ 13,112.56	6.95%	\$ 13,112.56	5.83%
8015	Common Area Maintenance	\$ 2,384.45	1.46%	\$ 2,384.45	1.26%	\$ 2,384.45	1.06%
8020	Property Insurance	\$ 135.96	0.08%	\$ 135.96	0.07%	\$ 135.96	0.06%
8030	Property Taxes	\$ 3,781.60	2.32%	\$ 3,781.60	2.00%	\$ 3,781.60	1.68%
Total Facility Expenses		\$ 19,414.57	11.91%	\$ 19,414.57	10.29%	\$ 19,414.57	8.63%
Restaurant EBDIT		\$ (5,017.62)	-3.08%	\$ 10,038.09	5.32%	\$ 20,930.05	9.30%

2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERIOD 4	PERIOD 5	PERIOD 6
	3/31/2025	4/28/2025	5/26/2025
	4/27/2025	5/25/2025	6/29/2025

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL**2026 Budget****% of Sales****Gross Sales**

5100	Food Sales	\$ 1,811,673.91	85.09%
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5180	NA Beverage	\$ 26,403.94	1.24%
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	Total Food Sales	\$ 1,838,077.85	86.33%
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5210	Liquor Sales	\$ 180,561.78	8.48%
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5220	Wine Sales	\$ 36,886.41	1.73%
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5230	Bottled Beer Sales	\$ 19,457.92	0.91%
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5240	Draft Beer Sales	\$ 106,763.73	5.01%
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	Total Beverage Sales	\$ 343,669.85	16.14%
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	Gross F&B Sales	\$ 2,181,747.70	102.47%
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Deductions

5110	Goodwill Comps	\$ 14,394.37	0.68%
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5120	Guest Recovery Comps	\$ 8,176.97	0.38%
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5131	50% Employee Discounts	\$ 8,685.04	0.41%
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5132	Manager Meal Discounts	\$ 8,346.33	0.39%
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5150	Discounts Marketing	\$ 7,451.22	0.35%
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5250	Goodwill Bar Comps	\$ 5,322.30	0.25%
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	Total Deductions	\$ 51,206.28	2.41%
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Other Income and Expense

5300	Sundry Sales	\$ -	0.00%
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5910	Service Charge Revenue - Catering	\$ -	0.00%
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2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL**Total Other Income and Expense****\$ - 0.00%****Net Sales****\$ 2,129,091.43 100.00%****Food Costs**

6110	Meat Cost	\$ 268,359.37	14.60%
6120	Poultry Cost	\$ 47,790.02	2.60%
6130	Seafood Cost	\$ 9,190.39	0.50%
6140	Dairy Cost	\$ 73,523.11	4.00%
6150	Produce Cost	\$ 58,818.49	3.20%
6160	Bakery Cost	\$ 25,733.09	1.40%
6170	Grocery Cost	\$ 113,960.83	6.20%
6180	NA Beverage	\$ 9,190.39	0.50%
Total Food Cost		\$ 606,565.69	33.00%

Beverage Costs

6210	Liquor Cost	\$ 35,416.87	1.66%
6220	Wine Cost	\$ 8,155.66	0.38%
6230	Bottled Beer Cost	\$ 4,545.98	0.21%
6240	Draft Beer Cost	\$ 20,733.77	0.97%
Total Bev Cost		\$ 68,852.28	20.03%

Total F&B Costs**\$ 675,417.97 31.72%****Gross Profit****\$ 1,453,503.14 68.27%**

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL**Payroll Costs**

6310	Management Salaries	\$ 198,717.54	9.33%
6311	Direct Labor - FOH	\$ 57,578.21	2.70%
6312	Overtime Labor - FOH	\$ -	0.00%
6313	Training Labor	\$ 3,748.39	0.18%
6314	Direct Labor - BOH	\$ 362,522.10	17.03%
6315	Overtime Labor - BOH	\$ -	0.00%
Total Labor		\$ 622,566.25	29.24%

6510	Payroll Taxes	\$ 80,899.00	3.80%
6530	Vacation Pay	\$ -	0.00%
6540	Parking	\$ 2,472.00	0.12%
6550	Uniform Allowance	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%
6570	Group Insurance	\$ 7,416.00	0.35%
6580	Workers Compensation	\$ 6,303.60	0.30%
6610	Other Benefits	\$ 113.30	0.01%
6615	Payroll Processing Fees	\$ 3,708.00	0.17%
Total Payroll Expenses		\$ 100,911.90	4.74%

Total Payroll Costs	\$ 723,478.15	33.98%
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Controllable Expenses

6500	3rd Party Delivery Expense	\$ 61,467.48	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 6,798.00	0.32%
6740	Security	\$ 618.00	0.03%
6750	Trash Removal	\$ -	0.00%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

6790	Other Contracted Services	\$	3,708.00	0.17%
7010	Register Over/Short	\$	-	0.00%
7010	China/Glassware/Silverware	\$	5,735.52	0.27%
7040	Cleaning Supplies	\$	4,452.21	0.21%
7045	Dish Chemicals	\$	6,213.00	0.29%
7050	Decorations	\$	-	0.00%
7060	Linens	\$	15,432.86	0.72%
7080	New Menus/Printing	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%
7105	To Go Supplies	\$	32,495.96	1.53%
7106	Catering Supplies	\$	14,767.29	0.69%
7110	Operating Supplies F&B	\$	24,846.74	1.17%
7120	Uniforms	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%
Total Controllable Expenses		\$	176,535.05	8.29%

General & Administrative

7190	Other Contracted Services-Admin	\$	18,540.00	0.87%
7195	Accounting Services	\$	36,565.00	1.72%
7220	Bank Charges & Fees	\$	798.25	0.04%
7230	Licenses & Permits	\$	7,416.00	0.35%
7250	Credit Card Commissions	\$	47,900.72	2.25%
7256	Employment Ads	\$	1,112.40	0.05%
7270	Dues & Subscriptions	\$	618.00	0.03%
7285	Key Man/General Liability Insurance	\$	15,759.00	0.74%
7290	Legal & Professional Services	\$	-	0.00%
7320	Office Supplies & Postage	\$	2,128.92	0.10%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

7350	Telephone/Internet/Cable	\$ 8,034.00	0.38%
7360	Travel	\$ 1,545.00	0.07%
7370	Meals & Entertainment	\$ -	0.00%
Total General & Administrative		\$ 140,417.30	6.60%

Advertising & Promotion

7400	Local Charitable Donations	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%
7435	Advertising & Marketing	\$ 8,240.00	0.39%
7460	Special Promotions	\$ -	0.00%
Total Advertising & Promotion		\$ 8,240.00	0.39%

Repairs & Maintenance

7500	Repairs & Maintenance	\$ 20,621.29	0.97%
7620	R&M HVAC & Refrigeration	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%
7695	Cleaning Service	\$ 45,484.80	2.14%
7710	MC-HVAC & Refrigeration	\$ 15,748.19	0.74%
7720	MC-Other Equipment	\$ 3,151.80	0.15%
7750	Pest Control	\$ 1,050.60	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%
Total Repairs & Maintenance		\$ 86,013.92	4.04%

Utilities

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

7810	Electricity	\$	31,199.75	1.47%
7820	Natural Gas	\$	13,177.10	0.62%
7830	Water & Sewer	\$	6,812.03	0.32%
7840	Firewood	\$	9,270.00	0.44%
	Total Utilities	\$	60,458.87	2.84%
	Total Operating Expenses	\$	471,665.14	22.15%
	Other Income (Expenses)			
5500	Door Revenue	\$	-	0.00%
5800	Commission Income	\$	-	0.00%
	Total Other Income	\$	-	0.00%
	Operating Income Before Bonus	\$	258,359.85	12.13%
6455	Management Bonuses	\$	-	0.00%
	Restaurant Operating Income	\$	258,359.85	12.13%
	Facility Expenses			
8010	Rents	\$	157,350.71	7.39%
8015	Common Area Maintenance	\$	28,613.40	1.34%
8020	Property Insurance	\$	1,631.52	0.08%
8030	Property Taxes	\$	45,379.25	2.13%
	Total Facility Expenses	\$	232,974.88	10.94%
	Restaurant EBDIT	\$	25,384.97	1.19%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9		PERIOD 10		PERIOD 11		PERIOD 12		PERIOD 1		PERIOD 2		PERIOD 3		PERIOD 4		PERIOD 5		PERIOD 6					
		7/1/2024		7/29/2024		8/26/2024		9/30/2024		10/28/2024		11/25/2024		12/30/2024		1/27/2025		2/24/2025		3/31/2025		4/28/2025		5/26/2025					
		7/28/2024		8/25/2024		9/29/2024		10/27/2024		11/24/2024		12/29/2024		1/26/2025		2/23/2025		3/20/2025		4/17/2025		5/15/2025		6/29/2025					
		LV Start: 05/26/2024		LV Start: 05/26/2024		LV Start: 05/26/2024		LV Start: 05/26/2024		LV Start: 05/26/2024		LV Start: 05/26/2024		LV Start: 05/26/2024		LV Start: 05/26/2024		LV Start: 05/26/2024		LV Start: 05/26/2024		LV Start: 05/26/2024		LV Start: 05/26/2024		LV Start: 05/26/2024			
		2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	TOTAL	% of Sales
Gross Sales																													
9100	Food Sales	\$ 141,502.44	84.98%	\$ 168,130.94	88.89%	\$ 172,451.79	84.50%	\$ 136,526.08	84.89%	\$ 113,742.78	85.31%	\$ 198,962.84	85.11%	\$ 140,491.80	84.74%	\$ 141,801.55	84.68%	\$ 176,911.31	84.62%	\$ 144,009.80	84.46%	\$ 167,959.69	84.78%	\$ 199,364.48	84.37%	\$ 1,902,287.60	86.09%	\$ 1,902,287.60	86.09%
9180	NA Beverage	\$ 16,900.54	1.02%	\$ 2,103.85	1.11%	\$ 3,059.58	1.50%	\$ 1,781.57	1.11%	\$ 919.27	0.69%	\$ 2,000.16	0.89%	\$ 2,085.96	1.26%	\$ 2,200.66	1.32%	\$ 2,887.40	1.38%	\$ 2,639.80	1.54%	\$ 2,418.43	1.22%	\$ 3,851.13	1.63%	\$ 27,724.14	1.24%	\$ 27,724.14	1.24%
	Total Food Sales	\$ 143,192.98	86.00%	\$ 170,234.79	90.00%	\$ 175,511.38	86.00%	\$ 138,307.65	86.00%	\$ 114,662.05	86.00%	\$ 201,043.00	86.00%	\$ 142,577.76	86.00%	\$ 144,002.20	86.00%	\$ 179,798.71	86.00%	\$ 146,649.60	86.00%	\$ 170,378.11	86.00%	\$ 203,216.60	86.00%	\$ 1,928,911.74	86.33%	\$ 1,928,911.74	86.33%
9210	Liquor Sales	\$ 13,536.50	8.13%	\$ 12,474.18	6.59%	\$ 15,878.41	7.78%	\$ 13,205.90	8.21%	\$ 11,509.20	8.63%	\$ 21,611.43	9.24%	\$ 14,744.79	8.89%	\$ 15,468.98	9.25%	\$ 16,352.78	8.79%	\$ 15,589.50	8.87%	\$ 17,861.73	9.02%	\$ 19,756.48	8.36%	\$ 189,589.87	8.49%	\$ 189,589.87	8.49%
9220	Wine Sales	\$ 3,053.13	1.83%	\$ 2,481.08	1.31%	\$ 3,812.03	1.87%	\$ 2,718.01	1.69%	\$ 2,480.35	1.86%	\$ 3,389.70	1.45%	\$ 3,471.79	2.00%	\$ 3,430.00	2.00%	\$ 3,272.60	1.57%	\$ 2,641.88	1.54%	\$ 3,899.44	1.97%	\$ 4,072.72	1.72%	\$ 38,730.73	1.73%	\$ 38,730.73	1.73%
9240	Bottled Beer Sales	\$ 1,776.30	1.07%	\$ 1,763.99	0.93%	\$ 2,026.76	1.43%	\$ 1,569.82	0.98%	\$ 1,528.62	1.15%	\$ 2,464.04	1.05%	\$ 1,638.76	0.99%	\$ 1,945.53	1.16%	\$ 1,448.15	0.69%	\$ 1,145.05	0.67%	\$ 912.24	0.48%	\$ 1,311.55	0.56%	\$ 20,430.82	0.91%	\$ 20,430.82	0.91%
9260	Draft Beer Sales	\$ 8,690.88	5.22%	\$ 6,924.45	3.66%	\$ 11,056.49	5.42%	\$ 9,042.43	5.62%	\$ 6,480.95	4.98%	\$ 11,107.05	4.75%	\$ 7,499.69	4.52%	\$ 6,738.00	4.03%	\$ 11,422.74	5.40%	\$ 9,274.95	5.42%	\$ 10,015.41	5.06%	\$ 13,846.30	5.86%	\$ 112,101.92	5.01%	\$ 112,101.92	5.01%
	Total Beverage Sales	\$ 27,566.81	16.22%	\$ 23,643.69	12.90%	\$ 33,673.69	16.20%	\$ 26,386.15	16.20%	\$ 21,999.11	16.80%	\$ 35,072.22	16.80%	\$ 27,358.04	16.50%	\$ 27,991.11	16.90%	\$ 34,486.28	16.90%	\$ 29,281.38	16.90%	\$ 32,688.82	16.90%	\$ 38,989.94	16.90%	\$ 386,833.34	16.14%	\$ 386,833.34	16.14%
Gross F&B Sales		\$ 170,749.79	102.23%	\$ 193,878.49	102.90%	\$ 209,185.07	102.50%	\$ 164,845.81	102.50%	\$ 136,661.16	102.50%	\$ 239,613.32	102.50%	\$ 169,932.79	102.50%	\$ 214,294.97	102.50%	\$ 214,294.97	102.50%	\$ 175,086.98	102.50%	\$ 203,066.94	102.50%	\$ 242,204.64	102.50%	\$ 2,290,935.68	102.47%	\$ 2,290,935.68	102.47%
Deductions																													
9110	Goodwill Comps	\$ 915.77	0.55%	\$ 1,040.32	0.55%	\$ 1,428.58	0.70%	\$ 1,125.78	0.70%	\$ 933.30	0.70%	\$ 1,638.40	0.70%	\$ 1,160.52	0.70%	\$ 1,170.53	0.70%	\$ 1,463.48	0.70%	\$ 1,198.54	0.70%	\$ 1,386.80	0.70%	\$ 1,654.08	0.70%	\$ 15,114.09	0.68%	\$ 15,114.09	0.68%
9120	Guest Recovery Comps	\$ 499.51	0.30%	\$ 567.45	0.30%	\$ 816.33	0.40%	\$ 643.30	0.40%	\$ 533.31	0.40%	\$ 935.08	0.40%	\$ 663.15	0.40%	\$ 668.88	0.40%	\$ 836.27	0.40%	\$ 684.48	0.40%	\$ 792.46	0.40%	\$ 945.19	0.40%	\$ 8,565.82	0.38%	\$ 8,565.82	0.38%
9131	50% Employee Discounts	\$ 749.27	0.45%	\$ 851.17	0.45%	\$ 816.33	0.40%	\$ 643.30	0.40%	\$ 533.31	0.40%	\$ 935.08	0.40%	\$ 663.15	0.40%	\$ 668.88	0.40%	\$ 836.27	0.40%	\$ 684.48	0.40%	\$ 792.46	0.40%	\$ 945.19	0.40%	\$ 8,565.82	0.38%	\$ 8,565.82	0.38%
9132	Manager Meal Discounts	\$ 582.76	0.35%	\$ 662.02	0.35%	\$ 816.33	0.40%	\$ 643.30	0.40%	\$ 533.31	0.40%	\$ 935.08	0.40%	\$ 663.15	0.40%	\$ 668.88	0.40%	\$ 836.27	0.40%	\$ 684.48	0.40%	\$ 792.46	0.40%	\$ 945.19	0.40%	\$ 8,565.82	0.38%	\$ 8,565.82	0.38%
9150	Discounts Marketing	\$ 582.76	0.35%	\$ 662.02	0.35%	\$ 714.29	0.35%	\$ 562.89	0.35%	\$ 466.65	0.35%	\$ 818.20	0.35%	\$ 680.28	0.35%	\$ 565.27	0.35%	\$ 731.74	0.35%	\$ 599.27	0.35%	\$ 693.40	0.35%	\$ 842.07	0.35%	\$ 7,823.79	0.31%	\$ 7,823.79	0.31%
9250	Goodwill Bar Comps	\$ 416.26	0.25%	\$ 472.87	0.25%	\$ 510.21	0.25%	\$ 402.06	0.25%	\$ 333.32	0.25%	\$ 564.43	0.25%	\$ 414.47	0.25%	\$ 418.05	0.25%	\$ 522.67	0.25%	\$ 428.05	0.25%	\$ 495.29	0.25%	\$ 590.74	0.25%	\$ 5,588.42	0.25%	\$ 5,588.42	0.25%
	Total Deductions	\$ 3,746.33	2.25%	\$ 4,285.86	2.25%	\$ 5,102.07	2.50%	\$ 4,820.83	2.50%	\$ 3,333.20	2.50%	\$ 5,844.28	2.50%	\$ 4,144.70	2.50%	\$ 4,180.47	2.50%	\$ 5,226.71	2.50%	\$ 4,280.51	2.50%	\$ 4,952.85	2.50%	\$ 5,907.43	2.50%	\$ 53,543.79	2.40%	\$ 53,543.79	2.40%
Other Income and Expense																													
9300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
9910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	Total Other Income and Expense	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	Net Sales	\$ 166,503.47	100.00%	\$ 189,148.55	100.25%	\$ 204,082.99	100.00%	\$ 160,825.18	100.00%	\$ 133,327.96	100.00%	\$ 233,771.05	100.00%	\$ 165,788.09	100.00%	\$ 167,216.84	100.00%	\$ 209,068.26	100.00%	\$ 171,220.47	100.00%	\$ 198,114.09	100.00%	\$ 236,297.21	100.00%	\$ 2,235,546.01	100.00%	\$ 2,235,546.01	100.00%
Food Costs																													
6110	Meat Cost	\$ 20,906.18	14.60%	\$ 24,854.25	14.60%	\$ 25,624.66	14.60%	\$ 20,193.21	14.60%	\$ 16,740.68	14.60%	\$ 29,352.29	14.60%	\$ 20,816.35	14.60%	\$ 20,996.00	14.60%	\$ 26,250.61	14.60%	\$ 21,498.44	14.60%	\$ 24,875.20	14.60%	\$ 29,660.48	14.60%	\$ 281,777.33	14.60%	\$ 281,777.33	14.60%
6120	Poultry Cost	\$ 3,723.02	2.60%	\$ 4,426.10	2.60%	\$ 4,583.30	2.60%	\$ 3,596.05	2.60%	\$ 2,981.21	2.60%	\$ 5,227.12	2.60%	\$ 3,707.02	2.60%	\$ 3,731.01	2.60%	\$ 4,674.77	2.60%	\$ 3,828.49	2.60%	\$ 4,428.83	2.60%	\$ 5,283.61	2.60%	\$ 50,179.53	2.60%	\$ 50,179.53	2.60%
6130	Seafood Cost	\$ 715.96	0.50%	\$ 851.17	0.50%	\$ 816.33	0.50%	\$ 643.30	0.50%	\$ 533.31	0.50%	\$ 935.08	0.50%	\$ 663.15	0.50%	\$ 668.88	0.50%	\$ 836.27	0.50%	\$ 684.48	0.50%	\$ 792.46	0.50%	\$ 945.19	0.50%	\$ 8,565.82	0.50%	\$ 8,565.82	0.50%
6140	Dairy Cost	\$ 5,727.72	4.00%	\$ 6,808.38	4.00%	\$ 7,020.46	4.00%	\$ 5,532.39	4.00%	\$ 4,588.40	4.00%	\$ 8,041.72	4.00%	\$ 5,703.11	4.00%	\$ 5,752.33	4.00%	\$ 7,191.95	4.00%	\$ 5,889.98	4.00%	\$ 6,815.12	4.00%	\$ 8,128.62	4.00%	\$ 77,199.27	4.00%	\$ 77,199.27	4.00%
6150	Produce Cost	\$ 4,582.18	3.20%	\$ 5,447.51	3.20%	\$ 5,616.36	3.20%	\$ 4,425.91	3.20%	\$ 3,698.19	3.20%	\$ 6,433.38	3.20%	\$ 4,562.49	3.20%	\$ 4,601.86	3.20%	\$ 5,753.56	3.20%	\$ 4,711.99	3.20%	\$ 5,452.10	3.20%	\$ 6,502.90	3.20%	\$ 61,759.42	3.20%	\$ 61,759.42	3.20%
6160	Bakery Cost	\$ 2,024.70	1.40%	\$ 2,383.28	1.40%	\$ 2,517.16	1.40%	\$ 1,936.34	1.40%	\$ 1,605.27	1.40%	\$ 2,814.60	1.40%	\$ 1,969.09	1.40%	\$ 2,031.14	1.40%	\$ 2,517.18	1.40%	\$ 2,081.49	1.40%	\$ 2,385.29	1.40%	\$ 2,845.14	1.40%	\$ 27,019.14	1.40%	\$ 27,019.14	1.40%
6170	Wine Cost	\$ 8,877.96	6.20%	\$ 10,554.62	6.20%	\$ 10,881.71	6.20%	\$ 8,575.20	6.20%	\$ 7,109.05	6.20%	\$ 12,466.67	6.20%	\$ 8,839.82	6.20%	\$ 8,916.11	6.20%	\$ 11,147.52	6.20%	\$ 9,129.48	6.20%	\$ 10,363.64	6.20%	\$ 12,599.37	6.20%	\$ 119,658.87	6.20%	\$ 119,658.87	6.20%
6180	NA Beverage	\$ 715.96	0.50%	\$ 851.17	0.50%	\$ 816.33	0.50%	\$ 643.30	0.50%																				

2025/6 Budget - Smokecraft		PERIOD 7	PERIOD 8	PERIOD 9	PERIOD 10	PERIOD 11	PERIOD 12	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6						
Start Date: 05/27/2024		7/1/2024	7/29/2024	8/26/2024	9/30/2024	10/28/2024	11/25/2024	12/30/2024	1/27/2025	2/24/2025	3/31/2025	4/28/2025	5/26/2025						
End Date: 05/25/2025		7/26/2024	8/25/2024	9/29/2024	10/27/2024	11/24/2024	12/29/2024	1/26/2025	2/13/2025	3/30/2025	4/27/2025	5/25/2025	6/29/2025						
LY Start: 05/29/2023																			
LY End: 05/26/2024																			
														TOTAL					
7360	Travel	\$ 132.61	0.08%	\$ 132.61	0.07%	\$ 132.61	0.08%	\$ 132.61	0.10%	\$ 132.61	0.08%	\$ 132.61	0.08%	\$ 132.61	0.07%	\$ 132.61	0.06%	\$ 1,591.35	0.07%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 11,222.43	6.74%	\$ 11,754.62	6.21%	\$ 12,105.55	5.93%	\$ 11,088.99	6.90%	\$ 10,442.81	7.83%	\$ 12,803.22	5.48%	\$ 11,266.62	6.76%	\$ 11,149.87	6.67%	\$ 145,630.41	6.01%
Advertising & Promotion																			
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 530.45	0.32%	\$ 530.45	0.28%	\$ 530.45	0.26%	\$ 530.45	0.33%	\$ 530.45	0.32%	\$ 530.45	0.25%	\$ 530.45	0.31%	\$ 530.45	0.22%	\$ 530.45	0.28%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 530.45	0.32%	\$ 530.45	0.28%	\$ 530.45	0.26%	\$ 530.45	0.33%	\$ 530.45	0.32%	\$ 530.45	0.25%	\$ 530.45	0.31%	\$ 530.45	0.22%	\$ 530.45	0.28%
Repairs & Maintenance																			
7600	Repairs & Maintenance	\$ 1,665.03	1.00%	\$ 1,891.50	1.00%	\$ 2,040.83	1.00%	\$ 1,608.25	1.00%	\$ 1,333.28	1.00%	\$ 1,636.40	0.70%	\$ 1,657.88	1.00%	\$ 1,672.19	1.00%	\$ 1,981.14	1.00%
7620	R&M/HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 3,904.11	2.34%	\$ 3,904.11	2.06%	\$ 3,904.11	1.91%	\$ 3,904.11	2.43%	\$ 3,904.11	2.93%	\$ 3,904.11	1.87%	\$ 3,904.11	2.33%	\$ 3,904.11	2.28%	\$ 3,904.11	1.97%
7710	MC-HVAC & Refrigeration	\$ 2,542.45	1.53%	\$ 663.06	0.35%	\$ 1,113.95	0.55%	\$ 663.06	0.41%	\$ 2,542.45	1.91%	\$ 2,387.03	1.02%	\$ 663.06	0.40%	\$ 663.06	0.39%	\$ 663.06	0.28%
7720	MC-Other Equipment	\$ 270.53	0.16%	\$ 270.53	0.14%	\$ 270.53	0.13%	\$ 270.53	0.17%	\$ 270.53	0.12%	\$ 270.53	0.16%	\$ 270.53	0.13%	\$ 270.53	0.14%	\$ 270.53	0.11%
7750	Pest Control	\$ 90.18	0.05%	\$ 90.18	0.05%	\$ 90.18	0.04%	\$ 90.18	0.07%	\$ 90.18	0.04%	\$ 90.18	0.05%	\$ 90.18	0.04%	\$ 90.18	0.05%	\$ 90.18	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 8,472.30	5.09%	\$ 8,619.38	3.61%	\$ 7,419.59	3.64%	\$ 6,536.13	4.06%	\$ 8,140.54	6.11%	\$ 8,288.24	3.55%	\$ 6,585.76	3.97%	\$ 6,600.07	3.95%	\$ 7,290.85	3.09%
Utilities																			
7810	Electricity	\$ 2,497.55	1.50%	\$ 2,269.79	1.20%	\$ 2,244.91	1.10%	\$ 2,090.73	1.30%	\$ 2,666.56	2.00%	\$ 3,272.79	1.40%	\$ 3,730.23	2.25%	\$ 3,344.38	2.00%	\$ 3,136.02	1.50%
7820	Natural Gas	\$ 999.02	0.60%	\$ 1,134.90	0.60%	\$ 1,224.50	0.60%	\$ 1,125.78	0.70%	\$ 1,199.95	0.90%	\$ 1,168.86	0.50%	\$ 1,160.52	0.70%	\$ 1,170.53	0.70%	\$ 1,254.41	0.60%
7830	Water & Sewer	\$ 495.51	0.30%	\$ 567.45	0.30%	\$ 714.29	0.35%	\$ 643.30	0.40%	\$ 533.31	0.40%	\$ 594.43	0.25%	\$ 497.36	0.30%	\$ 669.88	0.40%	\$ 511.66	0.30%
7840	Firewood	\$ 795.68	0.48%	\$ 795.68	0.42%	\$ 795.68	0.39%	\$ 795.68	0.49%	\$ 795.68	0.60%	\$ 795.68	0.48%	\$ 795.68	0.48%	\$ 795.68	0.38%	\$ 795.68	0.48%
Total Utilities		\$ 4,791.76	2.88%	\$ 4,767.82	2.52%	\$ 4,979.38	2.44%	\$ 4,655.48	2.89%	\$ 5,195.50	3.90%	\$ 5,821.75	2.49%	\$ 6,183.79	3.73%	\$ 5,979.46	3.58%	\$ 6,813.31	2.78%
Total Operating Expenses		\$ 39,488.74	23.72%	\$ 40,946.31	21.65%	\$ 40,834.79	20.81%	\$ 36,015.95	22.39%	\$ 36,471.55	27.35%	\$ 48,809.33	20.88%	\$ 38,229.35	23.06%	\$ 38,120.27	22.80%	\$ 45,656.88	21.79%
Other Income (Expenses)																			
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 12,849.02	7.72%	\$ 27,122.77	14.34%	\$ 27,668.77	13.51%	\$ 17,288.23	10.76%	\$ 2,367.61	1.78%	\$ 38,636.88	16.48%	\$ 17,513.14	10.56%	\$ 18,004.79	10.77%	\$ 24,661.89	11.80%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 12,849.02	7.72%	\$ 27,122.77	14.34%	\$ 27,668.77	13.51%	\$ 17,288.23	10.76%	\$ 2,367.61	1.78%	\$ 38,636.88	16.48%	\$ 17,513.14	10.56%	\$ 18,004.79	10.77%	\$ 24,661.89	11.80%
Facility Expenses																			
8010	Rents	\$ 13,505.94	8.11%	\$ 13,505.94	7.14%	\$ 13,505.94	6.62%	\$ 13,505.94	8.40%	\$ 13,505.94	10.13%	\$ 13,505.94	5.78%	\$ 13,505.94	8.15%	\$ 13,505.94	6.40%	\$ 13,505.94	7.89%
8015	Common Area Maintenance	\$ 2,455.98	1.48%	\$ 2,455.98	1.30%	\$ 2,455.98	1.20%	\$ 2,455.98	1.53%	\$ 2,455.98	1.84%	\$ 2,455.98	1.05%	\$ 2,455.98	1.47%	\$ 2,455.98	1.17%	\$ 2,455.98	1.24%
8020	Property Insurance	\$ 140.04	0.08%	\$ 140.04	0.07%	\$ 140.04	0.07%	\$ 140.04	0.09%	\$ 140.04	0.11%	\$ 140.04	0.06%	\$ 140.04	0.08%	\$ 140.04	0.08%	\$ 140.04	0.08%
8030	Property Taxes	\$ 3,895.05	2.34%	\$ 3,895.05	2.06%	\$ 3,895.05	1.91%	\$ 3,895.05	2.42%	\$ 3,895.05	1.67%	\$ 3,895.05	2.35%	\$ 3,895.05	2.33%	\$ 3,895.05	2.27%	\$ 3,895.05	1.95%
Total Facility Expenses		\$ 19,997.01	12.61%	\$ 19,997.01	10.57%	\$ 19,997.01	9.80%	\$ 19,997.01	12.43%	\$ 19,997.01	15.00%	\$ 19,997.01	8.55%	\$ 19,997.01	12.06%	\$ 19,997.01	11.68%	\$ 19,997.01	10.69%
Restaurant EBIT		\$ (7,147.99)	-4.29%	\$ 7,125.76	3.77%	\$ 7,571.76	3.71%	\$ (2,708.78)	-1.68%	\$ (17,629.48)	-13.22%	\$ 18,639.87	7.93%	\$ (2,483.87)	-1.80%	\$ (1,992.22)	-1.19%	\$ 4,684.88	2.23%

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 148,577.56	84.98%	\$ 176,537.49	88.89%	\$ 181,074.38	84.50%
5180	NA Beverage	\$ 1,775.07	1.02%	\$ 2,208.83	1.11%	\$ 3,212.56	1.50%
	Total Food Sales	\$ 150,352.63	86.00%	\$ 178,746.32	90.00%	\$ 184,286.94	86.00%
5210	Liquor Sales	\$ 14,213.32	8.13%	\$ 13,097.89	6.59%	\$ 16,672.33	7.78%
5220	Wine Sales	\$ 3,205.79	1.83%	\$ 2,605.13	1.31%	\$ 4,002.64	1.87%
5230	Bottled Beer Sales	\$ 1,865.12	1.07%	\$ 1,852.19	0.93%	\$ 3,073.10	1.43%
5240	Draft Beer Sales	\$ 9,125.42	5.22%	\$ 7,270.67	3.66%	\$ 11,609.32	5.42%
	Total Beverage Sales	\$ 28,409.65	16.25%	\$ 24,825.88	12.50%	\$ 35,357.38	16.50%
	Gross F&B Sales	\$ 178,762.28	102.25%	\$ 203,572.20	102.50%	\$ 219,644.32	102.50%
Deductions							
5110	Goodwill Comps	\$ 961.56	0.55%	\$ 1,092.34	0.55%	\$ 1,500.01	0.70%
5120	Guest Recovery Comps	\$ 524.49	0.30%	\$ 595.82	0.30%	\$ 857.15	0.40%
5131	50% Employee Discounts	\$ 786.73	0.45%	\$ 893.73	0.45%	\$ 857.15	0.40%
5132	Manager Meal Discounts	\$ 611.90	0.35%	\$ 695.12	0.35%	\$ 857.15	0.40%
5150	Discounts Marketing	\$ 611.90	0.35%	\$ 695.12	0.35%	\$ 750.01	0.35%
5250	Goodwill Bar Comps	\$ 437.07	0.25%	\$ 496.52	0.25%	\$ 535.72	0.25%
	Total Deductions	\$ 3,933.64	2.25%	\$ 4,468.66	2.25%	\$ 5,357.18	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 327.82	0.19%	\$ 327.82	0.17%	\$ 327.82	0.15%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 699.31	0.40%	\$ 397.21	0.20%	\$ 428.57	0.20%
7040	Cleaning Supplies	\$ 349.66	0.20%	\$ 397.21	0.20%	\$ 642.86	0.30%
7045	Dish Chemicals	\$ 524.49	0.30%	\$ 595.82	0.30%	\$ 535.72	0.25%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,311.21	0.75%	\$ 1,092.34	0.55%	\$ 1,500.01	0.70%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,972.09	1.70%	\$ 2,383.28	1.20%	\$ 3,000.02	1.40%
7106	Catering Supplies	\$ 699.31	0.40%	\$ 3,376.32	1.70%	\$ 1,071.44	0.50%
7110	Operating Supplies F&B	\$ 2,447.60	1.40%	\$ 2,780.50	1.40%	\$ 2,142.87	1.00%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 15,177.35	8.68%	\$ 17,909.72	9.02%	\$ 16,571.78	7.73%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,639.09	0.94%	\$ 1,639.09	0.83%	\$ 1,639.09	0.76%
7195	Accounting Services	\$ 2,731.82	1.56%	\$ 2,731.82	1.38%	\$ 2,731.82	1.27%
7220	Bank Charges & Fees	\$ 109.27	0.06%	\$ 109.27	0.06%	\$ 109.27	0.05%
7230	Licenses & Permits	\$ 655.64	0.38%	\$ 655.64	0.33%	\$ 655.64	0.31%
7250	Credit Card Commissions	\$ 3,933.64	2.25%	\$ 4,468.66	2.25%	\$ 4,821.46	2.25%
7256	Employment Ads	\$ 98.35	0.06%	\$ 98.35	0.05%	\$ 98.35	0.05%
7270	Dues & Subscriptions	\$ 54.64	0.03%	\$ 54.64	0.03%	\$ 54.64	0.03%
7285	Key Man/General Liability Insurance	\$ 1,393.23	0.80%	\$ 1,393.23	0.70%	\$ 1,393.23	0.65%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 174.83	0.10%	\$ 198.61	0.10%	\$ 214.29	0.10%

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 710.27	0.41%	\$ 710.27	0.36%	\$ 710.27	0.33%
7360	Travel	\$ 136.59	0.08%	\$ 136.59	0.07%	\$ 136.59	0.06%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 11,637.36	6.66%	\$ 12,196.15	6.14%	\$ 12,564.64	5.86%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 546.36	0.31%	\$ 546.36	0.28%	\$ 546.36	0.25%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 546.36	0.31%	\$ 546.36	0.28%	\$ 546.36	0.25%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,748.29	1.00%	\$ 1,986.07	1.00%	\$ 2,142.87	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,021.24	2.30%	\$ 4,021.24	2.02%	\$ 4,021.24	1.88%
7710	MC-HVAC & Refrigeration	\$ 2,618.72	1.50%	\$ 682.95	0.34%	\$ 1,147.36	0.54%
7720	MC-Other Equipment	\$ 278.65	0.16%	\$ 278.65	0.14%	\$ 278.65	0.13%
7750	Pest Control	\$ 92.88	0.05%	\$ 92.88	0.05%	\$ 92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 8,759.77	5.01%	\$ 7,061.79	3.56%	\$ 7,683.00	3.59%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,622.43	1.50%	\$ 2,383.28	1.20%	\$ 2,357.16	1.10%
7820	Natural Gas	\$ 1,048.97	0.60%	\$ 1,191.64	0.60%	\$ 1,285.72	0.60%
7830	Water & Sewer	\$ 524.49	0.30%	\$ 595.82	0.30%	\$ 750.01	0.35%
7840	Firewood	\$ 819.55	0.47%	\$ 819.55	0.41%	\$ 819.55	0.38%
Total Utilities		\$ 5,015.43	2.87%	\$ 4,990.29	2.51%	\$ 5,212.43	2.43%
Total Operating Expenses		\$ 41,136.28	23.53%	\$ 42,704.32	21.50%	\$ 42,578.21	19.87%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 13,853.70	7.92%	\$ 28,803.54	14.50%	\$ 29,279.69	13.66%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 13,853.70	7.92%	\$ 28,803.54	14.50%	\$ 29,279.69	13.66%
Facility Expenses							
8010	Rents	\$ 13,911.11	7.96%	\$ 13,911.11	7.00%	\$ 13,911.11	6.49%
8015	Common Area Maintenance	\$ 2,529.66	1.45%	\$ 2,529.66	1.27%	\$ 2,529.66	1.18%
8020	Property Insurance	\$ 144.24	0.08%	\$ 144.24	0.07%	\$ 144.24	0.07%
8030	Property Taxes	\$ 4,011.90	2.29%	\$ 4,011.90	2.02%	\$ 4,011.90	1.87%
Total Facility Expenses		\$ 20,596.92	11.78%	\$ 20,596.92	10.37%	\$ 20,596.92	9.61%
Restaurant EBDIT		\$ (6,743.22)	-3.86%	\$ 8,206.62	4.13%	\$ 8,682.77	4.05%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

PERIOD 7

7/1/2024

7/28/2024

PERIOD 8

7/29/2024

8/25/2024

PERIOD 9

8/26/2024

9/29/2024

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 143,354.48	84.89%	\$ 119,429.91	85.31%	\$ 208,911.09	85.11%
5180	NA Beverage	\$ 1,870.65	1.11%	\$ 965.24	0.69%	\$ 2,184.17	0.89%
	Total Food Sales	\$ 145,225.14	86.00%	\$ 120,395.15	86.00%	\$ 211,095.25	86.00%
5210	Liquor Sales	\$ 13,866.20	8.21%	\$ 12,084.66	8.63%	\$ 22,692.00	9.24%
5220	Wine Sales	\$ 2,853.91	1.69%	\$ 2,604.36	1.86%	\$ 3,559.18	1.45%
5230	Bottled Beer Sales	\$ 1,648.31	0.98%	\$ 1,605.05	1.15%	\$ 2,587.25	1.05%
5240	Draft Beer Sales	\$ 9,494.55	5.62%	\$ 6,805.00	4.86%	\$ 11,662.40	4.75%
	Total Beverage Sales	\$ 27,862.96	16.50%	\$ 23,099.07	16.50%	\$ 40,500.83	16.50%
Gross F&B Sales		\$ 173,088.10	102.50%	\$ 143,494.22	102.50%	\$ 251,596.09	102.50%
Deductions							
5110	Goodwill Comps	\$ 1,182.07	0.70%	\$ 979.96	0.70%	\$ 1,718.22	0.70%
5120	Guest Recovery Comps	\$ 675.47	0.40%	\$ 559.98	0.40%	\$ 981.84	0.40%
5131	50% Employee Discounts	\$ 675.47	0.40%	\$ 559.98	0.40%	\$ 981.84	0.40%
5132	Manager Meal Discounts	\$ 675.47	0.40%	\$ 559.98	0.40%	\$ 981.84	0.40%
5150	Discounts Marketing	\$ 591.03	0.35%	\$ 489.98	0.35%	\$ 859.11	0.35%
5250	Goodwill Bar Comps	\$ 422.17	0.25%	\$ 349.99	0.25%	\$ 613.65	0.25%
	Total Deductions	\$ 4,221.66	2.50%	\$ 3,499.86	2.50%	\$ 6,136.49	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft			PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024			9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025			10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023								
LY End: 05/26/2024								

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 327.82	0.19%	\$ 327.82	0.23%	\$ 327.82	0.13%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 675.47	0.40%	\$ 279.99	0.20%	\$ 490.92	0.20%
7040	Cleaning Supplies	\$ 337.73	0.20%	\$ 279.99	0.20%	\$ 490.92	0.20%
7045	Dish Chemicals	\$ 422.17	0.25%	\$ 419.98	0.30%	\$ 736.38	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,182.07	0.70%	\$ 1,049.96	0.75%	\$ 1,840.95	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,364.13	1.40%	\$ 1,959.92	1.40%	\$ 3,927.35	1.60%
7106	Catering Supplies	\$ 844.33	0.50%	\$ 559.98	0.40%	\$ 4,909.19	2.00%
7110	Operating Supplies F&B	\$ 2,110.83	1.25%	\$ 1,959.92	1.40%	\$ 3,068.24	1.25%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 13,847.10	8.20%	\$ 11,638.39	8.31%	\$ 21,301.96	8.68%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,639.09	0.97%	\$ 1,639.09	1.17%	\$ 1,639.09	0.67%
7195	Accounting Services	\$ 2,731.82	1.62%	\$ 2,731.82	1.95%	\$ 2,731.82	1.11%
7220	Bank Charges & Fees	\$ 109.27	0.06%	\$ 109.27	0.08%	\$ 109.27	0.04%
7230	Licenses & Permits	\$ 655.64	0.39%	\$ 655.64	0.47%	\$ 655.64	0.27%
7250	Credit Card Commissions	\$ 3,799.49	2.25%	\$ 3,149.87	2.25%	\$ 5,522.84	2.25%
7256	Employment Ads	\$ 98.35	0.06%	\$ 98.35	0.07%	\$ 98.35	0.04%
7270	Dues & Subscriptions	\$ 54.64	0.03%	\$ 54.64	0.04%	\$ 54.64	0.02%
7285	Key Man/General Liability Insurance	\$ 1,393.23	0.83%	\$ 1,393.23	1.00%	\$ 1,393.23	0.57%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 168.87	0.10%	\$ 139.99	0.10%	\$ 245.46	0.10%

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 710.27	0.42%	\$ 710.27	0.51%	\$ 710.27	0.29%
7360	Travel	\$ 136.59	0.08%	\$ 136.59	0.10%	\$ 136.59	0.06%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 11,497.25	6.81%	\$ 10,818.76	7.73%	\$ 13,297.19	5.42%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 546.36	0.32%	\$ 1,639.09	1.17%	\$ 1,639.09	0.67%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 546.36	0.32%	\$ 1,639.09	1.17%	\$ 1,639.09	0.67%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,688.66	1.00%	\$ 1,399.94	1.00%	\$ 1,718.22	0.70%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,021.24	2.38%	\$ 4,021.24	2.87%	\$ 4,021.24	1.64%
7710	MC-HVAC & Refrigeration	\$ 682.95	0.40%	\$ 2,618.72	1.87%	\$ 2,458.64	1.00%
7720	MC-Other Equipment	\$ 278.65	0.17%	\$ 278.65	0.20%	\$ 278.65	0.11%
7750	Pest Control	\$ 92.88	0.06%	\$ 92.88	0.07%	\$ 92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 6,764.38	4.01%	\$ 8,411.43	6.01%	\$ 8,569.62	3.49%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,195.26	1.30%	\$ 2,799.89	2.00%	\$ 3,436.43	1.40%
7820	Natural Gas	\$ 1,182.07	0.70%	\$ 1,259.95	0.90%	\$ 1,227.30	0.50%
7830	Water & Sewer	\$ 675.47	0.40%	\$ 559.98	0.40%	\$ 613.65	0.25%
7840	Firewood	\$ 819.55	0.49%	\$ 819.55	0.59%	\$ 819.55	0.33%
Total Utilities		\$ 4,872.34	2.89%	\$ 5,439.36	3.89%	\$ 6,096.93	2.48%
Total Operating Expenses		\$ 37,527.44	22.22%	\$ 37,947.02	27.11%	\$ 50,904.79	20.74%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 18,476.11	10.94%	\$ 2,868.26	2.05%	\$ 40,842.89	16.64%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 18,476.11	10.94%	\$ 2,868.26	2.05%	\$ 40,842.89	16.64%
Facility Expenses							
8010	Rents	\$ 13,911.11	8.24%	\$ 13,911.11	9.94%	\$ 13,911.11	5.67%
8015	Common Area Maintenance	\$ 2,529.66	1.50%	\$ 2,529.66	1.81%	\$ 2,529.66	1.03%
8020	Property Insurance	\$ 144.24	0.09%	\$ 144.24	0.10%	\$ 144.24	0.06%
8030	Property Taxes	\$ 4,011.90	2.38%	\$ 4,011.90	2.87%	\$ 4,011.90	1.63%
Total Facility Expenses		\$ 20,596.92	12.20%	\$ 20,596.92	14.71%	\$ 20,596.92	8.39%
Restaurant EBDIT		\$ (2,120.81)	-1.26%	\$ (17,728.66)	-12.66%	\$ 20,245.97	8.25%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

PERIOD 10

9/30/2024

10/27/2024

PERIOD 11

10/28/2024

11/24/2024

PERIOD 12

11/25/2024

12/29/2024

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 147,516.39	84.74%	\$ 148,681.62	84.68%	\$ 185,756.87	84.62%
5180	NA Beverage	\$ 2,190.25	1.26%	\$ 2,316.99	1.32%	\$ 3,031.77	1.38%
	Total Food Sales	\$ 149,706.65	86.00%	\$ 150,998.61	86.00%	\$ 188,788.64	86.00%
5210	Liquor Sales	\$ 15,482.03	8.89%	\$ 16,242.43	9.25%	\$ 19,270.41	8.78%
5220	Wine Sales	\$ 3,645.38	2.09%	\$ 3,609.90	2.06%	\$ 3,436.23	1.57%
5230	Bottled Beer Sales	\$ 1,720.69	0.99%	\$ 2,042.80	1.16%	\$ 1,520.56	0.69%
5240	Draft Beer Sales	\$ 7,874.68	4.52%	\$ 7,075.53	4.03%	\$ 11,993.87	5.46%
	Total Beverage Sales	\$ 28,722.79	16.50%	\$ 28,970.66	16.50%	\$ 36,221.08	16.50%
	Gross F&B Sales	\$ 178,429.43	102.50%	\$ 179,969.28	102.50%	\$ 225,009.72	102.50%
Deductions							
5110	Goodwill Comps	\$ 1,218.54	0.70%	\$ 1,229.06	0.70%	\$ 1,536.65	0.70%
5120	Guest Recovery Comps	\$ 696.31	0.40%	\$ 702.32	0.40%	\$ 878.09	0.40%
5131	50% Employee Discounts	\$ 696.31	0.40%	\$ 702.32	0.40%	\$ 878.09	0.40%
5132	Manager Meal Discounts	\$ 696.31	0.40%	\$ 702.32	0.40%	\$ 878.09	0.40%
5150	Discounts Marketing	\$ 609.27	0.35%	\$ 614.53	0.35%	\$ 768.33	0.35%
5250	Goodwill Bar Comps	\$ 435.19	0.25%	\$ 438.95	0.25%	\$ 548.80	0.25%
	Total Deductions	\$ 4,351.94	2.50%	\$ 4,389.49	2.50%	\$ 5,488.04	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 327.82	0.19%	\$ 327.82	0.19%	\$ 327.82	0.15%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 348.15	0.20%	\$ 702.32	0.40%	\$ 878.09	0.40%
7040	Cleaning Supplies	\$ 348.15	0.20%	\$ 351.16	0.20%	\$ 439.04	0.20%
7045	Dish Chemicals	\$ 522.23	0.30%	\$ 526.74	0.30%	\$ 658.57	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,305.58	0.75%	\$ 1,316.85	0.75%	\$ 1,646.41	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,437.08	1.40%	\$ 2,984.86	1.70%	\$ 3,731.87	1.70%
7106	Catering Supplies	\$ 696.31	0.40%	\$ 702.32	0.40%	\$ 878.09	0.40%
7110	Operating Supplies F&B	\$ 1,914.85	1.10%	\$ 1,755.80	1.00%	\$ 2,853.78	1.30%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 14,379.15	8.26%	\$ 14,536.25	8.28%	\$ 18,600.31	8.47%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,639.09	0.94%	\$ 1,639.09	0.93%	\$ 1,639.09	0.75%
7195	Accounting Services	\$ 2,731.82	1.57%	\$ 2,731.82	1.56%	\$ 2,731.82	1.24%
7220	Bank Charges & Fees	\$ 109.27	0.06%	\$ 16.39	0.01%	\$ 16.39	0.01%
7230	Licenses & Permits	\$ 655.64	0.38%	\$ 655.64	0.37%	\$ 655.64	0.30%
7250	Credit Card Commissions	\$ 3,916.74	2.25%	\$ 3,950.55	2.25%	\$ 4,939.24	2.25%
7256	Employment Ads	\$ 98.35	0.06%	\$ 98.35	0.06%	\$ 98.35	0.04%
7270	Dues & Subscriptions	\$ 54.64	0.03%	\$ 54.64	0.03%	\$ 54.64	0.02%
7285	Key Man/General Liability Insurance	\$ 1,393.23	0.80%	\$ 1,393.23	0.79%	\$ 1,393.23	0.63%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 174.08	0.10%	\$ 175.58	0.10%	\$ 219.52	0.10%

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 710.27	0.41%	\$ 710.27	0.40%	\$ 710.27	0.32%
7360	Travel	\$ 136.59	0.08%	\$ 136.59	0.08%	\$ 136.59	0.06%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 11,619.71	6.68%	\$ 11,562.13	6.59%	\$ 12,594.77	5.74%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 546.36	0.31%	\$ 546.36	0.31%	\$ 546.36	0.25%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 546.36	0.31%	\$ 546.36	0.31%	\$ 546.36	0.25%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,740.77	1.00%	\$ 1,755.80	1.00%	\$ 2,195.22	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,021.24	2.31%	\$ 4,021.24	2.29%	\$ 4,021.24	1.83%
7710	MC-HVAC & Refrigeration	\$ 682.95	0.39%	\$ 682.95	0.39%	\$ 3,083.13	1.40%
7720	MC-Other Equipment	\$ 278.65	0.16%	\$ 278.65	0.16%	\$ 278.65	0.13%
7750	Pest Control	\$ 92.88	0.05%	\$ 92.88	0.05%	\$ 92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 6,816.49	3.92%	\$ 6,831.51	3.89%	\$ 9,671.11	4.41%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 3,916.74	2.25%	\$ 3,511.60	2.00%	\$ 3,292.83	1.50%
7820	Natural Gas	\$ 1,218.54	0.70%	\$ 1,229.06	0.70%	\$ 1,317.13	0.60%
7830	Water & Sewer	\$ 522.23	0.30%	\$ 702.32	0.40%	\$ 658.57	0.30%
7840	Firewood	\$ 819.55	0.47%	\$ 819.55	0.47%	\$ 819.55	0.37%
Total Utilities		\$ 6,477.06	3.72%	\$ 6,262.52	3.57%	\$ 6,088.07	2.77%
Total Operating Expenses		\$ 39,838.78	22.89%	\$ 39,738.78	22.63%	\$ 47,500.62	21.64%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 18,725.00	10.76%	\$ 19,226.69	10.95%	\$ 26,263.26	11.96%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 18,725.00	10.76%	\$ 19,226.69	10.95%	\$ 26,263.26	11.96%
Facility Expenses							
8010	Rents	\$ 13,911.11	7.99%	\$ 13,911.11	7.92%	\$ 13,911.11	6.34%
8015	Common Area Maintenance	\$ 2,529.66	1.45%	\$ 2,529.66	1.44%	\$ 2,529.66	1.15%
8020	Property Insurance	\$ 144.24	0.08%	\$ 144.24	0.08%	\$ 144.24	0.07%
8030	Property Taxes	\$ 4,011.90	2.30%	\$ 4,011.90	2.28%	\$ 4,011.90	1.83%
Total Facility Expenses		\$ 20,596.92	11.83%	\$ 20,596.92	11.73%	\$ 20,596.92	9.38%
Restaurant EBDIT		\$ (1,871.92)	-1.08%	\$ (1,370.23)	-0.78%	\$ 5,666.34	2.58%

2025/6 Budget - Smokecraft	PERIOD 1	PERIOD 2	PERIOD 3
Start Date: 05/27/2024	12/30/2024	1/27/2025	2/24/2025
End Date: 05/25/2025	1/26/2025	2/23/2025	3/30/2025
LY Start: 05/29/2023			
LY End: 05/26/2024			

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 151,840.29	84.46%	\$ 176,357.67	84.78%	\$ 209,332.70	84.37%
5180	NA Beverage	\$ 2,771.79	1.54%	\$ 2,539.35	1.22%	\$ 4,043.68	1.63%
	Total Food Sales	\$ 154,612.08	86.00%	\$ 178,897.02	86.00%	\$ 213,376.38	86.00%
5210	Liquor Sales	\$ 15,948.97	8.87%	\$ 18,754.82	9.02%	\$ 20,744.30	8.36%
5220	Wine Sales	\$ 2,773.97	1.54%	\$ 4,094.42	1.97%	\$ 4,276.35	1.72%
5230	Bottled Beer Sales	\$ 1,202.30	0.67%	\$ 957.85	0.46%	\$ 1,377.13	0.56%
5240	Draft Beer Sales	\$ 9,738.70	5.42%	\$ 10,516.18	5.06%	\$ 14,540.71	5.86%
	Total Beverage Sales	\$ 29,663.95	16.50%	\$ 34,323.27	16.50%	\$ 40,938.49	16.50%
Gross F&B Sales		\$ 184,276.03	102.50%	\$ 213,220.29	102.50%	\$ 254,314.88	102.50%
Deductions							
5110	Goodwill Comps	\$ 1,258.47	0.70%	\$ 1,456.14	0.70%	\$ 1,736.78	0.70%
5120	Guest Recovery Comps	\$ 719.13	0.40%	\$ 832.08	0.40%	\$ 992.45	0.40%
5131	50% Employee Discounts	\$ 719.13	0.40%	\$ 832.08	0.40%	\$ 992.45	0.40%
5132	Manager Meal Discounts	\$ 719.13	0.40%	\$ 832.08	0.40%	\$ 992.45	0.40%
5150	Discounts Marketing	\$ 629.24	0.35%	\$ 728.07	0.35%	\$ 868.39	0.35%
5250	Goodwill Bar Comps	\$ 449.45	0.25%	\$ 520.05	0.25%	\$ 620.28	0.25%
	Total Deductions	\$ 4,494.54	2.50%	\$ 5,200.49	2.50%	\$ 6,202.80	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 327.82	0.18%	\$ 327.82	0.16%	\$ 327.82	0.13%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 719.13	0.40%	\$ 208.02	0.10%	\$ 496.22	0.20%
7040	Cleaning Supplies	\$ 359.56	0.20%	\$ 416.04	0.20%	\$ 496.22	0.20%
7045	Dish Chemicals	\$ 539.34	0.30%	\$ 624.06	0.30%	\$ 744.34	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,348.36	0.75%	\$ 1,560.15	0.75%	\$ 1,860.84	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 3,056.29	1.70%	\$ 3,536.34	1.70%	\$ 3,473.57	1.40%
7106	Catering Supplies	\$ 719.13	0.40%	\$ 832.08	0.40%	\$ 992.45	0.40%
7110	Operating Supplies F&B	\$ 1,797.81	1.00%	\$ 2,080.20	1.00%	\$ 2,481.12	1.00%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 14,861.88	8.27%	\$ 16,426.29	7.90%	\$ 18,916.94	7.62%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,639.09	0.91%	\$ 1,639.09	0.79%	\$ 1,639.09	0.66%
7195	Accounting Services	\$ 8,741.82	4.86%	\$ 2,731.82	1.31%	\$ 2,731.82	1.10%
7220	Bank Charges & Fees	\$ 16.39	0.01%	\$ 16.39	0.01%	\$ 16.39	0.01%
7230	Licenses & Permits	\$ 655.64	0.36%	\$ 655.64	0.32%	\$ 655.64	0.26%
7250	Credit Card Commissions	\$ 4,045.08	2.25%	\$ 4,680.45	2.25%	\$ 5,582.52	2.25%
7256	Employment Ads	\$ 98.35	0.05%	\$ 98.35	0.05%	\$ 98.35	0.04%
7270	Dues & Subscriptions	\$ 54.64	0.03%	\$ 54.64	0.03%	\$ 54.64	0.02%
7285	Key Man/General Liability Insurance	\$ 1,393.23	0.77%	\$ 1,393.23	0.67%	\$ 1,393.23	0.56%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 179.78	0.10%	\$ 208.02	0.10%	\$ 248.11	0.10%

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 710.27	0.40%	\$ 710.27	0.34%	\$ 710.27	0.29%
7360	Travel	\$ 136.59	0.08%	\$ 136.59	0.07%	\$ 136.59	0.06%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 17,670.87	9.83%	\$ 12,324.47	5.92%	\$ 13,266.64	5.35%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 546.36	0.30%	\$ 546.36	0.26%	\$ 546.36	0.22%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 546.36	0.30%	\$ 546.36	0.26%	\$ 546.36	0.22%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,797.81	1.00%	\$ 2,080.20	1.00%	\$ 2,481.12	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,021.24	2.24%	\$ 4,021.24	1.93%	\$ 4,021.24	1.62%
7710	MC-HVAC & Refrigeration	\$ 682.95	0.38%	\$ 682.95	0.33%	\$ 682.95	0.28%
7720	MC-Other Equipment	\$ 278.65	0.15%	\$ 278.65	0.13%	\$ 278.65	0.11%
7750	Pest Control	\$ 92.88	0.05%	\$ 92.88	0.04%	\$ 92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 6,873.53	3.82%	\$ 7,155.91	3.44%	\$ 7,556.84	3.05%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,696.72	1.50%	\$ 2,704.26	1.30%	\$ 2,481.12	1.00%
7820	Natural Gas	\$ 1,078.69	0.60%	\$ 1,248.12	0.60%	\$ 1,240.56	0.50%
7830	Water & Sewer	\$ 539.34	0.30%	\$ 624.06	0.30%	\$ 744.34	0.30%
7840	Firewood	\$ 819.55	0.46%	\$ 819.55	0.39%	\$ 819.55	0.33%
Total Utilities		\$ 5,134.30	2.86%	\$ 5,395.98	2.59%	\$ 5,285.56	2.13%
Total Operating Expenses		\$ 45,086.95	25.08%	\$ 41,849.02	20.12%	\$ 45,572.35	18.37%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 16,757.88	9.32%	\$ 33,121.14	15.92%	\$ 45,082.38	18.17%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 16,757.88	9.32%	\$ 33,121.14	15.92%	\$ 45,082.38	18.17%
Facility Expenses							
8010	Rents	\$ 13,911.11	7.74%	\$ 13,911.11	6.69%	\$ 13,911.11	5.61%
8015	Common Area Maintenance	\$ 2,529.66	1.41%	\$ 2,529.66	1.22%	\$ 2,529.66	1.02%
8020	Property Insurance	\$ 144.24	0.08%	\$ 144.24	0.07%	\$ 144.24	0.06%
8030	Property Taxes	\$ 4,011.90	2.23%	\$ 4,011.90	1.93%	\$ 4,011.90	1.62%
Total Facility Expenses		\$ 20,596.92	11.46%	\$ 20,596.92	9.90%	\$ 20,596.92	8.30%
Restaurant EBDIT		\$ (3,839.04)	-2.14%	\$ 12,524.22	6.02%	\$ 24,485.46	9.87%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

PERIOD 4

3/31/2025

4/27/2025

PERIOD 5

4/28/2025

5/25/2025

PERIOD 6

5/26/2025

6/29/2025

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL**2026 Budget % of Sales****Gross Sales**

5100	Food Sales	\$ 1,997,370.48	85.09%
5180	NA Beverage	\$ 29,110.35	1.24%
	Total Food Sales	\$ 2,026,480.83	86.33%

5210	Liquor Sales	\$ 199,069.36	8.48%
5220	Wine Sales	\$ 40,667.27	1.73%
5230	Bottled Beer Sales	\$ 21,452.36	0.91%
5240	Draft Beer Sales	\$ 117,707.02	5.01%
	Total Beverage Sales	\$ 378,896.01	16.14%

Gross F&B Sales \$ 2,405,376.84 102.47%**Deductions**

5110	Goodwill Comps	\$ 15,869.80	0.68%
5120	Guest Recovery Comps	\$ 9,015.11	0.38%
5131	50% Employee Discounts	\$ 9,575.26	0.41%
5132	Manager Meal Discounts	\$ 9,201.82	0.39%
5150	Discounts Marketing	\$ 8,214.97	0.35%
5250	Goodwill Bar Comps	\$ 5,867.84	0.25%

Total Deductions \$ 55,998.17 2.39%**Other Income and Expense**

5300	Sundry Sales	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL**Total Other Income and Expense****\$ - 0.00%****Net Sales****\$ 2,347,323.31 100.00%****Food Costs**

6110	Meat Cost	\$ 295,866.20	14.60%
6120	Poultry Cost	\$ 52,688.50	2.60%
6130	Seafood Cost	\$ 10,132.40	0.50%
6140	Dairy Cost	\$ 81,059.23	4.00%
6150	Produce Cost	\$ 64,847.39	3.20%
6160	Bakery Cost	\$ 28,370.73	1.40%
6170	Grocery Cost	\$ 125,641.81	6.20%
6180	NA Beverage	\$ 10,132.40	0.50%
Total Food Cost		\$ 668,738.67	33.00%

Beverage Costs

6210	Liquor Cost	\$ 39,047.10	1.66%
6220	Wine Cost	\$ 8,991.62	0.38%
6230	Bottled Beer Cost	\$ 5,011.94	0.21%
6240	Draft Beer Cost	\$ 22,858.98	0.97%
Total Bev Cost		\$ 75,909.64	20.03%

Total F&B Costs**\$ 744,648.31 31.72%****Gross Profit****\$ 1,602,487.21 68.27%**

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL**Payroll Costs**

6310	Management Salaries	\$ 219,086.09	9.33%
6311	Direct Labor - FOH	\$ 63,479.98	2.70%
6312	Overtime Labor - FOH	\$ -	0.00%
6313	Training Labor	\$ 4,132.60	0.18%
6314	Direct Labor - BOH	\$ 399,680.62	17.03%
6315	Overtime Labor - BOH	\$ -	0.00%
Total Labor		\$ 686,379.29	29.24%

6510	Payroll Taxes	\$ 89,191.15	3.80%
6530	Vacation Pay	\$ -	0.00%
6540	Parking	\$ 2,622.54	0.11%
6550	Uniform Allowance	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%
6570	Group Insurance	\$ 7,867.63	0.34%
6580	Workers Compensation	\$ 6,687.49	0.28%
6610	Other Benefits	\$ 120.20	0.01%
6615	Payroll Processing Fees	\$ 3,933.82	0.17%
Total Payroll Expenses		\$ 110,422.84	4.70%

Total Payroll Costs		\$ 796,802.12	33.95%
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Controllable Expenses

6500	3rd Party Delivery Expense	\$ 67,767.89	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 7,212.00	0.31%
6740	Security	\$ 655.64	0.03%
6750	Trash Removal	\$ -	0.00%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

6790	Other Contracted Services	\$	3,933.82	0.17%
7010	Register Over/Short	\$	-	0.00%
7010	China/Glassware/Silverware	\$	6,323.41	0.27%
7040	Cleaning Supplies	\$	4,908.56	0.21%
7045	Dish Chemicals	\$	6,849.83	0.29%
7050	Decorations	\$	-	0.00%
7060	Linens	\$	17,014.73	0.72%
7080	New Menus/Printing	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%
7105	To Go Supplies	\$	35,826.80	1.53%
7106	Catering Supplies	\$	16,280.94	0.69%
7110	Operating Supplies F&B	\$	27,393.53	1.17%
7120	Uniforms	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%
Total Controllable Expenses		\$	194,167.14	8.27%

General & Administrative

7190	Other Contracted Services-Admin	\$	19,669.09	0.84%
7195	Accounting Services	\$	38,791.81	1.65%
7220	Bank Charges & Fees	\$	846.86	0.04%
7230	Licenses & Permits	\$	7,867.63	0.34%
7250	Credit Card Commissions	\$	52,810.55	2.25%
7256	Employment Ads	\$	1,180.15	0.05%
7270	Dues & Subscriptions	\$	655.64	0.03%
7285	Key Man/General Liability Insurance	\$	16,718.72	0.71%
7290	Legal & Professional Services	\$	-	0.00%
7320	Office Supplies & Postage	\$	2,347.14	0.10%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

7350	Telephone/Internet/Cable	\$ 8,523.27	0.36%
7360	Travel	\$ 1,639.09	0.07%
7370	Meals & Entertainment	\$ -	0.00%
Total General & Administrative		\$ 151,049.94	6.43%

Advertising & Promotion

7400	Local Charitable Donations	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%
7435	Advertising & Marketing	\$ 8,741.82	0.37%
7460	Special Promotions	\$ -	0.00%
Total Advertising & Promotion		\$ 8,741.82	0.37%

Repairs & Maintenance

7500	Repairs & Maintenance	\$ 22,734.98	0.97%
7620	R&M HVAC & Refrigeration	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%
7695	Cleaning Service	\$ 48,254.82	2.06%
7710	MC-HVAC & Refrigeration	\$ 16,707.25	0.71%
7720	MC-Other Equipment	\$ 3,343.74	0.14%
7750	Pest Control	\$ 1,114.58	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%
Total Repairs & Maintenance		\$ 92,155.38	3.93%

Utilities

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

7810	Electricity	\$	34,397.72	1.47%
7820	Natural Gas	\$	14,527.75	0.62%
7830	Water & Sewer	\$	7,510.26	0.32%
7840	Firewood	\$	9,834.54	0.42%
	Total Utilities	\$	66,270.27	2.82%
	Total Operating Expenses	\$	512,384.55	21.83%
	Other Income (Expenses)			
5500	Door Revenue	\$	-	0.00%
5800	Commission Income	\$	-	0.00%
	Total Other Income	\$	-	0.00%
	Operating Income Before Bonus	\$	293,300.54	12.50%
6455	Management Bonuses	\$	-	0.00%
	Restaurant Operating Income	\$	293,300.54	12.50%
	Facility Expenses			
8010	Rents	\$	166,933.37	7.11%
8015	Common Area Maintenance	\$	30,355.96	1.29%
8020	Property Insurance	\$	1,730.88	0.07%
8030	Property Taxes	\$	48,142.84	2.05%
	Total Facility Expenses	\$	247,163.05	10.53%
	Restaurant EBDIT	\$	46,137.50	1.97%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 156,006.44	84.98%	\$ 185,364.37	88.89%	\$ 190,128.10	84.50%
5180	NA Beverage	\$ 1,863.82	1.02%	\$ 2,319.27	1.11%	\$ 3,373.19	1.50%
	Total Food Sales	\$ 157,870.26	86.00%	\$ 187,683.64	90.00%	\$ 193,501.29	86.00%
5210	Liquor Sales	\$ 14,923.99	8.13%	\$ 13,752.78	6.59%	\$ 17,505.94	7.78%
5220	Wine Sales	\$ 3,366.08	1.83%	\$ 2,735.39	1.31%	\$ 4,202.77	1.87%
5230	Bottled Beer Sales	\$ 1,958.38	1.07%	\$ 1,944.80	0.93%	\$ 3,226.75	1.43%
5240	Draft Beer Sales	\$ 9,581.69	5.22%	\$ 7,634.20	3.66%	\$ 12,189.78	5.42%
	Total Beverage Sales	\$ 29,830.14	16.25%	\$ 26,067.17	12.50%	\$ 37,125.25	16.50%
	Gross F&B Sales	\$ 187,700.40	102.25%	\$ 213,750.81	102.50%	\$ 230,626.54	102.50%
Deductions							
5110	Goodwill Comps	\$ 1,009.64	0.55%	\$ 1,146.96	0.55%	\$ 1,575.01	0.70%
5120	Guest Recovery Comps	\$ 550.71	0.30%	\$ 625.61	0.30%	\$ 900.01	0.40%
5131	50% Employee Discounts	\$ 826.07	0.45%	\$ 938.42	0.45%	\$ 900.01	0.40%
5132	Manager Meal Discounts	\$ 642.50	0.35%	\$ 729.88	0.35%	\$ 900.01	0.40%
5150	Discounts Marketing	\$ 642.50	0.35%	\$ 729.88	0.35%	\$ 787.51	0.35%
5250	Goodwill Bar Comps	\$ 458.93	0.25%	\$ 521.34	0.25%	\$ 562.50	0.25%
	Total Deductions	\$ 4,130.33	2.25%	\$ 4,692.09	2.25%	\$ 5,625.04	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 337.65	0.18%	\$ 337.65	0.16%	\$ 337.65	0.15%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 734.28	0.40%	\$ 417.07	0.20%	\$ 450.00	0.20%
7040	Cleaning Supplies	\$ 367.14	0.20%	\$ 417.07	0.20%	\$ 675.00	0.30%
7045	Dish Chemicals	\$ 550.71	0.30%	\$ 625.61	0.30%	\$ 562.50	0.25%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,376.78	0.75%	\$ 1,146.96	0.55%	\$ 1,575.01	0.70%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 3,120.69	1.70%	\$ 2,502.45	1.20%	\$ 3,150.02	1.40%
7106	Catering Supplies	\$ 734.28	0.40%	\$ 3,545.14	1.70%	\$ 1,125.01	0.50%
7110	Operating Supplies F&B	\$ 2,569.98	1.40%	\$ 2,919.52	1.40%	\$ 2,250.02	1.00%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 15,917.64	8.67%	\$ 18,786.63	9.01%	\$ 17,381.79	7.73%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,688.26	0.92%	\$ 1,688.26	0.81%	\$ 1,688.26	0.75%
7195	Accounting Services	\$ 2,813.77	1.53%	\$ 2,813.77	1.35%	\$ 2,813.77	1.25%
7220	Bank Charges & Fees	\$ 112.55	0.06%	\$ 112.55	0.05%	\$ 112.55	0.05%
7230	Licenses & Permits	\$ 675.31	0.37%	\$ 675.31	0.32%	\$ 675.31	0.30%
7250	Credit Card Commissions	\$ 4,130.33	2.25%	\$ 4,692.09	2.25%	\$ 5,062.53	2.25%
7256	Employment Ads	\$ 101.30	0.06%	\$ 101.30	0.05%	\$ 101.30	0.05%
7270	Dues & Subscriptions	\$ 56.28	0.03%	\$ 56.28	0.03%	\$ 56.28	0.03%
7285	Key Man/General Liability Insurance	\$ 1,435.02	0.78%	\$ 1,435.02	0.69%	\$ 1,435.02	0.64%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 183.57	0.10%	\$ 208.54	0.10%	\$ 225.00	0.10%

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 731.58	0.40%	\$ 731.58	0.35%	\$ 731.58	0.33%
7360	Travel	\$ 140.69	0.08%	\$ 140.69	0.07%	\$ 140.69	0.06%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 12,068.65	6.57%	\$ 12,655.38	6.07%	\$ 13,042.29	5.80%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 562.75	0.31%	\$ 562.75	0.27%	\$ 562.75	0.25%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 562.75	0.31%	\$ 562.75	0.27%	\$ 562.75	0.25%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,835.70	1.00%	\$ 2,085.37	1.00%	\$ 2,250.02	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,141.87	2.26%	\$ 4,141.87	1.99%	\$ 4,141.87	1.84%
7710	MC-HVAC & Refrigeration	\$ 2,697.28	1.47%	\$ 703.44	0.34%	\$ 1,181.78	0.53%
7720	MC-Other Equipment	\$ 287.00	0.16%	\$ 287.00	0.14%	\$ 287.00	0.13%
7750	Pest Control	\$ 95.67	0.05%	\$ 95.67	0.05%	\$ 95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 9,057.53	4.93%	\$ 7,313.36	3.51%	\$ 7,956.34	3.54%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 05/27/2024		7/1/2024		7/29/2024		8/26/2024	
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,753.55	1.50%	\$ 2,502.45	1.20%	\$ 2,475.02	1.10%
7820	Natural Gas	\$ 1,101.42	0.60%	\$ 1,251.22	0.60%	\$ 1,350.01	0.60%
7830	Water & Sewer	\$ 550.71	0.30%	\$ 625.61	0.30%	\$ 787.51	0.35%
7840	Firewood	\$ 844.13	0.46%	\$ 844.13	0.40%	\$ 844.13	0.38%
Total Utilities		\$ 5,249.81	2.86%	\$ 5,223.42	2.50%	\$ 5,456.66	2.43%
Total Operating Expenses		\$ 42,856.39	23.35%	\$ 44,541.55	21.36%	\$ 44,399.84	19.73%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 14,919.47	8.13%	\$ 30,578.09	14.66%	\$ 31,086.14	13.82%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 14,919.47	8.13%	\$ 30,578.09	14.66%	\$ 31,086.14	13.82%
Facility Expenses							
8010	Rents	\$ 14,328.45	7.81%	\$ 14,328.45	6.87%	\$ 14,328.45	6.37%
8015	Common Area Maintenance	\$ 2,605.55	1.42%	\$ 2,605.55	1.25%	\$ 2,605.55	1.16%
8020	Property Insurance	\$ 148.57	0.08%	\$ 148.57	0.07%	\$ 148.57	0.07%
8030	Property Taxes	\$ 4,132.26	2.25%	\$ 4,132.26	1.98%	\$ 4,132.26	1.84%
Total Facility Expenses		\$ 21,214.83	11.56%	\$ 21,214.83	10.17%	\$ 21,214.83	9.43%
Restaurant EBDIT		\$ (6,295.35)	-3.43%	\$ 9,363.26	4.49%	\$ 9,871.31	4.39%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

PERIOD 7

7/1/2024

7/28/2024

PERIOD 8

7/29/2024

8/25/2024

PERIOD 9

8/26/2024

9/29/2024

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 150,522.21	84.89%	\$ 125,401.41	85.31%	\$ 219,356.64	85.11%
5180	NA Beverage	\$ 1,964.19	1.11%	\$ 1,013.50	0.69%	\$ 2,293.38	0.89%
	Total Food Sales	\$ 152,486.39	86.00%	\$ 126,414.91	86.00%	\$ 221,650.02	86.00%
5210	Liquor Sales	\$ 14,559.51	8.21%	\$ 12,688.89	8.63%	\$ 23,826.60	9.24%
5220	Wine Sales	\$ 2,996.60	1.69%	\$ 2,734.58	1.86%	\$ 3,737.14	1.45%
5230	Bottled Beer Sales	\$ 1,730.72	0.98%	\$ 1,685.30	1.15%	\$ 2,716.61	1.05%
5240	Draft Beer Sales	\$ 9,969.27	5.62%	\$ 7,145.25	4.86%	\$ 12,245.52	4.75%
	Total Beverage Sales	\$ 29,256.11	16.50%	\$ 24,254.02	16.50%	\$ 42,525.88	16.50%
Gross F&B Sales		\$ 181,742.50	102.50%	\$ 150,668.93	102.50%	\$ 264,175.89	102.50%
Deductions							
5110	Goodwill Comps	\$ 1,241.17	0.70%	\$ 1,028.96	0.70%	\$ 1,804.13	0.70%
5120	Guest Recovery Comps	\$ 709.24	0.40%	\$ 587.98	0.40%	\$ 1,030.93	0.40%
5131	50% Employee Discounts	\$ 709.24	0.40%	\$ 587.98	0.40%	\$ 1,030.93	0.40%
5132	Manager Meal Discounts	\$ 709.24	0.40%	\$ 587.98	0.40%	\$ 1,030.93	0.40%
5150	Discounts Marketing	\$ 620.58	0.35%	\$ 514.48	0.35%	\$ 902.06	0.35%
5250	Goodwill Bar Comps	\$ 443.27	0.25%	\$ 367.49	0.25%	\$ 644.33	0.25%
	Total Deductions	\$ 4,432.74	2.50%	\$ 3,674.85	2.50%	\$ 6,443.31	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
</							

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 337.65	0.19%	\$ 337.65	0.23%	\$ 337.65	0.13%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 709.24	0.40%	\$ 293.99	0.20%	\$ 515.47	0.20%
7040	Cleaning Supplies	\$ 354.62	0.20%	\$ 293.99	0.20%	\$ 515.47	0.20%
7045	Dish Chemicals	\$ 443.27	0.25%	\$ 440.98	0.30%	\$ 773.20	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,241.17	0.70%	\$ 1,102.46	0.75%	\$ 1,932.99	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,482.34	1.40%	\$ 2,057.92	1.40%	\$ 4,123.72	1.60%
7106	Catering Supplies	\$ 886.55	0.50%	\$ 587.98	0.40%	\$ 5,154.65	2.00%
7110	Operating Supplies F&B	\$ 2,216.37	1.25%	\$ 2,057.92	1.40%	\$ 3,221.66	1.25%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 14,520.88	8.19%	\$ 12,201.73	8.30%	\$ 22,348.49	8.67%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,688.26	0.95%	\$ 1,688.26	1.15%	\$ 1,688.26	0.66%
7195	Accounting Services	\$ 2,813.77	1.59%	\$ 2,813.77	1.91%	\$ 2,813.77	1.09%
7220	Bank Charges & Fees	\$ 112.55	0.06%	\$ 112.55	0.08%	\$ 112.55	0.04%
7230	Licenses & Permits	\$ 675.31	0.38%	\$ 675.31	0.46%	\$ 675.31	0.26%
7250	Credit Card Commissions	\$ 3,989.47	2.25%	\$ 3,307.37	2.25%	\$ 5,798.98	2.25%
7256	Employment Ads	\$ 101.30	0.06%	\$ 101.30	0.07%	\$ 101.30	0.04%
7270	Dues & Subscriptions	\$ 56.28	0.03%	\$ 56.28	0.04%	\$ 56.28	0.02%
7285	Key Man/General Liability Insurance	\$ 1,435.02	0.81%	\$ 1,435.02	0.98%	\$ 1,435.02	0.56%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 177.31	0.10%	\$ 146.99	0.10%	\$ 257.73	0.10%

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 731.58	0.41%	\$ 731.58	0.50%	\$ 731.58	0.28%
7360	Travel	\$ 140.69	0.08%	\$ 140.69	0.10%	\$ 140.69	0.05%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 11,921.54	6.72%	\$ 11,209.12	7.63%	\$ 13,811.47	5.36%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 562.75	0.32%	\$ 1,688.26	1.15%	\$ 1,688.26	0.66%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 562.75	0.32%	\$ 1,688.26	1.15%	\$ 1,688.26	0.66%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,773.10	1.00%	\$ 1,469.94	1.00%	\$ 1,804.13	0.70%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,141.87	2.34%	\$ 4,141.87	2.82%	\$ 4,141.87	1.61%
7710	MC-HVAC & Refrigeration	\$ 703.44	0.40%	\$ 2,697.28	1.83%	\$ 2,532.39	0.98%
7720	MC-Other Equipment	\$ 287.00	0.16%	\$ 287.00	0.20%	\$ 287.00	0.11%
7750	Pest Control	\$ 95.67	0.05%	\$ 95.67	0.07%	\$ 95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 7,001.09	3.95%	\$ 8,691.77	5.91%	\$ 8,861.07	3.44%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 05/27/2024		9/30/2024		10/28/2024		11/25/2024	
End Date: 05/25/2025		10/27/2024		11/24/2024		12/29/2024	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,305.03	1.30%	\$ 2,939.88	2.00%	\$ 3,608.26	1.40%
7820	Natural Gas	\$ 1,241.17	0.70%	\$ 1,322.95	0.90%	\$ 1,288.66	0.50%
7830	Water & Sewer	\$ 709.24	0.40%	\$ 587.98	0.40%	\$ 644.33	0.25%
7840	Firewood	\$ 844.13	0.48%	\$ 844.13	0.57%	\$ 844.13	0.33%
Total Utilities		\$ 5,099.57	2.88%	\$ 5,694.94	3.87%	\$ 6,385.38	2.48%
Total Operating Expenses		\$ 39,105.82	22.06%	\$ 39,485.81	26.86%	\$ 53,094.67	20.60%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 19,733.08	11.13%	\$ 3,405.42	2.32%	\$ 43,275.58	16.79%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 19,733.08	11.13%	\$ 3,405.42	2.32%	\$ 43,275.58	16.79%
Facility Expenses							
8010	Rents	\$ 14,328.45	8.08%	\$ 14,328.45	9.75%	\$ 14,328.45	5.56%
8015	Common Area Maintenance	\$ 2,605.55	1.47%	\$ 2,605.55	1.77%	\$ 2,605.55	1.01%
8020	Property Insurance	\$ 148.57	0.08%	\$ 148.57	0.10%	\$ 148.57	0.06%
8030	Property Taxes	\$ 4,132.26	2.33%	\$ 4,132.26	2.81%	\$ 4,132.26	1.60%
Total Facility Expenses		\$ 21,214.83	11.96%	\$ 21,214.83	14.43%	\$ 21,214.83	8.23%
Restaurant EBDIT		\$ (1,481.74)	-0.84%	\$ (17,809.41)	-12.12%	\$ 22,060.75	8.56%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

PERIOD 10

9/30/2024

10/27/2024

PERIOD 11

10/28/2024

11/24/2024

PERIOD 12

11/25/2024

12/29/2024

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 154,892.21	84.74%	\$ 156,115.71	84.68%	\$ 195,044.72	84.62%
5180	NA Beverage	\$ 2,299.77	1.26%	\$ 2,432.84	1.32%	\$ 3,183.36	1.38%
	Total Food Sales	\$ 157,191.98	86.00%	\$ 158,548.54	86.00%	\$ 198,228.07	86.00%
5210	Liquor Sales	\$ 16,256.13	8.89%	\$ 17,054.55	9.25%	\$ 20,233.94	8.78%
5220	Wine Sales	\$ 3,827.65	2.09%	\$ 3,790.40	2.06%	\$ 3,608.04	1.57%
5230	Bottled Beer Sales	\$ 1,806.73	0.99%	\$ 2,144.94	1.16%	\$ 1,596.59	0.69%
5240	Draft Beer Sales	\$ 8,268.41	4.52%	\$ 7,429.30	4.03%	\$ 12,593.57	5.46%
	Total Beverage Sales	\$ 30,158.93	16.50%	\$ 30,419.20	16.50%	\$ 38,032.13	16.50%
Gross F&B Sales		\$ 187,350.91	102.50%	\$ 188,967.74	102.50%	\$ 236,260.20	102.50%
Deductions							
5110	Goodwill Comps	\$ 1,279.47	0.70%	\$ 1,290.51	0.70%	\$ 1,613.48	0.70%
5120	Guest Recovery Comps	\$ 731.13	0.40%	\$ 737.44	0.40%	\$ 921.99	0.40%
5131	50% Employee Discounts	\$ 731.13	0.40%	\$ 737.44	0.40%	\$ 921.99	0.40%
5132	Manager Meal Discounts	\$ 731.13	0.40%	\$ 737.44	0.40%	\$ 921.99	0.40%
5150	Discounts Marketing	\$ 639.73	0.35%	\$ 645.26	0.35%	\$ 806.74	0.35%
5250	Goodwill Bar Comps	\$ 456.95	0.25%	\$ 460.90	0.25%	\$ 576.24	0.25%
	Total Deductions	\$ 4,569.53	2.50%	\$ 4,608.97	2.50%	\$ 5,762.44	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 337.65	0.18%	\$ 337.65	0.18%	\$ 337.65	0.15%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 365.56	0.20%	\$ 737.44	0.40%	\$ 921.99	0.40%
7040	Cleaning Supplies	\$ 365.56	0.20%	\$ 368.72	0.20%	\$ 461.00	0.20%
7045	Dish Chemicals	\$ 548.34	0.30%	\$ 553.08	0.30%	\$ 691.49	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,370.86	0.75%	\$ 1,382.69	0.75%	\$ 1,728.73	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 2,558.94	1.40%	\$ 3,134.10	1.70%	\$ 3,918.46	1.70%
7106	Catering Supplies	\$ 731.13	0.40%	\$ 737.44	0.40%	\$ 921.99	0.40%
7110	Operating Supplies F&B	\$ 2,010.60	1.10%	\$ 1,843.59	1.00%	\$ 2,996.47	1.30%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 15,066.42	8.24%	\$ 15,244.49	8.27%	\$ 19,511.75	8.47%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,688.26	0.92%	\$ 1,688.26	0.92%	\$ 1,688.26	0.73%
7195	Accounting Services	\$ 2,813.77	1.54%	\$ 2,813.77	1.53%	\$ 2,813.77	1.22%
7220	Bank Charges & Fees	\$ 112.55	0.06%	\$ 16.88	0.01%	\$ 16.88	0.01%
7230	Licenses & Permits	\$ 675.31	0.37%	\$ 675.31	0.37%	\$ 675.31	0.29%
7250	Credit Card Commissions	\$ 4,112.58	2.25%	\$ 4,148.07	2.25%	\$ 5,186.20	2.25%
7256	Employment Ads	\$ 101.30	0.06%	\$ 101.30	0.05%	\$ 101.30	0.04%
7270	Dues & Subscriptions	\$ 56.28	0.03%	\$ 56.28	0.03%	\$ 56.28	0.02%
7285	Key Man/General Liability Insurance	\$ 1,435.02	0.79%	\$ 1,435.02	0.78%	\$ 1,435.02	0.62%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 182.78	0.10%	\$ 184.36	0.10%	\$ 230.50	0.10%

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 731.58	0.40%	\$ 731.58	0.40%	\$ 731.58	0.32%
7360	Travel	\$ 140.69	0.08%	\$ 140.69	0.08%	\$ 140.69	0.06%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 12,050.12	6.59%	\$ 11,991.52	6.50%	\$ 13,075.78	5.67%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 562.75	0.31%	\$ 562.75	0.31%	\$ 562.75	0.24%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 562.75	0.31%	\$ 562.75	0.31%	\$ 562.75	0.24%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,827.81	1.00%	\$ 1,843.59	1.00%	\$ 2,304.98	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,141.87	2.27%	\$ 4,141.87	2.25%	\$ 4,141.87	1.80%
7710	MC-HVAC & Refrigeration	\$ 703.44	0.38%	\$ 703.44	0.38%	\$ 3,175.62	1.38%
7720	MC-Other Equipment	\$ 287.00	0.16%	\$ 287.00	0.16%	\$ 287.00	0.12%
7750	Pest Control	\$ 95.67	0.05%	\$ 95.67	0.05%	\$ 95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 7,055.80	3.86%	\$ 7,071.58	3.84%	\$ 10,005.15	4.34%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 05/27/2024		12/30/2024		1/27/2025		2/24/2025	
End Date: 05/25/2025		1/26/2025		2/23/2025		3/30/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 4,112.58	2.25%	\$ 3,687.18	2.00%	\$ 3,457.47	1.50%
7820	Natural Gas	\$ 1,279.47	0.70%	\$ 1,290.51	0.70%	\$ 1,382.99	0.60%
7830	Water & Sewer	\$ 548.34	0.30%	\$ 737.44	0.40%	\$ 691.49	0.30%
7840	Firewood	\$ 844.13	0.46%	\$ 844.13	0.46%	\$ 844.13	0.37%
Total Utilities		\$ 6,784.53	3.71%	\$ 6,559.25	3.56%	\$ 6,376.08	2.77%
Total Operating Expenses		\$ 41,519.62	22.72%	\$ 41,429.59	22.47%	\$ 49,531.52	21.49%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 20,007.53	10.95%	\$ 20,519.34	11.13%	\$ 27,955.74	12.13%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 20,007.53	10.95%	\$ 20,519.34	11.13%	\$ 27,955.74	12.13%
Facility Expenses							
8010	Rents	\$ 14,328.45	7.84%	\$ 14,328.45	7.77%	\$ 14,328.45	6.22%
8015	Common Area Maintenance	\$ 2,605.55	1.43%	\$ 2,605.55	1.41%	\$ 2,605.55	1.13%
8020	Property Insurance	\$ 148.57	0.08%	\$ 148.57	0.08%	\$ 148.57	0.06%
8030	Property Taxes	\$ 4,132.26	2.26%	\$ 4,132.26	2.24%	\$ 4,132.26	1.79%
Total Facility Expenses		\$ 21,214.83	11.61%	\$ 21,214.83	11.51%	\$ 21,214.83	9.20%
Restaurant EBDIT		\$ (1,207.30)	-0.66%	\$ (695.49)	-0.38%	\$ 6,740.91	2.92%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

PERIOD 1

12/30/2024

1/26/2025

PERIOD 2

1/27/2025

2/23/2025

PERIOD 3

2/24/2025

3/30/2025

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
		2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales
Gross Sales							
5100	Food Sales	\$ 159,432.31	84.46%	\$ 185,175.56	84.78%	\$ 219,799.34	84.37%
5180	NA Beverage	\$ 2,910.38	1.54%	\$ 2,666.32	1.22%	\$ 4,245.87	1.63%
	Total Food Sales	\$ 162,342.69	86.00%	\$ 187,841.87	86.00%	\$ 224,045.20	86.00%
5210	Liquor Sales	\$ 16,746.42	8.87%	\$ 19,692.56	9.02%	\$ 21,781.52	8.36%
5220	Wine Sales	\$ 2,912.67	1.54%	\$ 4,299.14	1.97%	\$ 4,490.17	1.72%
5230	Bottled Beer Sales	\$ 1,262.42	0.67%	\$ 1,005.74	0.46%	\$ 1,445.99	0.56%
5240	Draft Beer Sales	\$ 10,225.63	5.42%	\$ 11,041.98	5.06%	\$ 15,267.75	5.86%
	Total Beverage Sales	\$ 31,147.14	16.50%	\$ 36,039.43	16.50%	\$ 42,985.42	16.50%
Gross F&B Sales		\$ 193,489.83	102.50%	\$ 223,881.30	102.50%	\$ 267,030.62	102.50%
Deductions							
5110	Goodwill Comps	\$ 1,321.39	0.70%	\$ 1,528.95	0.70%	\$ 1,823.62	0.70%
5120	Guest Recovery Comps	\$ 755.08	0.40%	\$ 873.68	0.40%	\$ 1,042.07	0.40%
5131	50% Employee Discounts	\$ 755.08	0.40%	\$ 873.68	0.40%	\$ 1,042.07	0.40%
5132	Manager Meal Discounts	\$ 755.08	0.40%	\$ 873.68	0.40%	\$ 1,042.07	0.40%
5150	Discounts Marketing	\$ 660.70	0.35%	\$ 764.47	0.35%	\$ 911.81	0.35%
5250	Goodwill Bar Comps	\$ 471.93	0.25%	\$ 546.05	0.25%	\$ 651.29	0.25%
	Total Deductions	\$ 4,719.26	2.50%	\$ 5,460.52	2.50%	\$ 6,512.94	2.50%
Other Income and Expense							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft			PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024			3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025			4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023								
LY End: 05/26/2024								

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
6790	Other Contracted Services	\$ 337.65	0.18%	\$ 337.65	0.15%	\$ 337.65	0.13%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 755.08	0.40%	\$ 218.42	0.10%	\$ 521.04	0.20%
7040	Cleaning Supplies	\$ 377.54	0.20%	\$ 436.84	0.20%	\$ 521.04	0.20%
7045	Dish Chemicals	\$ 566.31	0.30%	\$ 655.26	0.30%	\$ 781.55	0.30%
7050	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7060	Linens	\$ 1,415.78	0.75%	\$ 1,638.16	0.75%	\$ 1,953.88	0.75%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7105	To Go Supplies	\$ 3,209.10	1.70%	\$ 3,713.15	1.70%	\$ 3,647.25	1.40%
7106	Catering Supplies	\$ 755.08	0.40%	\$ 873.68	0.40%	\$ 1,042.07	0.40%
7110	Operating Supplies F&B	\$ 1,887.71	1.00%	\$ 2,184.21	1.00%	\$ 2,605.18	1.00%
7120	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Controllable Expenses		\$ 15,586.40	8.26%	\$ 17,229.03	7.89%	\$ 19,844.21	7.62%
General & Administrative							
7190	Other Contracted Services-Admin	\$ 1,688.26	0.89%	\$ 1,688.26	0.77%	\$ 1,688.26	0.65%
7195	Accounting Services	\$ 9,004.07	4.77%	\$ 2,813.77	1.29%	\$ 2,813.77	1.08%
7220	Bank Charges & Fees	\$ 16.88	0.01%	\$ 16.88	0.01%	\$ 16.88	0.01%
7230	Licenses & Permits	\$ 675.31	0.36%	\$ 675.31	0.31%	\$ 675.31	0.26%
7250	Credit Card Commissions	\$ 4,247.34	2.25%	\$ 4,914.47	2.25%	\$ 5,861.65	2.25%
7256	Employment Ads	\$ 101.30	0.05%	\$ 101.30	0.05%	\$ 101.30	0.04%
7270	Dues & Subscriptions	\$ 56.28	0.03%	\$ 56.28	0.03%	\$ 56.28	0.02%
7285	Key Man/General Liability Insurance	\$ 1,435.02	0.76%	\$ 1,435.02	0.66%	\$ 1,435.02	0.55%
7290	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 188.77	0.10%	\$ 218.42	0.10%	\$ 260.52	0.10%

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7350	Telephone/Internet/Cable	\$ 731.58	0.39%	\$ 731.58	0.33%	\$ 731.58	0.28%
7360	Travel	\$ 140.69	0.07%	\$ 140.69	0.06%	\$ 140.69	0.05%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 18,285.49	9.69%	\$ 12,791.98	5.86%	\$ 13,781.25	5.29%
Advertising & Promotion							
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 562.75	0.30%	\$ 562.75	0.26%	\$ 562.75	0.22%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 562.75	0.30%	\$ 562.75	0.26%	\$ 562.75	0.22%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$ 1,887.71	1.00%	\$ 2,184.21	1.00%	\$ 2,605.18	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,141.87	2.19%	\$ 4,141.87	1.90%	\$ 4,141.87	1.59%
7710	MC-HVAC & Refrigeration	\$ 703.44	0.37%	\$ 703.44	0.32%	\$ 703.44	0.27%
7720	MC-Other Equipment	\$ 287.00	0.15%	\$ 287.00	0.13%	\$ 287.00	0.11%
7750	Pest Control	\$ 95.67	0.05%	\$ 95.67	0.04%	\$ 95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 7,115.69	3.77%	\$ 7,412.20	3.39%	\$ 7,833.17	3.01%
Utilities							

2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 05/27/2024		3/31/2025		4/28/2025		5/26/2025	
End Date: 05/25/2025		4/27/2025		5/25/2025		6/29/2025	
LY Start: 05/29/2023							
LY End: 05/26/2024							
7810	Electricity	\$ 2,831.56	1.50%	\$ 2,839.47	1.30%	\$ 2,605.18	1.00%
7820	Natural Gas	\$ 1,132.62	0.60%	\$ 1,310.52	0.60%	\$ 1,302.59	0.50%
7830	Water & Sewer	\$ 566.31	0.30%	\$ 655.26	0.30%	\$ 781.55	0.30%
7840	Firewood	\$ 844.13	0.45%	\$ 844.13	0.39%	\$ 844.13	0.32%
Total Utilities		\$ 5,374.63	2.85%	\$ 5,649.39	2.59%	\$ 5,533.45	2.12%
Total Operating Expenses		\$ 46,924.97	24.86%	\$ 43,645.35	19.98%	\$ 47,554.84	18.25%
Other Income (Expenses)							
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 18,047.29	9.56%	\$ 35,108.51	16.07%	\$ 47,667.82	18.30%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 18,047.29	9.56%	\$ 35,108.51	16.07%	\$ 47,667.82	18.30%
Facility Expenses							
8010	Rents	\$ 14,328.45	7.59%	\$ 14,328.45	6.56%	\$ 14,328.45	5.50%
8015	Common Area Maintenance	\$ 2,605.55	1.38%	\$ 2,605.55	1.19%	\$ 2,605.55	1.00%
8020	Property Insurance	\$ 148.57	0.08%	\$ 148.57	0.07%	\$ 148.57	0.06%
8030	Property Taxes	\$ 4,132.26	2.19%	\$ 4,132.26	1.89%	\$ 4,132.26	1.59%
Total Facility Expenses		\$ 21,214.83	11.24%	\$ 21,214.83	9.71%	\$ 21,214.83	8.14%
Restaurant EBDIT		\$ (3,167.54)	-1.68%	\$ 13,893.68	6.36%	\$ 26,452.99	10.15%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

PERIOD 4

3/31/2025

4/27/2025

PERIOD 5

4/28/2025

5/25/2025

PERIOD 6

5/26/2025

6/29/2025

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL**2026 Budget % of Sales****Gross Sales****5100** Food Sales \$ 2,097,239.01 **85.09%****5180** NA Beverage \$ 30,565.87 1.24%**Total Food Sales \$ 2,127,804.87 86.33%****5210** Liquor Sales \$ 209,022.83 8.48%**5220** Wine Sales \$ 42,700.63 1.73%**5230** Bottled Beer Sales \$ 22,524.98 0.91%**5240** Draft Beer Sales \$ 123,592.37 5.01%**Total Beverage Sales \$ 397,840.81 16.14%****Gross F&B Sales \$ 2,525,645.68 102.47%****Deductions****5110** Goodwill Comps \$ 16,663.28 0.68%**5120** Guest Recovery Comps \$ 9,465.86 0.38%**5131** 50% Employee Discounts \$ 10,054.02 0.41%**5132** Manager Meal Discounts \$ 9,661.92 0.39%**5150** Discounts Marketing \$ 8,625.72 0.35%**5250** Goodwill Bar Comps \$ 6,161.23 0.25%**Total Deductions \$ 58,575.27 2.38%****Other Income and Expense****5300** Sundry Sales \$ - 0.00%**5910** Service Charge Revenue - Catering \$ - 0.00%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL**Total Other Income and Expense****\$ - 0.00%****Net Sales****\$ 2,464,689.47 100.00%****Food Costs**

6110	Meat Cost	\$ 310,659.51	14.60%
6120	Poultry Cost	\$ 55,322.93	2.60%
6130	Seafood Cost	\$ 10,639.02	0.50%
6140	Dairy Cost	\$ 85,112.19	4.00%
6150	Produce Cost	\$ 68,089.76	3.20%
6160	Bakery Cost	\$ 29,789.27	1.40%
6170	Grocery Cost	\$ 131,923.90	6.20%
6180	NA Beverage	\$ 10,639.02	0.50%
Total Food Cost		\$ 702,175.61	33.00%

Beverage Costs

6210	Liquor Cost	\$ 40,999.45	1.66%
6220	Wine Cost	\$ 9,441.20	0.38%
6230	Bottled Beer Cost	\$ 5,262.54	0.21%
6240	Draft Beer Cost	\$ 24,001.92	0.97%
Total Bev Cost		\$ 79,705.12	20.03%

Total F&B Costs**\$ 781,880.73 31.72%****Gross Profit****\$ 1,682,611.57 68.27%**

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL**Payroll Costs**

6310	Management Salaries	\$ 230,040.39	9.33%
6311	Direct Labor - FOH	\$ 66,653.98	2.70%
6312	Overtime Labor - FOH	\$ -	0.00%
6313	Training Labor	\$ 4,339.23	0.18%
6314	Direct Labor - BOH	\$ 419,664.65	17.03%
6315	Overtime Labor - BOH	\$ -	0.00%
Total Labor		\$ 720,698.25	29.24%

6510	Payroll Taxes	\$ 93,650.71	3.80%
6530	Vacation Pay	\$ -	0.00%
6540	Parking	\$ 2,701.22	0.11%
6550	Uniform Allowance	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%
6570	Group Insurance	\$ 8,103.66	0.33%
6580	Workers Compensation	\$ 6,888.11	0.28%
6610	Other Benefits	\$ 123.81	0.01%
6615	Payroll Processing Fees	\$ 4,051.83	0.16%
Total Payroll Expenses		\$ 115,519.34	4.69%

Total Payroll Costs	\$ 836,217.60	33.93%
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Controllable Expenses

6500	3rd Party Delivery Expense	\$ 71,156.29	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 7,428.36	0.30%
6740	Security	\$ 675.31	0.03%
6750	Trash Removal	\$ -	0.00%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

6790	Other Contracted Services	\$	4,051.83	0.16%
7010	Register Over/Short	\$	-	0.00%
7010	China/Glassware/Silverware	\$	6,639.58	0.27%
7040	Cleaning Supplies	\$	5,153.99	0.21%
7045	Dish Chemicals	\$	7,192.32	0.29%
7050	Decorations	\$	-	0.00%
7060	Linens	\$	17,865.46	0.72%
7080	New Menus/Printing	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%
7105	To Go Supplies	\$	37,618.14	1.53%
7106	Catering Supplies	\$	17,094.99	0.69%
7110	Operating Supplies F&B	\$	28,763.21	1.17%
7120	Uniforms	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%
Total Controllable Expenses		\$	203,639.46	8.26%

General & Administrative

7190	Other Contracted Services-Admin	\$	20,259.16	0.82%
7195	Accounting Services	\$	39,955.56	1.62%
7220	Bank Charges & Fees	\$	872.27	0.04%
7230	Licenses & Permits	\$	8,103.66	0.33%
7250	Credit Card Commissions	\$	55,451.08	2.25%
7256	Employment Ads	\$	1,215.55	0.05%
7270	Dues & Subscriptions	\$	675.31	0.03%
7285	Key Man/General Liability Insurance	\$	17,220.28	0.70%
7290	Legal & Professional Services	\$	-	0.00%
7320	Office Supplies & Postage	\$	2,464.49	0.10%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

7350	Telephone/Internet/Cable	\$ 8,778.97	0.36%
7360	Travel	\$ 1,688.26	0.07%
7370	Meals & Entertainment	\$ -	0.00%
Total General & Administrative		\$ 156,684.59	6.36%

Advertising & Promotion

7400	Local Charitable Donations	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%
7435	Advertising & Marketing	\$ 9,004.07	0.37%
7460	Special Promotions	\$ -	0.00%
Total Advertising & Promotion		\$ 9,004.07	0.37%

Repairs & Maintenance

7500	Repairs & Maintenance	\$ 23,871.73	0.97%
7620	R&M HVAC & Refrigeration	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%
7695	Cleaning Service	\$ 49,702.47	2.02%
7710	MC-HVAC & Refrigeration	\$ 17,208.47	0.70%
7720	MC-Other Equipment	\$ 3,444.06	0.14%
7750	Pest Control	\$ 1,148.02	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%
Total Repairs & Maintenance		\$ 95,374.74	3.87%

Utilities

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL

7810	Electricity	\$	36,117.61	1.47%
7820	Natural Gas	\$	15,254.14	0.62%
7830	Water & Sewer	\$	7,885.77	0.32%
7840	Firewood	\$	10,129.58	0.41%
	Total Utilities	\$	69,387.10	2.82%
	Total Operating Expenses	\$	534,089.96	21.67%
	Other Income (Expenses)			
5500	Door Revenue	\$	-	0.00%
5800	Commission Income	\$	-	0.00%
	Total Other Income	\$	-	0.00%
	Operating Income Before Bonus	\$	312,304.01	12.67%
6455	Management Bonuses	\$	-	0.00%
	Restaurant Operating Income	\$	312,304.01	12.67%
	Facility Expenses			
8010	Rents	\$	171,941.37	6.98%
8015	Common Area Maintenance	\$	31,266.63	1.27%
8020	Property Insurance	\$	1,782.81	0.07%
8030	Property Taxes	\$	49,587.13	2.01%
	Total Facility Expenses	\$	254,577.94	10.33%
	Restaurant EBDIT	\$	57,726.08	2.34%

2025/6 Budget - Smokecraft

Start Date: 05/27/2024

End Date: 05/25/2025

LY Start: 05/29/2023

LY End: 05/26/2024

TOTAL